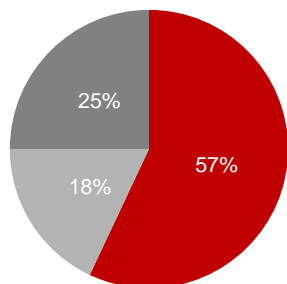


## SHAREHOLDERS



- Koc Group
- Burla Group
- Free Float

## CONTACTS

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IR Lead

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## COMPANY DESCRIPTION

Arcelik A.S., Turkey's leading household appliance manufacturer, is engaged in the production and marketing of consumer durable goods, consumer electronics, small home appliances and kitchen accessories as well as in the provision of after-sales services. With 28 factories in 9 countries (Turkey, China, Romania, Russia, S.Africa, Thailand, Pakistan, India and Bangladesh), marketing & sales organizations in 48 countries and more than 40,000 employees, Arcelik provides goods and services in more than 150 countries.

### Quick facts:

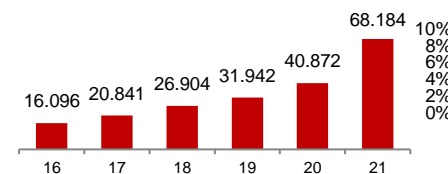
- Market leader in Turkey MDA6 market
- Largest sales and after-sales service network in Turkey with c.3.000 exclusive dealers and around 600 service points
- Third largest home appliance company in EMEA
- Beko, leading brand in Europe\*, UK, France\*
- Leading appliance company in Romania, S.Africa and Pakistan
- Company manufactures solely using proprietary technology
- The only Turkish company repeatedly on the top 200 PCT applicants list of WIPO within the last 5 years

\* In free-standing segment in Europe and France

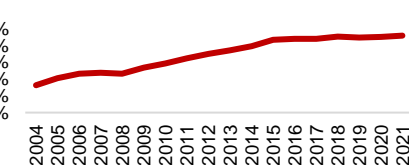
## FINANCIAL HIGHLIGHTS

TL mn	2Q22	2Q21	Δ%	6M22	6M21	Δ%
Revenue	32,305	14,534	122	60,469	27,518	120
EBITDA	2,424	1,427	70	5,418	3,317	63
<i>EBITDA Margin %</i>	7.5	9.8		9.0	12.1	
EBIT	1,602	1,047	53	3,884	2,591	50
<i>EBIT Margin %</i>	5.0	7.2		6.4	9.4	
Profit before tax	304	584	(48)	1,755	1,878	(7)
Net Profit	340	541	(37)	1,564	1,641	(5)
<i>Net Profit Margin %</i>	1.1	3.7		2.6	6.0	

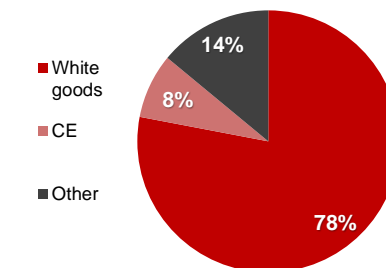
### Sales (TL mn)



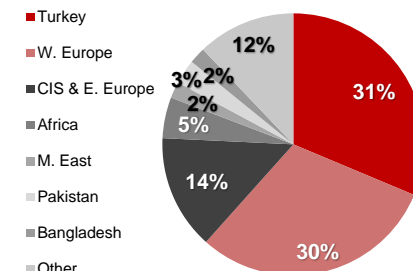
### Beko Market Share (Europe 24 countries)



### Sales Breakdown by Segment (2021)



### Sales Breakdown by Region (2021)



## SHARE INFO



# of shares (mn) 675.73

Shares in the Float (mn) 169.96

Foreign Ownership  
30.06.2022 27%

Last Dividend (TL mn)  
(2021) 1,500

Market Cap (TL mn)  
30.06.2022 48,990

TL mn	6M22	2021
Current Assets	83,772	59,595
Non-current Assets	32,098	25,484
<b>Total Assets</b>	<b>115,870</b>	<b>85,079</b>
Current Liabilities	72,368	40,502
Non-Current Liabilities	19,126	23,522
Equity	24,376	21,055
<b>Total Liabilities</b>	<b>115,870</b>	<b>85,079</b>
Net Debt	29,287	16,565
<i>Net Debt/Equity</i>	1.20	0.79
Working Capital	28,594	17,964
<i>Working Capital/ Sales %</i>	28.3	26.3
Total Liabilities/Total Assets	0.79	0.75