

Convenience translation of condensed interim consolidated financial statements originally issued in Turkish-see Note 2.5)

Arçelik Anonim Şirketi

Condensed interim consolidated financial statements for the period ended March 31, 2013

ARÇELİK ANONİM ŞİRKETİ

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(CONVENIENCE TRANSLATION INTO ENGLISH OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH – SEE NOTE 2.5)

ARÇELİK ANONİM ŞİRKETİ

**CONDENSED INTERIM CONSOLIDATED BALANCE SHEETS
AS OF MARCH 31, 2013 AND DECEMBER 31, 2012**

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

		Unaudited	Audited
	Notes	March 31, 2013	December 31, 2012
ASSETS			
Current assets:			
Cash and cash equivalents	4	1,876,582	1,740,789
Derivative financial instruments	7	1,500	2,176
Trade receivables	8	3,341,727	3,261,477
Inventories	9	1,585,153	1,599,658
Other current assets	17	133,426	124,007
Total current assets		6,938,388	6,728,107
Assets held for sale		8,698	8,571
Non-current assets			
Trade receivables	8	13,696	10,969
Financial investments	5	638,741	638,741
Associates	11	167,368	182,614
Investment properties	12	4,984	5,099
Property, plant and equipment	13	1,588,746	1,603,403
Intangible assets	14	781,588	787,601
Goodwill		165,564	177,080
Deferred tax assets	22	80,870	85,968
Total non-current assets		3,441,557	3,491,475
Total assets		10,388,643	10,228,153

These condensed interim consolidated financial statements as at and for the period ended March 31, 2013, have been approved for issue by the Board of Directors on April 30, 2013 and signed on its behalf by Fatih Kemal Ebiçlioğlu, Finance and Accounting Assistant General Manager and by Ali Tayyar, Accounting Director.

The accompanying notes form an integral part of these condensed interim consolidated financial statements.

(CONVENIENCE TRANSLATION INTO ENGLISH OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH – SEE NOTE 2.5)

ARÇELİK ANONİM ŞİRKETİ

**CONDENSED INTERIM CONSOLIDATED BALANCE SHEETS
AS OF MARCH 31, 2013 AND DECEMBER 31, 2012**

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

		Unaudited	Audited
	Notes	March 31, 2013	December 31, 2012
LIABILITIES			
Current liabilities			
Financial liabilities	6	2,178,075	2,144,406
Financial liabilities due to related parties	24	7,225	7,030
Derivative financial instruments	7	1,411	3,680
Trade payables	8	1,251,513	1,168,774
Other payables	10	510,145	164,984
Current income tax liabilities	22	32,472	24,008
Provisions	16	279,087	233,377
Other current liabilities	17	231,559	203,503
Total current liabilities		4,491,487	3,949,762
Non-current liabilities			
Financial liabilities	6	1,748,631	1,859,103
Financial liabilities due to related parties	24	58,344	59,540
Provision for employment termination benefits		113,590	112,254
Deferred tax liabilities	22	223,597	236,406
Provisions	16	80,263	82,148
Other non-current liabilities		1,586	1,705
Total non-current liabilities		2,226,011	2,351,156
Total liabilities		6,717,498	6,300,918
EQUITY			
Paid-in capital	18	675,728	675,728
Adjustment to share capital	18	468,811	468,811
Share premium		889	889
Revaluation fund	18	475,915	470,285
Restricted reserves	18	248,809	216,687
Currency translation differences		48,674	86,790
Contribution to shareholders’ equity related to merger	18	14,507	14,507
Retained earnings		1,521,254	1,383,191
Net income for the period - attributable to equity holders of the parent		129,437	524,764
Attributable to:			
Equity holders of the parent		3,584,024	3,841,652
Non-controlling interest		87,121	85,583
Total equity		3,671,145	3,927,235
Total liabilities and equity		10,388,643	10,228,153
Commitments, contingent assets and liabilities	15		

The accompanying notes form an integral part of these condensed interim consolidated financial statements.

ARÇELİK ANONİM ŞİRKETİ

CONDENSED INTERIM CONSOLIDATED STATEMENTS OF INCOME
FOR THE PERIODS ENDED MARCH 31, 2013 AND 2012

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

	Notes	Unaudited	
		January 1 - March 31 2013	January 1 - March 31 2012
Net sales	3	2,430,171	2,405,985
Cost of sales		(1,691,658)	(1,725,248)
Gross profit		738,513	680,737
Marketing, selling and distribution expenses		(432,862)	(406,035)
General administrative expenses		(96,552)	(84,436)
Research and development expenses		(19,461)	(23,236)
Other income	19	13,579	11,300
Other expenses	19	(24,688)	(15,025)
Operating profit		178,529	163,305
Income from associates (net)	11	7,031	8,345
Financial income	20	118,540	133,106
Financial expenses	21	(144,704)	(163,210)
Income before tax		159,396	141,546
Income tax expense			
- Taxes on income	22	(33,537)	(19,691)
- Deferred tax expense	22	8,262	5,160
Net income		134,121	127,015
Attributable to:			
Non-controlling interest		4,684	5,854
Equity holders of the parent		129,437	121,161
Earnings per share (Kr)	23	0.192	0.179

The accompanying notes form an integral part of these condensed interim consolidated financial statements.

ARÇELİK ANONİM ŞİRKETİ

**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF
COMPREHENSIVE INCOME FOR THE PERIODS ENDED MARCH 31, 2013 AND 2012**

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

	Unaudited	
	January 1 - March 31 2013	January 1 - March 31 2012
Net income for the period	134,121	127,015
Other comprehensive income /(expense):		
Other comprehensive income/(expense) that probably will be reclassified to consolidated income statement:		
Foreign currency hedge of net investments in foreign operations	10,783	11,610
Tax effect	(2,157)	(2,322)
	8,626	9,288
Share of other comprehensive income of associates	198	(431)
Tax effect of amortization calculated over intangible assets revaluation increases	107	107
Currency translation differences	(44,142)	(30,021)
Other comprehensive income/(loss) (net of tax)	(35,211)	(21,057)
Total comprehensive income for the period	98,910	105,958
Attributable to:		
Non-controlling interest	1,538	2,729
Equity holders of the parent	97,372	103,229

The accompanying notes form an integral part of these condensed interim consolidated financial statements.

(CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH – SEE NOTE 2.5)

ARÇELİK ANONİM ŞİRKETİ

CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIODS ENDED MARCH 31, 2013 AND 2012

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

	Paid in capital	Adjustment to share capital	Share premium	Revaluation funds	Restricted reserves	Currency translation differences	Contribution to shareholders' equity due to merger	Retained earnings	Net income for the period	Equity holders of the parent	Non-controlling interest	Total equity
Balance at 31 December 2011 - previously reported	675,728	468,811	889	341,505	190,066	145,922	14,507	1,201,658	506,506	3,545,592	106,049	3,651,641
Change in accounting policy - IAS 19 (Note 2)	-	-	-	-	-	-	-	(6,002)	6,002	-	-	-
Balance at 1 January 2012 – as restated	675,728	468,811	889	341,505	190,066	145,922	14,507	1,195,656	512,508	3,545,592	106,049	3,651,641
<i>Comprehensive income</i>												
Net income for the period	-	-	-	-	-	-	-	-	121,161	121,161	5,854	127,015
<i>Other comprehensive income</i>												
Foreign currency hedge of net investments in foreign operations (net)	-	-	-	9,288	-	-	-	-	-	9,288	-	9,288
Share of other comprehensive income of associates	-	-	-	(431)	-	-	-	-	-	(431)	-	(431)
Tax effect of amortisation calculated over intangible assets revaluation increases	-	-	-	107	-	-	-	-	-	107	-	107
Currency translation differences	-	-	-	(6,998)	-	(19,898)	-	-	-	(26,896)	(3,125)	(30,021)
Total other comprehensive income	-	-	-	1,966	-	(19,898)	-	-	-	(17,932)	(3,125)	(21,057)
Total comprehensive income	-	-	-	1,966	-	(19,898)	-	-	121,161	103,229	2,729	105,958
Transfers	-	-	-	-	-	-	-	512,508	(512,508)	-	-	-
Amortisation effect of the revaluation of intangible assets (net)	-	-	-	(419)	-	-	-	419	-	-	-	-
Dividends	-	-	-	-	26,621	-	-	(326,621)	-	(300,000)	-	(300,000)
Balance at 31 March 2012 – as restated	675,728	468,811	889	343,052	216,687	126,024	14,507	1,381,962	121,161	3,348,821	108,778	3,457,599
Balance at 31 December 2012 - previously reported	675,728	468,811	889	470,285	216,687	86,790	14,507	1,383,191	524,764	3,841,652	85,583	3,927,235
Change in accounting policy - IAS 19 (Note 2)	-	-	-	-	-	-	-	6,311	(6,311)	-	-	-
Balance at 1 January 2013 – as restated	675,728	468,811	889	470,285	216,687	86,790	14,507	1,389,502	518,453	3,841,652	85,583	3,927,235
<i>Comprehensive income</i>												
Net income for the period	-	-	-	-	-	-	-	-	129,437	129,437	4,684	134,121
<i>Other comprehensive income</i>												
Foreign currency hedge of net investments in foreign operations (net)	-	-	-	8,626	-	-	-	-	-	8,626	-	8,626
Share of other comprehensive income of associates	-	-	-	198	-	-	-	-	-	198	-	198
Tax effect of amortisation calculated over intangible assets revaluation increases	-	-	-	107	-	-	-	-	-	107	-	107
Currency translation differences	-	-	-	(2,880)	-	(38,116)	-	-	-	(40,996)	(3,146)	(44,142)
Total other comprehensive income	-	-	-	6,051	-	(38,116)	-	-	-	(32,065)	(3,146)	(35,211)
Total comprehensive income	-	-	-	6,051	-	(38,116)	-	-	129,437	97,372	1,538	98,910
Transfers	-	-	-	-	-	-	-	518,453	(518,453)	-	-	-
Amortisation effect of the revaluation of intangible assets (net)	-	-	-	(421)	-	-	-	421	-	-	-	-
Dividends	-	-	-	-	32,122	-	-	(387,122)	-	(355,000)	-	(355,000)
Balance at 31 March 2013	675,728	468,811	889	475,915	248,809	48,674	14,507	1,521,254	129,437	3,584,024	87,121	3,671,145

The accompanying notes form an integral part of these condensed interim consolidated financial statements.

ARÇELİK ANONİM ŞİRKETİ

CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR PERIODS ENDED MARCH 31, 2013 AND 2012

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

		Unaudited	
	Notes	January 1 - March 31, 2013	January 1 - March 31, 2012
Operating activities:			
Income before tax		159,396	141,546
<i>Adjustments to reconcile net cash provided from operating activities to income before taxes</i>			
Changes in provisions	26	55,945	84,683
Depreciation and amortization		73,580	64,154
Interest income	20	(11,861)	(6,666)
Interest expenses	21	39,251	41,596
Income from associates (net)	11	(7,031)	(8,345)
Loss/(gain) from sales of tangible and intangible assets (net)		(111)	(191)
Net cash flow from operating activities before changes in operating assets and liabilities		309,169	316,777
Changes in operating assets and liabilities (net)	26	(11,742)	(291,273)
Corporate taxes paid		(14,906)	(11,457)
Cash flows from operating activities		282,521	14,047
Investing activities:			
Acquisition of tangible and intangible assets		(67,782)	(57,434)
Interest received		9,624	5,242
Cash provided from sales of tangible and intangible		1,445	645
Dividends received	11	22,475	10,807
Cash flows from investing activities		(34,238)	(40,740)
Financing activities:			
Proceeds from bank borrowings		225,685	599,916
Repayment of bank borrowings		(305,130)	(331,185)
Interest paid		(36,609)	(39,259)
Cash flows from financing activities		(116,054)	229,472
Currency translation differences (net)		1,327	(7,691)
Net (decrease)/ increase in cash and cash equivalents		133,556	195,088
Cash and cash equivalents at January 1	4	1,739,277	1,172,662
Cash and cash equivalents at March 31	4	1,872,833	1,367,750

The accompanying notes form an integral part of these condensed interim consolidated financial statements.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 1 - GROUP’S ORGANISATION AND NATURE OF OPERATIONS

Arçelik Anonim Şirketi (“Arçelik” or “the Company”) and its subsidiaries (collectively, “the Group”) undertake all commercial and industrial activities in respect of the production, sales and marketing, customer services after sales, exportation and importation of consumer durable goods and consumer electronics. The Group operates fourteen manufacturing plants in Turkey, Romania, Russia, China and Republic of South Africa. The Company is controlled by Koç Holding A.Ş., the parent company, Koç Family and the companies owned by Koç Family (Note 18).

The Company’s head office is located at:

Karaağaç Caddesi No: 2-6

Sütlüce 34445 Beyoğlu İstanbul / Turkey

The Company is registered to the Capital Markets Board (“CMB”) and its shares have been quoted on the Istanbul Stock Exchange (“ISE”) since 1986. At March 31, 2013, the publicly listed shares are 25.19% of the total shares.

The average number of employees of the Group in the period ended March 31, 2013 is 22,659 (1 January- 31 March 2012: 21,893).

<u>Subsidiaries and branches</u>	<u>Country of incorporation</u>	<u>Core Business</u>	<u>Nature of business</u>
Continuing operations as of balance sheet date			
Ardutch B.V. (“Ardutch”)	Netherlands	Investment	Holding
Ardutch B.V. Taiwan (“Ardutch Taiwan”) (*)	Taiwan	Purchase	Consumer Durables/Electronics
Beko A and NZ Pty Ltd. (“Beko Australia”) (*)	Australia, New Zealand	Sales	Consumer Durables
Beko Deutschland GmbH (“Beko Deutschland”)	Germany	Sales	Consumer Durables/Electronics
Beko Egypt Trading LLC (“Beko Egypt”)	Egypt	Sales	Consumer Durables
Beko Electronics España S.L. (“Beko Espana”)	Spain	Sales	Consumer Durables/Electronics
Beko France S.A.S. (Beko France”)	France	Sales	Consumer Durables/Electronics
Beko Italy SRL (“Beko Italy”)	Italy	Sales	Consumer Durables/Electronics
Beko Llc. (“Beko Russia”)	Russia	Production/Sales	Consumer Durables/Electronics
Beko Plc. (“Beko UK”) (*)	UK, Republic of Ireland	Sales	Consumer Durables/Electronics
Beko Slovakia S.R.O. (“Beko Slovakia”)	Slovakia	Sales	Consumer Durables/Electronics
Beko S.A. (“Beko Polska”) (*)	Poland, Czech Republic	Sales	Consumer Durables/Electronics
Beko Shanghai Trading Company Ltd. (“Beko Shanghai”)	China	Sales	Consumer Durables/Electronics
Beko Ukraine (“Beko Ukraine”)	Ukraine	Sales	Consumer Durables
Changzhou Beko Electrical Appliances Co. Ltd. (“Beko China”)	China	Production/Sales	Consumer Durables
Defy Appliances (Proprietary) Limited (“Defy”)	Republic Of South Africa	Production/Sales	Consumer Durables
Defy (Botswana) (Proprietary) Limited (“Defy Botswana”)	Botswana	Sales	Consumer Durables
Defy (Namibia) (Proprietary) Limited (“Defy Namibia”)	Namibia	Sales	Consumer Durables
Defy Trust Two (Proprietary) Limited (“Defy Trust”)	Republic of South Africa	Investment	Real Estate
Elektra Bregenz AG (“Elektra Bregenz”)	Austria	Sales	Consumer Durables/Electronics
Grundig Multimedia A.G. (“Grundig Switzerland”)	Switzerland	Sales	Electronics
Grundig Multimedia B.V. (“Grundig Multimedia”)	Netherlands	Investment	Holding
Grundig Intermedia GmbH (“Grundig Intermedia”) (*)	Germany, Croatia	Sales	Electronics
Grundig Nordic No AS (“Grundig Norway”)	Norway	Sales	Consumer Durables/Electronics
Grundig Nordic AB. (“Grundig Sweden”)	Sweden	Sales	Consumer Durables/Electronics
Kindoc Park (Proprietary) Limited (“Defy Kindoc”)	Republic of South Africa	Investment	Real Estate
Raupach Wollert GmbH (“Raupach”)	Germany	Investment	Holding
SC Arctic SA (“Arctic”)	Romania	Production/Sales	Consumer Durables/Electronics

(*) Branches of the Subsidiary, which operate in a different country, are separately presented.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 1 - GROUP’S ORGANISATION AND NATURE OF OPERATIONS (Continued)

	<u>Country of incorporation</u>	<u>Core Business</u>	<u>Nature of business</u>
<u>Subsidiaries</u>			
Ceased operations as of balance sheet date:			
Archin Limited (“Archin”)	Hong Kong, China	-	-
ArcticPro SRL (“ArcticPro”)	Romania	-	-
Beko Cesko (“Beko Cesko”)	Czech Republic	-	-
Beko S.A. Hungary (“Beko Hungary”)	Hungary	-	-
Blomberg Werke GmbH (“Blomberg Werke”)	Germany	-	-
Defy (Swaziland) (Proprietary) Limited (“Defy Swaziland”)	Swaziland	-	-
Carron SA (Proprietary) Limited (“Defy Carron”)	Republic of South Africa	-	-
Grundig Ceska Republika S.r.o (“Grundig Czech Republic”)	Czech Republic	-	-
Grundig Intermedia Ges.m.b.H (“Grundig Austria”)	Austria	-	-
Grundig Magyarország Kft. (“Grundig Hungary”)	Hungary	-	-
Grundig Portuguesa, Lda (“Grundig Portugal”)	Portugal	-	-
Grundig Slovakia s.r.o (“Grundig Slovakia”)	Slovakia	-	-
Ocean Appliances Limited. (“Defy Ocean”)	Republic of South Africa	-	-

Associates

Arçelik-LG Klima Sanayi ve Ticaret A.Ş. (“Arçelik-LG”)	Turkey	Production/Sales	Consumer Durables
Koç Finansman A.Ş. (“Koç Finansman”) ⁽¹⁾	Turkey	Finance	Consumer Finance
Ram Dış Ticaret A.Ş. (“Ram Dış Ticaret”)	Turkey	Sales	Foreign Trade
Tanı Pazarlama İ.H.A.Ş. (“Tanı Pazarlama”)	Turkey	Consultancy	Marketing /Communication

⁽¹⁾ Previously known as Koç Tüketici Finansmanı A.Ş.

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

2.1 Basis of presentation

Financial reporting standards

The consolidated financial statements of the Group have been prepared in accordance with the accounting and reporting principles published by the CMB, namely “CMB Financial Reporting Standards”. CMB regulated the principles and procedures of preparation, presentation and announcement of financial statements prepared by the entities with Communiqué No. XI-29, “Principles of Financial Reporting in Capital Markets” (“the Communiqué”). According to the Communiqué, entities shall prepare their financial statements in accordance with International Financial Reporting Standards (“IAS/IFRS”) endorsed by the European Union (“EU”). Until the differences of the IAS/IFRS as endorsed by the European Union from the ones issued by the International Accounting Standards Board (“IASB”) are announced by Public Oversight Accounting and Auditing Standards Board (formerly Turkish Accounting Standards Board), IAS/IFRS issued by the IASB shall be applied.

With the decision taken on March 17, 2005, the CMB announced that, effective from January 1, 2005, the application of inflation accounting is no longer required for companies operating in Turkey and preparing their financial statements in accordance with CMB Financial Reporting Standards. Accordingly, IAS 29, “Financial Reporting in Hyperinflationary Economies”, issued by the IASB, has not been applied in the financial statements for the accounting year commencing from January 1, 2005.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with the Communiqué No: XI-29, entities are allowed to prepare a complete or condensed set of interim financial statements in accordance with IAS 34, “Interim Financial Reporting”. In this respect, the Group has preferred to prepare condensed consolidated financial statements in the interim periods and prepared the aforementioned condensed consolidated financial statements in compliance with CMB Financial Reporting Standards.

The condensed interim consolidated financial statements have been prepared within the framework of Communiqué XI, No: 29 and related promulgations to this Communiqué as issued by the CMB, in accordance with the CMB Financial Reporting Standards which are based on IAS/IFRS. The condensed interim consolidated financial statements and the related notes to them are presented in accordance with the formats recommended by the CMB, with the announcement dated April 14, 2008 and January 9, 2009 including the compulsory disclosures.

Arçelik maintains its books of account and prepare its statutory financial statements (“Statutory Financial Statements”) in accordance with the Turkish Commercial Code (“TCC”), tax legislation and the Uniform Chart of Accounts issued by the Ministry of Finance and principles issued by the CMB. The foreign Subsidiaries maintain their books of account in accordance with the laws and regulations in force in the countries in which they are registered. These condensed interim consolidated financial statements are based on the statutory records, which are maintained under historical cost conversion, with the required adjustments and reclassifications reflected for the purpose of fair presentation in accordance with the CMB Financial Reporting Standards. These consolidated financial statements have been prepared under the historical cost convention except for the derivative financial instruments and financial assets presented at fair values, and the revaluation fund related with the difference between the carrying value and fair value of the intangible assets arisen from business combinations which are accounted for.

New and amended standards and interpretations:

The accounting policies adopted in preparation of the interim condensed consolidated financial statements as at 31 March 2013 are consistent with those of the previous financial year, except for the adoption of new and amended IFRS and IFRIC interpretations effective as of 1 January 2013. The effects of these standards and interpretations on the Group’s financial position and performance have been disclosed in the related paragraphs.

The new standards, amendments and interpretations which are effective as at 1 January 2013 are as follows:

IFRS 7 Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities (Amendment)

The amendment requires the disclosure of the rights of the entity relating to the offsetting of the financial instruments and some information about the related regulations (eg, collateral agreements). New disclosures would provide users of financial statements with information that is useful in;

- i) evaluating the effect or potential effect of netting arrangements on an entity’s financial position and,
- ii) analyzing and comparing financial statements prepared in accordance with IFRSs and other generally accepted accounting standards.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

IFRS 7 Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities (Amendment) (Continued)

New disclosures have to be provided for all the financial instruments in the balance sheet that have been offset according to IAS 32. Such disclosures are applicable to financial instruments in the balance sheet that have not been offset according to IAS 32 but are available for offsetting according to main applicable offsetting regulations or other financial instruments that are subject to a similar agreement. The amendment affects disclosures only and did not have an impact on the interim condensed consolidated financial statements of the Group.

IAS 1 Presentation of Financial Statements (Amended) – Presentation of Items of Other Comprehensive Income

The amendments to IAS 1 change only the grouping of items presented in other comprehensive income. Items that could be reclassified (or ‘recycled’) to profit or loss at a future point in time would be presented separately from items which will never be reclassified. The amendments will be applied retrospectively. The amendment affects presentation only and did not have an impact on the financial position or performance of the Group.

IAS 19 Employee Benefits (Amended)

Numerous changes or clarifications are made under the amended standard. Among these numerous amendments, the most important changes are removing the corridor mechanism, for determined benefit plans recognizing actuarial gain/(loss) under other comprehensive income and making the distinction between short-term and other long-term employee benefits based on expected timing of settlement rather than employee entitlement. Effective from January 1, 2013, the Group recognizes actuarial gain and loss in the comprehensive income statement and the retrospective effects of the amendment are disclosed in Note 2.3.

IAS 27 Separate Financial Statements (Amended)

As a consequential amendment to IFRS 10 and IFRS 12, the IASB also amended IAS 27, which is now limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. This amendment did not have an impact on the financial position or performance of the Group.

IAS 28 Investments in Associates and Joint Ventures (Amended)

As a consequential amendment to IFRS 11 and IFRS 12, the IASB also amended IAS 28, which has been renamed IAS 28 Investments in Associates and Joint Ventures, to describe the application of the equity method to investments in joint ventures in addition to associates. Transitional requirement of this amendment is similar to IFRS 11. This amendment did not have an impact on the financial position or performance of the Group.

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NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

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NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

IFRS 10 Consolidated Financial Statements

IFRS 10, IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. A new definition of control is introduced, which is used to determine which entities are consolidated. This is a principle based standard and require preparers of financial statements to exercise significant judgment. This standard did not have an impact on the financial position or performance of the Group.

IFRS 11 Joint Arrangements

The standard describes the accounting for joint ventures and joint operations with joint control. Among other changes introduced, under the new standard, proportionate consolidation is not permitted for joint ventures. This standard did not have an impact on the financial position or performance of the Group.

IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 includes all of the requirements that are related to disclosures of an entity’s interests in subsidiaries, joint arrangements, associates and structured entities. Apart from the disclosures regarding the significant issues and transactions in the interim period, disclosures according to the new standards are not applicable to interim periods so the Group did not provide this disclosure in the interim period.

IFRS 13 Fair Value Measurement

The new Standard provides guidance on how to measure fair value under IFRS but does not change when an entity is required to use fair value. It is a single source of guidance under IFRS for all fair value measurements. The new standard also brings new disclosure requirements for fair value measurements. The new disclosures are only required for periods beginning after IFRS 13 is adopted. Some of the disclosures about the financial instruments mentioned above, have to be provided in the interim condensed consolidated financial statements according to IAS 34.16 A (j). The Group has presented these disclosures in Note 25. This standard did not have an impact on the financial position or performance of the Group.

Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12)

The amendments change the transition guidance to provide further relief from full retrospective application. The date of initial application is defined as ‘the beginning of the annual reporting period in which IFRS 10 is applied for the first time’. The assessment of whether control exists is made at ‘the date of initial application’ rather than at the beginning of the comparative period. If the control assessment is different between IFRS 10 and IAS 27/SIC-12, retrospective adjustments should be determined. However, if the control assessment is the same, no retrospective application is required. If more than one comparative period is presented, additional relief is given to require only one period to be restated. For the same reasons IASB has also amended IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities to provide transition relief. These amendments did not have an impact on the financial position or performance of the Group.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Improvements to IFRSs

Annual Improvements to IFRSs – 2009 – 2011 Cycle, which contains amendments to its standards, is effective for annual periods beginning on or after 1 January 2013. This project did not have an impact on the financial position or performance of the Group, except for the transfer of spare parts and servicing equipment from inventory to property, plant and equipment (Note 13).

IAS 1 Financial Statement Presentation:

Clarifies the difference between voluntary additional comparative information and the minimum required comparative information.

IAS 16 Property, Plant and Equipment:

Clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory

IAS 32 Financial Instruments: Presentation:

Clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes. The amendment removes existing income tax requirements from IAS 32 and requires entities to apply the requirements in IAS 12 to any income tax arising from distributions to equity holders.

IAS 34 Interim Financial Reporting:

Clarifies the requirements in IAS 34 relating to segment information for total assets and liabilities for each reportable segment. Total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change in the total amount disclosed in the entity’s previous annual financial statements for that reportable segment.

Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the consolidated interim financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the interim condensed consolidated financial statements and disclosures, after the new standards and interpretations become in effect.

IAS 32 Financial Instruments: Presentation - Offsetting Financial Assets and Financial liabilities (Amended)

The amendments clarify the meaning of “currently has a legally enforceable right to set-off” and also clarify the application of the IAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. These amendments are to be retrospectively applied for annual periods beginning on or after 1 January 2014. The Group does not expect that these amendments will have significant impact on the financial position or performance of the Group.

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NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

IFRS 9 Financial Instruments – Classification and measurement

As amended in December 2011, the new standard is effective for annual periods beginning on or after January 1, 2015. Phase 1 of this new IFRS introduces new requirements for classifying and measuring financial instruments. The amendments made to IFRS 9 will mainly affect the classification and measurement of financial assets and measurement of fair value option (FVO) liabilities and requires that the change in fair value of a FVO financial liability attributable to credit risk is presented under other comprehensive income. Early adoption is permitted. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the amendment on financial position or performance of the Group.

Functional and presentation currency

Items included in the financial statements of each of the Group’s entities are measured using the currency of the primary economic environment in which the entity operates (‘the functional currency’). The condensed interim consolidated financial statements are presented in TRY, which is the functional currency of Arçelik and the presentation currency of the Group.

Financial statements of subsidiaries operating in countries other than Turkey

Financial statements of subsidiaries operating in countries other than Turkey are adjusted to the CMB Financial Reporting Standards to reflect the proper presentation and content. Subsidiaries’ assets and liabilities are translated into TRY from the foreign exchange rate at the balance sheet date and income and expenses are translated into TRY at the average foreign exchange rate. Exchange differences arising from the translation of the opening net assets and differences between the average and balance sheet date rates are included in the “currency translation difference” under the shareholders’ equity.

Consolidation principles

The condensed interim consolidated financial statements, which have been prepared in accordance with the principles disclosed in the annual consolidated financial statements for the year ended December 31, 2012, include the accounts of the parent company, Arçelik, and its Subsidiaries.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The table below sets out all Subsidiaries included in the scope of consolidation discloses their direct and indirect ownership, which are identical to their economic interests, at March 31, 2013 and December 31, 2012 (%) and their functional currencies:

	Functional Currency	March 31, 2013		December 31, 2012	
		Ownership interest	Effective shareholding	Ownership interest	Effective shareholding
Continuing operations as of balance sheet date:					
Arctic	Romanian Lei	96.71	96.71	96.71	96.71
Ardutch	Euro	100.00	100.00	100.00	100.00
Ardutch Taiwan	Taiwanese Dollar	100.00	100.00	100.00	100.00
Beko Australia	Australian Dollar/ New Zealand Dollar	100.00	100.00	100.00	100.00
Beko China	Chinese Yuan	100.00	100.00	100.00	100.00
Beko Czech	Czech Koruna	100.00	100.00	100.00	100.00
Beko Deutschland	Euro	100.00	100.00	100.00	100.00
Beko Espana	Euro	100.00	100.00	100.00	100.00
Beko Egypt	Egyptian Lira	100.00	100.00	100.00	100.00
Beko France	Euro	100.00	100.00	100.00	100.00
Beko Italy	Euro	100.00	100.00	100.00	100.00
Beko Polska	Polish Zloty	100.00	100.00	100.00	100.00
Beko Russia	Russian Ruble	100.00	100.00	100.00	100.00
Beko Slovakia	Euro	100.00	100.00	100.00	100.00
Beko Shanghai	Chinese Yuan	100.00	100.00	100.00	100.00
Beko UK ⁽¹⁾	British Pound/ Euro	50.00	50.00	50.00	50.00
Beko Ukraine	Ukrainian Hryvna	100.00	100.00	100.00	100.00
Defy	South African Rand	100.00	100.00	100.00	100.00
Defy Botswana	Botswana Pula	100.00	100.00	100.00	100.00
Defy Kindoc	South African Rand	100.00	100.00	100.00	100.00
Defy Namibia	Namibian Dollar	100.00	100.00	100.00	100.00
Defy Trust	South African Rand	100.00	100.00	100.00	100.00
Elektra Bregenz	Euro	100.00	100.00	100.00	100.00
Grundig Multimedia	Euro	100.00	100.00	100.00	100.00
Grundig Intermedia	Euro/ Croatian Kuna	100.00	100.00	100.00	100.00
Grundig Norway	Norwegian Krone	100.00	100.00	100.00	100.00
Grundig Sweden	Swedish Krona	100.00	100.00	100.00	100.00
Grundig Switzerland ⁽²⁾	Swiss Franc	100.00	100.00	-	-
Raupach	Euro	100.00	100.00	100.00	100.00
Ceased operations as of balance sheet date:					
Archin	-	100.00	100.00	100.00	100.00
Arctic Pro	-	100.00	100.00	100.00	100.00
Beko Cesko	-	100.00	100.00	100.00	100.00
Beko Magyarorszag K.F.T. ⁽³⁾	-	-	-	100.00	100.00
Beko Hungary	-	100.00	100.00	100.00	100.00
Blomberg Werke	-	100.00	100.00	100.00	100.00
Defy Carron	-	100.00	100.00	100.00	100.00
Defy Ocean	-	100.00	100.00	100.00	100.00
Defy Swaziland ⁽⁴⁾	-	100.00	100.00	-	-
Grundig Czech Republic	-	100.00	100.00	100.00	100.00
Grundig Austria	-	100.00	100.00	100.00	100.00
Grundig Hungary	-	100.00	100.00	100.00	100.00
Grundig Portugal	-	100.00	100.00	100.00	100.00
Grundig Slovakia	-	100.00	100.00	100.00	100.00

⁽¹⁾ Arçelik Group owns full power over the operations of the Subsidiary while holding 50% of voting power of the Subsidiary, based on the declarations of the non-controlling interest holders' stating that the power to govern the financial and operating policies of the Subsidiary is exerted by Arçelik A.Ş.

⁽²⁾ Continuing the operations as an individual entity. Subsidiary was previously performing as a branch of Grundig Multimedia.

⁽³⁾ Dissolved in 2013.

⁽⁴⁾ Founded as an individual entity in year 2013. Subsidiary was previously performing as a branch of Defy.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Going concern

The Group prepared condensed interim consolidated financial statements in accordance with the going concern assumption.

Offsetting

Financial assets and liabilities are offset and reported in the net amount when there is a legally enforceable right or when there is an intention to settle the assets and liabilities on a net basis or realise the assets and settle the liabilities simultaneously.

Comparatives and restatement of prior periods’ financial statements

The condensed interim consolidated financial statements of the Group include comparative financial information to enable the determination of the financial position and performance. Comparative figures are reclassified, where necessary, to conform to changes in presentation in the current period condensed interim consolidated financial statements and the significant changes are explained.

In order to conform with changes in presentation in the current period condensed interim consolidated income statement, product recall expenses, which were accounted in marketing, selling and distribution expenses in the condensed interim consolidated income statements of prior periods, are classified under other operating expenses in the current period. Additionally, a reclassification is made in the prior period’s condensed interim consolidated statement of cash flow between changes in provisions and net change in operating assets and liabilities. As a result of these reclassifications, marketing, selling and distribution expenses decreased by amounting to TRY 5,815 which is classified under other operating expenses. The reclassification between changes in provision and net change of assets and liabilities amounts to TRY 12,858 in condensed interim consolidated statement of cash flow for the period ended March 31, 2012.

2.2 Restatement and errors in the accounting policies and estimates

Any change in the accounting policies resulted from the first time adoption of a new IAS/IFRS is made either retrospectively or prospectively in accordance with the transition requirements of IAS/IFRS. Changes without any transition requirement, material changes in accounting policies or material errors are corrected, retrospectively by restating the prior period consolidated financial statements. If changes in accounting estimates are related to only one period, they are recognised in the period when changes are applied; if changes in estimates are related to future periods, they are recognized both in the period where the change is applied and future periods prospectively.

2.3 Changes in accounting policies and restatement of prior periods’ financial statements

IAS 19 (“Employee Benefits”) has been revised effective from the annual period beginning on or after January 1, 2013. In accordance with the revised standard, actuarial gain/ loss related to employee benefits shall be recognised in the statement of comprehensive income.

The Group used to recognize the actuarial gain/loss related to employee benefits in consolidated income statement until December 31, 2012. As a result of the revision in IAS 19, the Group applied the accounting policy change retrospectively, and actuarial gain/loss priorly recognized in statement of income, have been restated as a change in the opening balance of the retained earnings.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2.4 Summary of significant accounting policies

The condensed interim consolidated financial statements of the Group for the period ended March 31, 2013 have been prepared in accordance with IAS 34 “Interim Financial Reporting”. The accounting policies used in the preparation of these condensed interim consolidated financial statements are consistent with those used in the preparation of annual consolidated financial statements for the year ended December 31, 2012 except for the restatements disclosed in Note 2.3. Accordingly, these condensed interim consolidated financial statements should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2012.

2.5 Convenience translation into English of condensed interim consolidated financial statements originally issued in Turkish

The financial reporting standards described in Note 2.1 (defined as CMB Financial Reporting Standards) to the condensed interim consolidated financial statements differ from International Financial Reporting Standards (“IFRS”) issued by the International Accounting Standards Board with respect to the application of inflation accounting for the period between January 1 - December 31, 2005. Accordingly, the accompanying condensed interim consolidated financial statements are not intended to present the financial position and results of operations in accordance with IFRS.

NOTE 3 - SEGMENT REPORTING

The reportable segments of Arçelik have been organised by management into white goods and consumer electronics. White goods reportable segment comprises washing machines, dryers, dish washers, refrigerators, ovens, cookers and the services provided for these products. The consumer goods reportable segment comprises televisions primarily with flat screens, computers, cash registers, other electronic devices and the services provided to consumers for these products. Other sales comprise the revenues from air conditioners, home appliances and furniture and kitchen gadgets except products included in white goods and consumer electronics.

Accounting policies applied by each operational segment of Arçelik are the same as those are applied in Arçelik’s consolidated financial statements prepared in accordance with CMB Financial Reporting Standards.

Arçelik’s reportable segments are strategic business units that present various products and services. Each of these segments is administrated separately due to the necessity of different technologies and marketing strategies.

ARÇELİK ANONİM ŞİRKETİ

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 3 - SEGMENT REPORTING (Continued)

Gross profitability is evaluated regarding the performance of the operational segments. Information about the operational segments is as follows:

- a) Operational segments which have been prepared in accordance with the reportable segments for the three-month period ended March 31, 2013 are as follows:

	White goods	Consumer electronics	Other	Total
Total segment revenue	1,675,813	335,863	418,495	2,430,171
Gross profit	567,202	51,598	119,713	738,513
Depreciation and amortisation	59,817	12,036	2,921	74,774
Capital expenditures	55,952	10,163	2,861	68,976
Income from associates	-	-	7,031	7,031

- b) Operational segments which have been prepared in accordance with the reportable segments for the three-month period ended March 31, 2012 are as follows:

	White goods	Consumer electronics	Other	Total
Total segment revenue	1,510,212	485,313	410,460	2,405,985
Gross profit	476,990	103,123	100,624	680,737
Depreciation and amortisation	51,783	11,108	2,643	65,534
Capital expenditures	42,213	14,117	2,484	58,814
Income from associates	-	-	8,345	8,345

- c) Sales revenue that are grouped geographically based on the location of the customers, for the three-month periods ended March 31, are shown as below:

January 1 – March 31, 2013	Turkey	Europe	Africa	Other	Total
Total segment revenue	1,080,360	856,408	234,155	259,248	2,430,171
Income from associates	7,031	-	-	-	7,031
January 1 – March 31, 2012	Turkey	Europe	Africa	Other	Total
Total segment revenue	1,037,183	899,845	222,641	246,316	2,405,985
Income from associates	8,345	-	-	-	8,345

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 4 - CASH AND CASH EQUIVALENTS

	March 31, 2013	December 31, 2012
Cash in hand	344	304
Cash at banks		
- demand deposits	114,900	98,558
- time deposits	1,684,356	1,578,386
Cheques and notes	68,726	58,500
Other	4,507	3,529
Cash and cash equivalents in cash flow statement	1,872,833	1,739,277
Interest income accruals	3,749	1,512
	1,876,582	1,740,789

The maturity breakdown of cash and cash equivalents is as follows:

Up to 30 days	1,689,388	1,362,729
30-90 days	187,194	378,060
	1,876,582	1,740,789

The effective interest rates (%) of time deposits are as follows:

TRY	6.9	8.4
USD	1.1	2.8
EUR	1.8	1.7
RON	3.7	5.3
GBP	0.3	0.3
CNY	1.4	2.2
PLN	3.0	4.3
ZAR	4.5	4.5
NOK	0.8	1.8
SEK	0.1	0.1
CHF	0.1	0.1
EGP	8.7	6.5

NOTE 5 - FINANCIAL INVESTMENTS

Available-for-sale investments

	March 31, 2013		December 31, 2012	
	%	TRY	%	TRY
Koç Finansal Hizmetler A.Ş.	3.98	637,253	3.98	637,253
Other		1,488		1,488
		638,741		638,741

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 6 - FINANCIAL LIABILITIES

a) Short-term financial liabilities

	March 31, 2013	December 31, 2012
Short-term bank borrowings	760,859	785,039
Short-term portion of long-term bank borrowings	1,417,037	1,359,235
Other	179	132
	2,178,075	2,144,406

As of March 31, 2013, the details of short-term bank borrowings are as follows:

Currency	Effective interest rate per annum (%)	Original currency	TRY equivalent
TRY	0.0	1,187,847	1,188
EUR	1.1	223,008,617	517,135
USD	1.1	95,665,508	173,030
RUB	7.7	876,619,482	50,791
CNY	5.6	62,093,022	17,982
RON	6.8	1,404,545	733
			760,859

As of December 31, 2012, the details of short-term bank borrowings are as follows:

Currency	Effective interest rate per annum (%)	Original currency	TRY equivalent
TRY	0.0	12,175,451	12,175
EUR	1.1	240,788,355	566,262
USD	1.1	73,639,937	131,271
RUB	8.6	1,027,529,633	59,679
CNY	5.6	55,102,667	15,632
RON	7.8	38,968	20
			785,039

b) Long-term financial liabilities

	March 31, 2013	December 31, 2012
Long-term bank borrowings	1,748,428	1,858,992
Other	203	111
	1,748,631	1,859,103

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 6 - FINANCIAL LIABILITIES (Continued)

As of March 31, 2013, the details of the long-term bank borrowings are as follows:

Currency	Effective interest rate per annum (%)	Original currency	TRY equivalent
TRY	7.4	1,059,920,660	1,059,921
EUR	2.4	643,593,521	1,492,429
USD	2.5	178,409,456	322,689
GBP	2.6	50,495,698	138,565
ZAR	6.7	683,859,662	134,132
RUB	8.1	305,991,781	17,729
			3,165,465
Less: Short-term portion			(1,417,037)
			1,748,428

As of December 31, 2012, the details of the long-term bank borrowings are as follows:

Currency	Effective interest rate per annum (%)	Original currency	TRY equivalent
TRY	7.9	1,061,403,013	1,061,403
EUR	2.5	652,765,392	1,535,109
USD	2.5	177,442,071	316,309
GBP	2.6	50,172,417	144,035
ZAR	6.7	684,001,830	143,947
RUB	8.1	300,000,000	17,424
			3,218,227
Less: Short-term portion			(1,359,235)
			1,858,992

The redemption schedule of the long-term bank borrowings is as follows:

	March 31, 2013	December 31, 2012
2014	636,969	743,590
2015	812,579	812,294
2016	97,909	99,294
2017	97,909	99,294
2018 and after	103,062	104,520
	1,748,428	1,858,992

The analysis of borrowings in terms of periods remaining to contractual repricing dates is as follows:

Up to 6 months	3,396,306	3,514,922
6 - 12 months	296,535	176,840
1-5 years	233,483	311,504
	3,926,324	4,003,266

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

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NOTE 7 - DERIVATIVE FINANCIAL INSTRUMENTS

	March 31, 2013			December 31, 2012		
	Contract amount	Fair value Assets / (Liabilities)		Contract amount	Fair value Assets / (Liabilities)	
<i>Held for trading:</i>						
Forward transactions	624,775	1,500	(1,356)	436,522	325	(2,415)
Foreign currency swap contracts	67,618	-	(55)	553,781	1,851	(1,265)
	692,393	1,500	(1,411)	990,303	2,176	(3,680)

NOTE 8 - TRADE RECEIVABLES AND PAYABLES

	March 31, 2013	December 31, 2012
Short-term trade receivables:		
Trade receivables	2,140,724	1,906,489
Notes receivables	1,140,900	1,248,940
Cheques receivables	134,310	193,523
Due from related parties (Note 24)	40,011	22,586
Short-term trade receivables (gross)	3,455,945	3,371,538
Less: Provision for doubtful receivables	(92,615)	(93,229)
Less: Unearned credit finance income	(21,603)	(16,832)
Short-term trade receivables (net)	3,341,727	3,261,477

Movements in the provision for doubtful receivables for the three months periods ended March 31 are as follows:

	2013	2012
Balance as of January 1	93,229	93,579
Additions (Note 19)	291	3,168
Provisions released (Note 19)	(30)	(1,027)
Write-offs	(593)	(530)
Currency translation differences	(282)	(1,825)
Balance as of March 31	92,615	93,365

	March 31, 2013	December 31, 2012
Long-term trade receivables:		
Trade receivables	13,696	10,969
	13,696	10,969

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 8 - TRADE RECEIVABLES AND PAYABLES (Continued)

	March 31, 2013	December 31, 2012
Short-term trade payables:		
Trade payables	1,079,500	1,001,156
Due to related parties (Note 24)	177,396	173,032
Unearned credit finance charges	(5,383)	(5,414)
	1,251,513	1,168,774

NOTE 9 - INVENTORIES

	March 31, 2013	December 31, 2012
Raw materials and supplies	747,938	807,397
Work in progress	60,844	61,216
Finished goods	631,582	648,538
Trade goods	204,450	142,292
Inventories (gross)	1,644,814	1,659,443
Less: Provision for impairment on inventories	(59,661)	(59,785)
Inventories (net)	1,585,153	1,599,658

There are no inventories pledged as security for liabilities (December 31, 2012: None).

Allocation of the provision for impairment on inventories in terms of inventory type is as follows:

	March 31, 2013	December 31, 2012
Raw materials and supplies	52,018	51,939
Finished goods	5,198	5,034
Trade goods	2,445	2,812
	59,661	59,785

Movements of provision for impairment on inventories for the periods ended March 31 are as follows:

	2013	2012
Balance as of January 1	59,785	63,311
Additions (Note 19)	881	451
Realized due to sales of inventory	(783)	(165)
Currency translation differences	(222)	(246)
Balance as of March 31	59,661	63,351

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NOTE 10 - OTHER PAYABLES

	March 31, 2013	December 31, 2012
Dividends payable to equity holders	358,736	3,832
Taxes and duties payable	122,723	92,878
Payables to personnel	22,295	55,331
Deposits and guarantees received	5,117	9,876
Other	1,274	3,067
	510,145	164,984

NOTE 11 - ASSOCIATES

	March 31, 2013		December 31, 2012	
	%	TRY	%	TRY
Koç Finansman	47.0	70,514	47.0	80,119
Arçelik - LG	45.0	83,224	45.0	80,625
Ram Dış Ticaret	33.5	7,520	33.5	15,478
Tanı Pazarlama	32.0	6,110	32.0	6,392
		167,368		182,614

The movements of associates for the three months periods ended March 31, are as follows:

	2013	2012
Balance as of January 1	182,614	160,580
Shares of income/loss of associates	7,031	8,345
Shares of other comprehensive income of associates	198	(431)
Dividends received	(22,475)	(10,807)
Balance as of March 31	167,368	157,687

Shares of income/loss from associates:

	January 1 - March 31 2013	January 1 - March 31 2012
Koç Finansman	4,297	4,599
Arçelik - LG	2,599	2,584
Ram Dış Ticaret	417	1,227
Tanı Pazarlama	(282)	(65)
	7,031	8,345

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NOTE 11 – ASSOCIATES (Continued)

Aggregated summary figures of the financial statements of associates:

	March 31, 2013	December 31, 2012
Total assets	2,316,031	2,111,607
Total liabilities	1,939,514	1,692,604

	January 1 - March 31 2013	January 1 - March 31 2012
Net sales	431,597	421,273
Net income for the period	15,283	18,987

NOTE 12 - INVESTMENT PROPERTIES

	2013	2012
Balance as of January 1		
Cost	12,268	13,754
Accumulated depreciation	(7,169)	(7,313)
Net carrying value	5,099	6,441
Net carrying value at the beginning of the period	5,099	6,441
Currency translation differences	(78)	(217)
Depreciation for the period	(37)	(36)
Net carrying value at the end of the period	4,984	6,188
Balance as of March 31		
Cost	12,085	13,297
Accumulated depreciation	(7,101)	(7,109)
Net carrying value	4,984	6,188

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NOTE 13 - PROPERTY, PLANT AND EQUIPMENT

	2013	2012
Balance as of January 1:		
Cost	4,017,756	3,743,663
Accumulated depreciation	(2,414,353)	(2,296,822)
Net carrying value	1,603,403	1,446,841
Net carrying value at the beginning of the period	1,603,403	1,446,841
Additions	39,570	39,888
Transfers ⁽¹⁾	11,015	-
Disposals	(1,114)	(454)
Currency translation differences	(6,476)	(3,441)
Depreciation for the period	(57,652)	(48,800)
Net carrying value at the end of the period	1,588,746	1,434,034
Balance as of March 31		
Cost	4,053,507	3,764,413
Accumulated depreciation	(2,464,761)	(2,330,379)
Net carrying value	1,588,746	1,434,034

There is no mortgage on property, plant and equipment as of March 31, 2013 (December 31, 2012: None).

⁽¹⁾ Spare parts and servicing equipment that meet the definition of property, plant and equipment are transferred to property, plant and equipments, which had been accounted for as inventories in the prior reporting periods.

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NOTE 14 - INTANGIBLE ASSETS

	2013	2012
Balance as of January 1		
Cost	1,023,120	960,127
Accumulated amortization	(235,519)	(177,033)
Net carrying value	787,601	783,094
Net carrying value at the beginning of the period	787,601	783,094
Additions	29,407	18,926
Disposals	(220)	-
Currency translation differences	(18,105)	(9,421)
Amortization for the period	(17,086)	(16,698)
Net carrying value at the end of the period	781,597	775,901
Balance as of March 31		
Cost	1,033,200	969,119
Accumulated amortization	(251,612)	(193,218)
Net carrying value	781,588	775,901

Net carrying value of the development costs as of March 31, 2013 is TRY 251,646 (December 31, 2012: TRY 241,862) and capitalized development costs in the period is TRY 23,628 (January 1 – March 31, 2012: TRY 17,317).

NOTE 15 - COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES

As of March 31, 2013, export commitments from Turkey under the scope of inward processing authorization certificates as export incentives amounts to full USD 1,196,611,003 (December 31, 2012: USD 968,510,365). In case that the related tax advantages are not utilized, it is possible to close of the certificates including export commitments without any sanctions.

Future minimum rentals payable under non-cancellable operating lease are as follows:

	March 31, 2013	December 31, 2012
Up to 1 year	12,921	14,147
1-5 years	24,687	27,211
Over 5 years	14,569	15,202
Operating lease commitments	52,177	56,560

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**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 15 - COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES (Continued)

Derivative financial instruments contracts commitments

TRY equivalents of the Group’s foreign exchange purchase and sales commitments in terms of currencies as of March 31, 2013 and December 31, 2012 are as follows.

	Foreign exchange purchase commitments	Foreign exchange sales commitments
March 31, 2013		
TRY	-	29,265
USD	231,089	2,467
EUR	75,575	36,890
AUD	573	18,792
CZK	657	9,008
ZAR	-	26,036
GBP	-	96,044
SEK	2,107	27,623
PLN	1,224	24,975
RON	34,746	-
RUB	-	75,322
	345,971	346,422
	Foreign exchange purchase commitments	Foreign exchange sales commitments
December 31, 2012		
TRY	24,519	50,965
USD	320,581	17,241
EUR	104,514	37,983
AUD	657	18,477
ZAR	-	41,535
GBP	-	196,650
SEK	5,088	21,775
PLN	8,336	23,174
RON	23,371	-
RUB	8,317	87,120
	495,383	494,920

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NOTE 15 - COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES (Continued)

	March 31, 2013	December 31, 2012
Collaterals obtained	2,224,389	2,205,854

Collaterals, pledges and mortgages (CPM) given by the Group as of March 31, 2013 and December 31, 2012 are as follows:

	March 31, 2013	December 31, 2012
CPM’s given by the Company		
A. CPM’s given for companies own legal personality	410,799	323,043
B. CPM’s given on behalf of fully consolidated companies	31,651	31,195
C. CPM’s given for continuation of its economic activities on behalf of third parties	-	-
D. Total amount of other CPM’s	-	-
i) Total amount of CPM’s given on behalf of the majority shareholder	-	-
ii) Total amount of CPM’s given to on behalf of other Group companies which are not in scope of B and C.	-	-
iii) Total amount of CPM’s given on behalf of third parties which are not in scope of C.	-	-
Toplam	442,450	354,238

TRY equivalents of collaterals, pledges and mortgages are as follows on original currency basis are as follows:

	March 31, 2013	December 31, 2012
CPM's given by the Company		
USD	395,359	311,784
TRY	30,367	26,059
EUR	12,816	12,714
Other currencies	3,908	3,681
	442,450	354,238

NOTE 16 - PROVISIONS

	March 31, 2013	December 31, 2012
Short-term provisions:		
Warranty provision	141,067	136,967
Assembly provision	60,589	39,300
Provision for transportation cost	9,540	9,686
Provision for lawsuit risks	7,529	6,284
Provision for returns	7,494	7,461
Other	52,868	33,679
	279,087	233,377

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NOTE 16 – PROVISIONS (Continued)

	March 31, 2013	December 31, 2012
Long-term provisions:		
Warranty provision	78,864	80,311
Other	1,399	1,837
	80,263	82,148

NOTE 17 - OTHER ASSETS AND LIABILITIES

	March 31, 2013	December 31, 2012
Other current assets:		
Prepaid expenses	38,708	21,980
Prepaid taxes and funds	31,976	26,318
Taxes and funds deductible	16,703	39,596
Advances given for fixed assets	16,053	3,429
Value added tax and private consumption tax receivables	11,549	12,210
Income accruals	6,017	8,489
Other	12,420	11,985
	133,426	124,007
Other current liabilities:		
Accruals for customer premiums	154,602	145,459
Accruals for sales and marketing expenses	24,005	17,165
Accruals for license fee expenses	23,109	22,121
Accruals for bonuses and premiums	18,411	6,926
Accruals for advertising expenses	7,977	8,071
Advances received	179	617
Other	3,276	3,144
	231,559	203,503

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NOTE 18 - EQUITY

Paid-in capital

The Company adopted the registered share capital system available to companies registered to the CMB and set a limit on its registered share capital representing registered type shares with a nominal value of Kr1. Registered and issued share capital of the Company is as follows:

	March 31, 2013	December 31, 2012
Limit on registered share capital	1,500,000	1,500,000
Issued share capital in nominal value	675,728	675,728

Companies in Turkey may exceed the limit on registered share capital in the event of the issuance of bonus shares to existing shareholders.

The shareholding structure of the Company is as follows:

	March 31, 2013		December 31, 2012	
	Share %	Amount	Share %	Amount
Shareholders				
Koç Holding A.Ş.	40.51	273,742	40.51	273,742
Temel Ticaret ve Yatırım A.Ş.	2.75	18,577	2.75	18,577
Semahat S.Arsel	2.72	18,397	2.72	18,397
Suna Kırac	2.60	17,542	2.60	17,542
Rahmi M.Koç	2.44	16,474	2.44	16,474
Mustafa V.Koç	0.91	6,177	0.91	6,177
Total Koç Family members and companies owned by Koç Family members	51.93	350,909	51.93	350,909
Teknosan Büro Makine ve Levazımı Ticaret ve Sanayi A.Ş.	12.05	81,428	12.05	81,428
Burla Ticaret ve Yatırım A.Ş.	5.56	37,572	5.56	37,572
Koç Holding Emekli ve Yardım Sandığı Vakfı	5.14	34,722	5.14	34,722
Vehbi Koç Vakfı	0.13	893	0.13	893
Other	25.19	170,204	25.19	170,204
Paid-in capital	100.00	675,728	100.00	675,728
Adjustment to share capital (*)		468,811		468,811
Total share capital		1,144,539		1,144,539

(*) “Adjustment to share capital” represents the restatement effect of cash and cash equivalent contributions to share capital measured in accordance with the CMB Financial Reporting Standards. “Adjustment to share capital” has no use other than being transferred to paid-in share capital.

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NOTE 18 - EQUITY (Continued)

All of the shareholders of the Company have equal rights and there are no preference shares outstanding.

Contribution to shareholders’ equity related to the merger

It is related to merger with Grundig Elektronik A.Ş. dated June 30, 2009.

Revaluation fund

Increases/decreases in carrying amounts resulted from revaluations recognized directly in the equity are followed in the funds described below:

	March 31, 2013	December 31, 2012
Financial assets fair value difference	468,793	468,792
Non-current assets fair value difference	55,829	59,024
Foreign currency hedge of net investments in foreign operations	(48,348)	(56,974)
Cash flow hedges	(359)	(557)
Revaluation fund total	475,915	470,285

Restricted reserves

The Turkish Commercial Code (“TCC”) stipulates that the general legal reserve is appropriated out of statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the Group’s paid-in share capital. Other legal reserve is appropriated out of 10% of the distributable income after 5% dividend is paid to shareholders. Under the TCC, general legal reserves can only be used for compensating losses, continuing operations in severe conditions or preventing unemployment and taking actions for relieving its effects in case general legal reserves does not exceed half of paid-in capital or issued capital.

The details of these restricted reserves are as follows:

	March 31, 2013	December 31, 2012
General legal reserves	83,690	83,690
Other legal reserves	165,119	132,997
	248,809	216,687

As agreed in the ordinary general meeting dated March 28, 2013, the decision to pay dividend as cash has been taken and the payment was made in April 2013 (previous year in April 2012). The dividend details are as follows: 52.5% (2012:44.4%) corresponding to gross TRY 0.52536 (full) (2012:TRY 0.44397 (full)) (net amount being equal to gross amount) per share of TRY 1,00 (full) nominal value to the institutional shareholders who are full taxpayers and to the limited liable taxpayers who obtain dividends through a business or permanent representative in Turkey; 45.6% (2012: 40.1%) corresponding to gross TRY 0.52536 (full) (2012: TRY 0.44397 (full)) and net TRY 0.45612 (full) (2012: TRY 0.40056 (full)) per share of TRY 1,00 (full) nominal value to the other shareholders.

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NOTE 19 - OTHER INCOME AND EXPENSES

	January 1 - March 31 2013	January 1 - March 31 2012
Other operating income:		
Income from claims and grants	8,718	6,312
Reversals of provisions	302	412
Income from sales of property, plant and equipment	290	273
Reversal of provisions for doubtful	30	1,027
Other	4,239	3,276
	13,579	11,300
Other operating expenses:		
Product recall expenses	(4,388)	(5,815)
Provision expense for impairment on inventories	(881)	(451)
Provision expense for doubtful receivables	(291)	(3,168)
Loss from sales of property, plant and equipment	(179)	(82)
Other	(18,949)	(5,509)
	(24,688)	(15,025)

NOTE 20 - FINANCIAL INCOME

	January 1 - March 31 2013	January 1 - March 31 2012
Foreign exchange gains	82,872	121,802
Gains on derivative financial instruments	15,548	1,541
Interest income	11,861	6,666
Credit finance income	8,241	3,068
Other	18	29
	118,540	133,106

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NOTE 21 - FINANCIAL EXPENSES

	January 1 - March 31 2013	January 1 - March 31 2012
Foreign exchange losses	(98,407)	(95,920)
Interest expenses	(39,251)	(41,596)
Cash discounts expenses	(3,099)	(3,638)
Losses on derivative financial instruments	(2,011)	(16,633)
Credit finance charges	(126)	(3,402)
Other	(1,810)	(2,021)
	(144,704)	(163,210)

NOTE 22 - TAX ASSETS AND LIABILITIES

	March 31, 2013	December 31, 2012
Corporation and income taxes	35,055	86,591
Less: prepaid tax	(2,583)	(62,583)
Taxes payable (net)	32,472	24,008
Deferred tax assets	80,870	85,968
Deferred tax liabilities	(223,597)	(236,406)
Deferred tax liabilities (net)	(142,727)	(150,438)

Turkish tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, tax liabilities, as accounted for in these condensed interim consolidated financial statements, have been calculated on a separate-entity basis.

The corporation tax rate is 20% in Turkey (December 31, 2012: 20%). Corporation tax is payable at a rate of 20% on the total income of the companies after adjusting for certain disallowable expenses, exempt income and allowances.

The Group recognises deferred tax assets and liabilities based upon temporary differences arising between their financial statements prepared in accordance with CMB Financial Reporting Standards and their statutory financial statements. These temporary differences usually result in the recognition of revenue and expenses in different reporting periods for CMB Financial Reporting Standards and tax purposes.

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NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

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NOTE 22 - TAX ASSETS AND LIABILITIES (Continued)

The taxes on income for the three months periods ended March 31, are summarised as follows:

	January 1 - March 31 2013	January 1 - March 31 2012
Tax expenses		
- Current period tax expense	(33,537)	(19,691)
- Deferred tax expense	8,262	5,160
Tax expenses (net)	(25,275)	(14,531)

The Group recognises deferred tax assets and liabilities based upon temporary differences arising between their financial statements prepared in accordance with CMB Financial Reporting Standards and their statutory financial statements. These temporary differences usually result in the recognition of revenue and expenses in different reporting periods for CMB Financial Reporting Standards and tax purposes.

The breakdown of cumulative temporary differences and the resulting deferred tax assets/liabilities calculated using effective tax rates is as follows:

	Cumulative temporary differences		Deferred tax assets/(liabilities)	
	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012
Property, plant and equipment and intangible assets	1,219,650	1,213,884	(260,268)	(261,202)
Available-for-sale investments	493,467	493,467	(24,672)	(24,672)
Unearned credit finance income/expense (net)	23,525	27,427	(4,705)	(5,485)
Derivative financial instruments	89	(1,504)	3	201
Unused tax credits	(263,319)	(276,205)	51,540	57,116
Provision for warranty and assembly expense	(204,106)	(163,698)	41,848	33,066
Provision for employment termination	(112,121)	(110,790)	22,448	22,184
Provision for impairment on inventories	(52,964)	(51,695)	10,617	10,417
Provision for doubtful receivables	(12,002)	(12,976)	2,351	2,514
Accrual for licenses	(3,400)	(1,815)	680	363
Other	(84,439)	(63,717)	17,431	15,060
Deferred tax liabilities (net)			(142,727)	(150,438)

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NOTE 22 - TAX ASSETS AND LIABILITIES (Continued)

Movements in the net deferred tax liability for the three months periods ended March 31, are as follows:

	2013	2012
Balance as of January 1	(150,438)	(162,755)
Tax expense recognized in income statement	8,262	5,160
Tax recognized directly in the shareholders’ equity	107	107
Currency translation differences	(658)	2,225
Balance as of March 31	(142,727)	(155,263)

NOTE 23 – EARNINGS PER SHARE

Earnings per share disclosed in the condensed interim consolidated statements of income are determined by dividing the net income by the weighted average number of shares that have been outstanding during the period.

The Companies can increase their share capital by making a pro-rata distribution of shares (“bonus shares”) to existing shareholders from retained earnings. In earnings per share calculation, this bonus share issuance is accepted as shares issued. Hence, weighted average stock share, which is used in the calculation of earnings per share, is acquired by retrospective application of bonus share issue.

Earnings per share and dividends paid in terms of share groups are as follows:

	January 1 - March 31, 2013	January 1 - March 31, 2012
Net income attributable to the equity holders of the parent	129,437	121,161
Weighted average number of ordinary shares with nominal value (Kr1 each one)	67,572,820,500	67,572,820,500
Earnings per share (Kr) (*)	0.192	0.179
Dividends to be distributed to the equity holders of the parent	355,000	300,000
Gross dividend distributed per share (*)	0.525	0.444

(*) The earnings and dividends paid per diluted and basic shares do not differ since the shareholders have equal rights on the shares and there is no preferred share.

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NOTE 24 - RELATED PARTY DISCLOSURES

(i) Balances with related parties

	March 31, 2013	December 31, 2012
(a) Due from related parties:		
Akpa Dayanıklı Tüketim LPG ve Akaryakıt Ürünleri Pazarlama A.Ş. ⁽¹⁾	35,511	19,441
Koçtaş Yapı Marketleri Ticaret A.Ş. ⁽¹⁾	2,048	2,104
Other	2,452	1,041
	40,011	22,586
(b) Due to related parties:		
<i>Short term:</i>		
Arçelik-LG ⁽²⁾	90,316	64,162
Zer Merkezi Hizmetler ve Ticaret A.Ş. ⁽¹⁾	66,781	83,719
Ram Dış Ticaret ⁽²⁾	15,461	15,855
Other	4,838	9,296
	177,396	173,032

	March 31, 2013	December 31, 2012
<i>Short term financial liabilities:</i>		
Zer Merkezi Hizmetler ve Ticaret A.Ş. (*)	7,225	7,030
<i>Long term financial liabilities:</i>		
Zer Merkezi Hizmetler ve Ticaret A.Ş. (*)	58,344	59,540

(*) The Company has a contract regarding the right to use Beko brand and undertaking the marketing, sales and distribution activities of Beko brand products between the Company and Zer Merkezi Hizmetler ve Ticaret A.Ş. (prior title was Beko Ticaret A.Ş.) for 20 years beginning on 2001. Due to the fact that the rights to use Beko brand will be held by the Company upon the expiration of the contract period, Beko brand has been recognized under intangible assets in the consolidated financial statements of the Group. Net book value of Beko brand, which is held under financial liabilities to related parties, amounts to TRY 81,040 as of March 31, 2013. (December 31, 2012: TRY 81,040).

⁽¹⁾ Koç Holding group companies

⁽²⁾ Associates

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NOTE 24 - RELATED PARTY DISCLOSURES (Continued)

Maturity breakdown of gross future minimum payables of financial liabilities to related parties is as follows:

	March 31, 2013	December 31, 2012
Financial liabilities to related parties - gross		
Up to 1 year	10,490	11,221
1 to 5 years	41,147	40,823
Over 5 years	28,351	30,482
	79,988	82,526
Less: future finance charges on financial liabilities	(14,419)	(15,956)
Present value of financial liabilities to related parties - net	65,569	66,570

Maturity analysis of the present value of financial liabilities to related parties is as follows:

	March 31, 2013	December 31, 2012
Up to 1 year	7,225	7,030
1 to 5 years	32,069	31,466
Over 5 years	26,275	28,074
	65,569	66,570

(c) Deposits:

Yapı ve Kredi Bankası A.Ş. and its subsidiaries ⁽¹⁾	923,007	590,068
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(d) Bank borrowings:

Yapı ve Kredi Bankası A.Ş. and its subsidiaries	368,012	370,755
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e) Derivative financial instruments

	Contract value	Fair value asset/(liability)
March 31, 2013		
Yapı ve Kredi Bankası A.Ş. and its subsidiaries	113,367	- (82)
	Contract value	Fair value asset/(liability)
December 31, 2012		
Yapı ve Kredi Bankası A.Ş. and its subsidiaries	352,538	- (284)

⁽¹⁾ Koç Holding group companies

ARÇELİK ANONİM ŞİRKETİ

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NOTE 24 - RELATED PARTY DISCLOSURES (Continued)

(ii) Transactions with related parties

	January 1 - March 31 2013	January 1 - March 31 2012
(a) Sales of goods and services:		
Akpa Dayanıklı Tüketim LPG ve Akaryakıt Ürünleri Pazarlama A.Ş.	25,352	30,189
Koçtaş Yapı Marketleri Ticaret A.Ş.	4,043	4,060
Arçelik-LG	954	2,944
Zer Merkezi Hizmetler ve Ticaret A.Ş.	293	13,908
Ford Otomotiv Sanayi A.Ş.	-	7,026
Other	916	1,889
	31,558	60,016
(b) Purchases of goods and services		
Zer Merkezi Hizmetler ve Ticaret A.Ş.	114,062	99,512
Arçelik-LG	102,743	82,433
Ram Sigorta Aracılık Hizmetleri A.Ş. ⁽¹⁾ (*)	19,932	15,047
Ram Dış Ticaret	15,611	14,029
Koç Sistem Bilgi ve İletişim Hizmetleri A.Ş. ⁽¹⁾	8,468	6,004
Koç Holding A.Ş.	3,044	2,639
Setur Servis Turistik A.Ş. ⁽¹⁾	1,930	2,589
Other	7,378	5,726
	273,168	227,979

The Group purchases direct and indirect materials and receives service from Zer Merkezi Hizmetler A.Ş. The average payment term is around sixty days.

The Group purchases air conditioners, produced by Arçelik-LG. Purchasing conditions are determined in line with the due dates periods and rates pertaining to trade receivables from third parties.

⁽¹⁾ Koç Holding group companies

^(*) The amount is composed of accrued premiums in the interim periods in scope of policies signed between insurance companies with the intermediary role of Ram Sigorta Aracılık Hizmetleri A.Ş which is operating as insurance agency

(c) Key management compensation

Total compensation provided to members of the Board of Directors, General Manager and Assistant General Managers by the Company during the three months period ended March 31, 2013 amounts to TRY 1,645 (January 1 - March 31, 2012: TRY 1,430). The compensation includes only short-term benefits.

ARÇELİK ANONİM ŞİRKETİ

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NOTE 24 - RELATED PARTY DISCLOSURES (Continued)

(d) Other Transactions

	January 1 - March 31 2013	January 1 - March 31 2012
<i>Interest income:</i>		
Yapı ve Kredi Bankası A.Ş. and its subsidiaries	5,317	3,134
<i>Interest expenses:</i>		
Yapı ve Kredi Bankası A.Ş. and its subsidiaries	2,640	3,837

NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

The Group’s activities expose it to a variety of financial risks, including the effects of changes in debt and equity market prices, foreign currency exchange rates and interest rates. The Group’s overall risk management program focuses on the unpredictability of markets and seeks to minimise potential adverse effects on the performance of the Group.

Hedging operations and derivative financial instruments

Liquidity Risk

The Group eliminates the risk of failure to settle its financial and commercial liabilities by managing the balance sheet according to expected cash flows.

In this context, the maturities of the financial liabilities are arranged according to the maturities of assets, and a mismatch between the maturities is eliminated. There is a level of “acid-test” ratio to manage the consolidated and stand alone balance sheets followed by the Group Companies’ managements.

Additionally, the Group aims to maintain flexibility in funding by maintaining the availability of committed credit lines.

Interest Rate Risk

The Group is exposed to interest rate risk through the impact of rate changes on interest-bearing liabilities and assets. These exposures are managed by offsetting interest rate sensitive assets and liabilities and using derivative instruments when considered necessary.

In this context, matching of not only maturities of receivables and payables but also contractual repricing dates is crucial. In order to keep the exposure of financial liabilities to interest rate changes at a minimum, “fixed interest/ floating interest”, “short-term/ long-term”, “TRY/ foreign currency” balance should be structured consistent within and with assets in the balance sheet.

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Funding risk

The ability to fund the existing and prospective debt requirements is managed by maintaining the availability of adequate committed funding lines from high quality lenders.

Credit risk

The Group is exposed to credit risk arising from receivables from credit financed sales and deposits with banks.

Credit risk of receivables from third parties is managed by securing receivables with collaterals covering receivables at the highest possible proportion. Methods used are as follows:

- Bank guarantees (guarantee letters, letter of credits etc.),
- Credit insurance (Global insurance policies, Eximbank and factoring insurance etc.),
- Mortgages,
- Cheques-notes.

In credit risk control, for the customers which are not secured with collaterals, the credit quality of the customer is assessed by taking into account its financial position, past experience and other factors. Individual risk limits are set in accordance and the utilisation of credit limits is regularly monitored.

For banks, the ratings of the independent rating institutions are taken into consideration.

Same credit risk management principles are used for the management of the financial assets. Investments are made to instruments with highest liquidity and credit note of the company of transaction is taken into consideration.

Details of credit and receivable risk as of March 31, 2013 and December 31, 2012 are as follows:

	Trade receivables		Bank deposits	Derivative financial instruments
	Related party	Third party		
March 31, 2013				
Maximum exposed credit risk as of reporting date ⁽¹⁾	40,011	3,315,412	1,803,005	1,500
Secured portion of the maximum credit risk by guarantees, etc. ⁽²⁾	-	(2,667,347)	-	-
A. Net book value of financial asset either are not due or not impaired	40,011	3,075,045	1,803,005	1,500
-Secured portion by guarantees, etc.	-	(2,457,431)	-	-
B. Financial assets with renegotiated conditions	-	34,557	-	-
-Secured portion by guarantees, etc.	-	(29,495)	-	-
C. Net book value of overdue but not impaired financial assets	-	156,211	-	-
-Secured portion by guarantees, etc.	-	(130,822)	-	-
D. Net book value of the impaired assets	-	49,599	-	-
-Overdue (Gross book value)	-	142,214	-	-
-Impairment (-)	-	(92,615)	-	-
-Secured portion of the net value by guarantees, etc.	-	(49,599)	-	-

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

December 31, 2012	Trade receivables		Bank deposits	Derivative financial instruments
	Related parties	Third parties		
Maximum exposed credit risk as of reporting date ⁽¹⁾	22,586	3,249,860	1,678,456	2,716
Secured portion of the maximum credit risk by guarantees, etc. ⁽²⁾	-	(2,712,636)	-	-
A. Net book value of financial asset either are not due or not impaired	22,586	3,004,198	1,678,456	2,716
-Secured portion by guarantees, etc.	-	(2,505,990)	-	-
B. Financial assets with renegotiated conditions	-	26,556	-	-
- Secured portion by guarantees, etc.	-	(25,967)	-	-
C. Net book value of overdue but not impaired financial assets	-	168,384	-	-
- Secured portion by guarantees, etc.	-	(129,957)	-	-
D. Net book value of the impaired assets	-	50,722	-	-
- Overdue (Gross book value)	-	143,951	-	-
- Impairment (-)	-	(93,229)	-	-
- Secured portion of the net value by guarantees, etc.	-	(50,722)	-	-

(1) Amounts showing the maximum credit risk exposed as of balance sheet date by excluding guarantees in hand and other factors that increase the credit quality

(2) Major part of guarantees is composed of mortgages and trade receivable insurances

a) Credit quality of financial assets which are not overdue and not impaired and receivables which are re-negotiated.

	March 31, 2013	December 31, 2012
Group 1	19,297	24,004
Group 2	3,054,346	2,968,205
Group 3	75,970	61,131
	3,149,613	3,053,340

Group 1 - New customers (customers for a period less than three months).

Group 2 - Existing customers with no defaults in the past (customers for a period of more than three months).

Group 3 - Existing customers with some defaults in the past of which were fully recovered.

ARÇELİK ANONİM ŞİRKETİ

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NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT
(Continued)

b) Aging analysis of the receivables which are overdue but not impaired

	March 31, 2013	December 31, 2012
0-1 month	96,235	116,741
1-3 months	27,245	31,983
3-12 months	27,256	14,606
1-5 years	5,475	5,054
	156,211	168,384

Foreign exchange risk

The Group is exposed to foreign exchange rate risk through operations performed using multiple currencies. The main principle in the management of this foreign currency risk is maintaining foreign exchange position in a way to be affected least by the fluctuations in foreign exchange rates, in other words, maintaining foreign exchange position close to zero.

For this reason, the proportion of the positions of these currencies among each other or against Turkish lira to shareholders’ equity is aimed to be controlled under certain limits.

Derivative financial instruments are also used, when necessary. In this context, the Group’s primary method is utilising forward foreign currency transactions.

Foreign currency hedge of net investments in a foreign operation

The Group designated some portion of the Euro denominated bank loans as a hedging instrument in order to hedge the foreign currency risk arisen from the translation of net assets of part of the subsidiaries operating in Europe from Euro to Turkish Lira. Gains or losses on the hedging instrument relating to the effective portion of the hedge are recognized in other comprehensive income in the revaluation fund in order to net off the increment value fund arisen from the translation of the net assets of investments in foreign operations. As of March 31, 2013, a portion of bank borrowings in Euro amounting to EUR 328,750,000 (before tax) was designated as a net investment hedging instrument (December 31, 2012 – EUR 328,750,000).

ARÇELİK ANONİM ŞİRKETİ

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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**NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT
(Continued)**

Foreign currency position

Assets and liabilities denominated in foreign currency held by the Group before consolidation adjustments are as follows:

	March 31, 2013	December 31, 2012
Assets	2,266,705	2,368,713
Liabilities	(2,941,566)	(2,874,892)
Net balance sheet position	(674,861)	(506,179)
Net position of derivative financial instruments	629,975	617,836
Net foreign currency position	(44,886)	111,657

ARÇELİK ANONİM ŞİRKETİ

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED MARCH 31, 2013**

(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Currencies, other than the functional currencies of the Company and its’ subsidiaries regarding to national economies, are accepted as foreign currencies. The original currencies are presented in thousands (‘000). The original currency amounts of assets and liabilities denominated in foreign currencies and the total TRY equivalent at March 31, 2013 are as follows:

	EUR	USD	GBP	RUB	PLN	CZK	NOK	SEK	ZAR	DKK	AUD	NZD	JPY	TRY Equivalent
Current assets														
Trade receivables	317,940	136,448	90,436	1,595,301	47,780	99,805	9,595	94,296	270	232	14,262	677	-	1,417,132
Monetary financial assets	228,975	25,296	19	-	1	-	-	180	1	1,395	-	1,205	-	579,084
Other	14,859	53,813	18	-	-	-	-	20	-	-	-	368	-	132,401
Non-Current assets														
Trade receivables	-	-	-	-	-	-	-	-	704,028	-	-	-	-	138,088
Total assets	561,774	215,557	90,473	1,595,301	47,781	99,805	9,595	94,496	704,299	1,627	14,262	2,250	-	2,266,705
Current liabilities														
Trade payables	95,266	139,493	797	964	-	-	-	15,926	-	-	22	279	19,407	480,690
Financial liabilities	323,789	222,103	50,496	-	-	-	-	-	683,860	-	-	-	-	1,425,250
Other monetary financial liabilities	1,930	8,192	1,221	-	-	-	-	-	-	-	-	3,966	-	28,649
Non-Current liabilities														
Trade payables	-	32,258	-	-	-	-	-	-	-	-	-	-	-	58,345
Financial liabilities	370,088	50,000	-	-	-	-	-	-	-	-	-	-	-	948,632
Other monetary financial liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total liabilities	791,073	452,046	52,514	964	-	-	-	15,926	683,860	-	22	4,245	19,407	2,941,566
Net balance sheet position	(229,299)	(236,489)	37,959	1,594,337	47,781	99,805	9,595	78,570	20,439	1,627	14,240	(1,995)	(19,407)	(674,861)
Off-balance sheet														
derivative financial assets (*)	295,591	127,765	-	-	2,205	7,289	-	7,626	-	-	305	-	-	921,096
Off-balance sheet														
derivative financial liabilities (*)	(15,909)	(1,364)	(35,000)	(1,300,000)	(45,000)	(100,000)	-	(100,000)	-	-	(10,000)	-	-	(291,121)
Net position of														
off-balance sheet items	279,682	126,401	(35,000)	(1,300,000)	(42,795)	(92,711)	-	(92,374)	-	-	(9,695)	-	-	629,975
Net foreign currency asset/ (liability) position	50,383	(110,088)	2,959	294,337	4,986	7,094	9,595	(13,804)	20,439	1,627	4,545	(1,995)	(19,407)	(44,886)

(*) Loans designated as hedging instrument against to the foreign currency risk arisen from the conversion of net investments in foreign operation at subsidiaries located in Europe, is included in off balance sheet derivative assets.

(CONVENIENCE TRANSLATION INTO ENGLISH OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH – SEE NOTE 2.5)

ARÇELİK ANONİM ŞİRKETİ

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NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Net foreign currency positions against the functional currencies are as follows:

March 31, 2013	EUR	USD	GBP	RUB	PLN	CZK	NOK	SEK	ZAR	DKK	AUD	NZD	JPY	TRY Equivalent
Against TRY	21,058	(75,691)	(166)	294,337	4,986	7,095	9,595	1,923	270	-	4,545	-	(16,251)	(56,286)
Against EUR	-	(19,869)	-	-	-	(1)	-	-	20,169	-	-	-	-	(31,981)
Against RUB	3,841	216	-	-	-	-	-	-	-	-	-	-	-	9,298
Against PLN	(3,145)	4	-	-	-	-	-	-	-	-	-	-	-	(7,286)
Against GBP	4,843	-	-	-	-	-	-	-	-	-	-	-	-	11,230
Against RON	11,821	(5,429)	2,331	-	-	-	-	-	-	(378)	-	-	(3,156)	23,811
Against CZK	(1,411)	-	-	-	-	-	-	-	-	-	-	-	-	(3,272)
Against NOK	844	(66)	-	-	-	-	-	(15,727)	-	2,005	-	-	-	(1,883)
Against SEK	1,924	(17)	-	-	-	-	-	-	-	-	-	-	-	4,431
Against CNY	2,854	2,589	796	-	-	-	-	-	-	-	-	-	-	13,485
Against ZAR	(2,308)	(4,659)	(2)	-	-	-	-	-	-	-	-	-	-	(13,784)
Against AUD	(529)	112	-	-	-	-	-	-	-	-	-	(1,995)	-	(4,045)
Against EGP	(1,207)	(8,333)	-	-	-	-	-	-	-	-	-	-	-	(17,871)
Against UAH	(3,115)	-	-	-	-	-	-	-	-	-	-	-	-	(7,223)
Against CHF	14,919	1,055	-	-	-	-	-	-	-	-	-	-	-	36,504
Other	(6)	-	-	-	-	-	-	-	-	-	-	-	-	(14)
	50,383	(110,088)	2,959	294,337	4,986	7,094	9,595	(13,804)	20,439	1,627	4,545	(1,995)	(19,407)	(44,886)

(CONVENIENCE TRANSLATION INTO ENGLISH OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH – SEE NOTE 2.5)

ARÇELİK ANONİM ŞİRKETİ

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(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

The original currency amounts of assets and liabilities denominated in foreign currencies and the total TRY equivalent at December 31, 2012 are as follows:

	EUR	USD	GBP	RUB	PLN	CZK	NOK	SEK	ZAR	DKK	RON	AUD	NZD	JPY	TRY Equivalent
Current assets															
Trade receivables	356,153	95,911	116,538	1,714,475	45,479	93,253	-	154,373	20,644	671	-	14,515	567	-	1,552,016
Monetary financial assets	143,626	61,775	6	1	-	-	-	-	6,327	-	-	-	1,417	-	451,319
Other	21,570	43,307	52	-	-	-	-	-	-	-	131,669	-	770	-	198,464
Non-Current assets															
Trade receivables	-	-	-	-	-	-	-	-	793,130	-	-	-	-	-	166,914
Total assets	521,349	200,993	116,596	1,714,476	45,479	93,253	-	154,373	820,101	671	131,669	14,515	2,754	-	2,368,713
Current liabilities															
Trade payables	91,918	101,970	211	964	-	-	742	23,050	-	-	-	-	119	1,736	405,318
Financial liabilities	297,834	197,442	50,172	-	-	-	-	-	684,002	-	-	-	-	-	1,340,358
Other monetary financial liabilities	2,118	10,663	1,221	-	-	-	-	-	-	-	-	-	341	-	27,996
Non-Current liabilities															
Trade payables	-	33,400	-	-	-	-	-	-	-	-	-	-	-	-	59,539
Financial liabilities	405,048	50,000	-	-	-	-	-	-	-	-	-	-	-	-	1,041,681
Other monetary financial liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total liabilities	796,918	393,475	51,604	964	-	-	742	23,050	684,002	-	-	-	460	1,736	2,874,892
Net balance sheet position	(275,569)	(192,482)	64,992	1,713,512	45,479	93,253	(742)	131,323	136,099	671	131,669	14,515	2,294	(1,736)	(506,179)
Off-balance sheet															
derivative financial assets (*)	297,838	179,839	-	143,203	14,389	-	-	18,694	-	-	-	356	-	-	1,043,406
Off-balance sheet															
derivative financial liabilities (*)	(16,151)	(9,672)	(68,500)	(1,500,000)	(40,000)	-	-	(80,000)	(110,000)	-	-	(10,000)	-	-	(425,570)
Net position of															
off-balance sheet items	281,687	170,167	(68,500)	(1,356,797)	(25,611)	-	-	(61,306)	(110,000)	-	-	(9,644)	-	-	617,836
Net foreign currency															
asset/ (liability) position	6,118	(22,315)	(3,508)	356,715	19,868	93,253	(742)	70,017	26,099	671	131,669	4,871	2,294	(1,736)	111,657

(*) Loans designated as hedging instrument against to the foreign currency risk arisen from the conversion of net investments in foreign operation at subsidiaries located in Europe, is included in off balance sheet derivative assets.

(CONVENIENCE TRANSLATION INTO ENGLISH OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH – SEE NOTE 2.5)

ARÇELİK ANONİM ŞİRKETİ

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(Amounts expressed in thousands of Turkish Lira (“TRY”) unless otherwise indicated.)

NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Net foreign currency positions against the functional currencies are as follows:

December 31, 2012	EUR	USD	GBP	RUB	PLN	CZK	NOK	SEK	ZAR	DKK	RON	AUD	NZD	JPY	TRY Equivalent
Against TRY	(13,711)	(4,062)	(9,856)	356,715	19,868	93,573	1	93,067	16,971	-	-	4,871	-	-	11,151
Against EUR	-	(1,467)	-	-	-	(320)	-	-	9,128	-	131,669	-	-	-	68,533
Against RUB	2,672	(1,225)	-	-	-	-	-	-	-	-	-	-	-	-	4,100
Against PLN	(1,998)	18	-	-	-	-	-	-	-	-	-	-	-	-	(4,667)
Against GBP	6,436	-	-	-	-	-	-	-	-	-	-	-	-	-	15,136
Against RON	6,365	1,126	3,234	-	-	-	-	-	-	(34)	-	-	-	(1,736)	26,213
Against CZK	(1,305)	-	-	-	-	-	-	-	-	-	-	-	-	-	(3,069)
Against NOK	(8)	(299)	-	-	-	-	-	(23,050)	-	705	-	-	-	-	(6,604)
Against SEK	35	(79)	-	-	-	-	(743)	-	-	-	-	-	-	-	(296)
Against CNY	3,786	(15,360)	3,114	-	-	-	-	-	-	-	-	-	-	-	(9,537)
Against ZAR	(161)	1,092	-	-	-	-	-	-	-	-	-	-	-	-	1,568
Against AUD	5,730	966	-	-	-	-	-	-	-	-	-	-	2,294	-	18,573
Against EGP	(1,186)	(3,025)	-	-	-	-	-	-	-	-	-	-	-	-	(8,181)
Against UAH	(531)	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,249)
Other	(6)	-	-	-	-	-	-	-	-	-	-	-	-	-	(14)
	6,118	(22,315)	(3,508)	356,715	19,868	93,253	(742)	70,017	26,099	671	131,669	4,871	2,294	(1,736)	111,657

ARÇELİK ANONİM ŞİRKETİ

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED MARCH 31, 2013

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NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT
(Continued)

As of March 31, 2013, sensitivity analysis of foreign exchange rate tables is presented below. Secured portions include impact of derivative financial instruments.

	Gain/Loss		Equity	
	Foreign Exchange appreciation by 10%	Foreign Exchange depreciation by 10%	Foreign Exchange appreciation by 10%	Foreign Exchange depreciation by 10%
USD net asset/liability	(42,774)	42,774	(42,774)	42,774
Secured portion from USD risk	22,862	(22,862)	22,862	(22,862)
USD Net effect	(19,912)	19,912	(19,912)	19,912
EUR net asset/liability	7,814	(7,814)	(19,867)	19,867
Secured portion from EUR risk	3,868	(3,868)	64,855	(64,855)
EUR Net effect	11,682	(11,682)	44,988	(44,988)
GBP net asset/liability	10,416	(10,416)	26,085	(26,085)
Secured portion from GBP risk	(9,604)	9,604	(9,604)	9,604
GBP Net effect	812	(812)	16,481	(16,481)
RUB net asset/liability	9,238	(9,238)	24,868	(24,868)
Secured portion from RUB risk	(7,532)	7,532	(7,532)	7,532
RUB Net effect	1,706	(1,706)	17,336	(17,336)
RON net asset/liability	-	-	24,787	(24,787)
Secured portion from RON risk	-	-	-	-
RON Net effect	-	-	24,787	(24,787)
PLN net asset/liability	2,652	(2,652)	7,183	(7,183)
Secured portion from PLN risk	(2,375)	2,375	(2,375)	2,375
PLN Net effect	277	(277)	4,808	(4,808)
CZK net asset/liability	899	(899)	1,868	(1,868)
Secured portion from CZK risk	(835)	835	(835)	835
CZK Net effect	64	(64)	1,033	(1,033)
NOK net asset/liability	297	(297)	1,313	(1,313)
Secured portion from NOK risk	-	-	-	-
NOK Net effect	297	(297)	1,313	(1,313)
SEK net asset/liability	2,170	(2,170)	2,903	(2,903)
Secured portion from SEK risk	(2,552)	2,552	(2,552)	2,552
SEK Net effect	(382)	382	351	(351)
NZD net asset/liability	(302)	302	(302)	302
Secured portion from NZD risk	-	-	-	-
NZD Net effect	(302)	302	(302)	302
ZAR net asset/liability	401	(401)	36,775	(36,775)
Secured portion from ZAR risk	-	-	-	-
ZAR Net effect	401	(401)	36,775	(36,775)
AUD net asset/liability	2,676	(2,676)	2,547	(2,547)
Secured portion from AUD risk	(1,822)	1,822	(1,822)	1,822
AUD Net effect	854	(854)	725	(725)
DKK net asset/liability	51	(51)	51	(51)
Secured portion from DKK risk	-	-	-	-
DKK Net effect	51	(51)	51	(51)
EGP net asset/liability	-	-	(91)	91
Secured portion from EGP risk	-	-	-	-
EGP Net effect	-	-	(91)	91
UAH net asset/liability	-	-	179	(179)
Secured portion from UAH risk	-	-	-	-
UAH Net effect	-	-	179	(179)
JPY net asset/liability	(37)	37	(37)	37
Secured portion from JPY risk	-	-	-	-
JPY Net effect	(37)	37	(37)	37
	(4,489)	4,489	128,485	(128,485)

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NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT
(Continued)

As of December 31, 2012, sensitivity analysis of foreign exchange rate tables is presented below, Secured portions include impact of derivative financial instruments.

	Gain/Loss		Equity	
	Foreign Exchange appreciation by 10%	Foreign Exchange depreciation by 10%	Foreign Exchange appreciation by 10%	Foreign Exchange depreciation by 10%
USD net asset/liability	(34,312)	34,312	(34,312)	34,312
Secured portion from USD risk	30,334	(30,334)	30,334	(30,334)
USD Net effect	(3,978)	3,978	(3,978)	3,978
EUR net asset/liability	(2,954)	2,954	(27,414)	27,414
Secured portion from EUR risk	4,394	(4,394)	66,244	(66,244)
EUR Net effect	1,440	(1,440)	38,830	(38,830)
GBP net asset/liability	18,658	(18,658)	34,146	(34,146)
Secured portion from GBP risk	(19,665)	19,665	(19,665)	19,665
GBP Net effect	(1,007)	1,007	14,481	(14,481)
RUB net asset/liability	9,952	(9,952)	25,681	(25,681)
Secured portion from RUB risk	(7,880)	7,880	(7,880)	7,880
RUB Net effect	2,072	(2,072)	17,801	(17,801)
RON net asset/liability	6,926	(6,926)	31,006	(31,006)
Secured portion from RON risk	-	-	-	-
RON Net effect	6,926	(6,926)	31,006	(31,006)
PLN net asset/liability	2,635	(2,635)	6,927	(6,927)
Secured portion from PLN risk	(1,484)	1,484	(1,484)	1,484
PLN Net effect	1,151	(1,151)	5,443	(5,443)
CZK net asset/liability	877	(877)	1,770	(1,770)
Secured portion from CZK risk	-	-	-	-
CZK Net effect	877	(877)	1,770	(1,770)
NOK net asset/liability	(24)	24	973	(973)
Secured portion from NOK risk	-	-	-	-
NOK Net effect	(24)	24	973	(973)
SEK net asset/liability	3,574	(3,574)	4,365	(4,365)
Secured portion from SEK risk	(1,669)	1,669	(1,669)	1,669
SEK Net effect	1,905	(1,905)	2,696	(2,696)
NZD net asset/liability	338	(338)	338	(338)
Secured portion from NZD risk	-	-	-	-
NZD Net effect	338	(338)	338	(338)
ZAR net asset/liability	2,864	(2,864)	41,806	(41,806)
Secured portion from ZAR risk	(2,315)	2,315	(2,315)	2,315
ZAR Net effect	549	(549)	39,491	(39,491)
AUD net asset/liability	2,682	(2,682)	2,684	(2,684)
Secured portion from AUD risk	(1,782)	1,782	(1,782)	1,782
AUD Net effect	900	(900)	902	(902)
DKK net asset/liability	21	(21)	21	(21)
Secured portion from DKK risk	-	-	-	-
DKK Net effect	21	(21)	21	(21)
EGP net asset/liability	-	-	90	(90)
Secured portion from EGP risk	-	-	-	-
EGP Net effect	-	-	90	(90)
UAH net asset/liability	-	-	194	(194)
Secured portion from UAH risk	-	-	-	-
UAH Net effect	-	-	194	(194)
JPY net asset/liability	(4)	4	(4)	4
Secured portion from JPY risk	-	-	-	-
JPY Net effect	(4)	4	(4)	(4)
	11,166	(11,166)	150,054	(150,054)

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NOTE 25 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Imports and exports to / from Turkey for the periods ended as of March 31, 2013 and 2012 are as follows:

	January 1 - March 31, 2013		January 1 - March 31, 2012	
	Original amount	TRY equivalent	Original amount	TRY equivalent
EUR	199,965,255	469,951	252,832,759	593,202
USD	96,979,809	173,364	90,151,827	160,490
GBP	60,515,568	167,027	48,040,668	134,805
Other		102,092		118,392
Total exports		912,434		1,006,889
EUR	99,902,187	234,709	97,077,969	227,967
USD	191,876,477	341,149	296,035,476	532,662
GBP	150,683	416	192,615	543
Other		2,174		854
Total imports		578,448		762,026

Fair value hierarchy table

The Group classifies the fair value measurement of each class of financial instruments according to the source, using the three-level hierarchy, as follows:

Level 1: Market price valuation techniques for the determined financial instruments traded in markets (unadjusted)

Level 2: Other valuation techniques includes direct or indirect observable inputs

Level 3: Valuation techniques does not contains observable market inputs

Fair value hierarchy table as at March 31, 2013 is as follows:

Financial assets at fair value through profit or loss:	Level 1	Level 2	Level 3
Derivative financial assets	-	1,500	-
Financial assets	-	637,253	-
Financial liabilities at fair value through profit or loss:			
Derivative financial liabilities	-	1,411	-

Fair value hierarchy table as at December 31, 2012 is as follows:

Financial assets at fair value through profit or loss:	Level 1	Level 2	Level 3
Derivative financial assets	-	2,176	-
Financial assets	-	637,253	-
Financial liabilities at fair value through profit or loss:			
Derivative financial liabilities	-	3,680	-

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**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 26 - SUPPLEMENTARY CASH FLOW INFORMATION

Condensed interim consolidated statements of cash flows are presented within the condensed interim consolidated financial statements,

“Changes in provisions” and “Changes in operating assets and liabilities” presented in the condensed interim consolidated statements of cash flows are as follows:

	March 31, 2013	March 31, 2012
Changes in provisions:		
Assembly and transportation provision	21,143	13,382
Accrual for bonuses and premiums	11,485	5,100
Accrual for customer premiums	9,143	31,351
Accrual for sales and marketing expenses	6,841	8,739
Warranty provision	2,653	4,747
Provision for employment termination benefits	1,336	4,887
Provision for legal claims	1,245	795
Accruals for license expenses	988	6,658
Provision for impairment on inventories	881	451
Provision for doubtful receivables	291	3,168
Return provisions	33	(68)
Accrual for advertisement expenses	(94)	5,473
	55,945	84,683
Changes in operating assets and liabilities:		
Trade payables and due to related parties	81,738	(34,986)
Inventories	2,609	(65,453)
Other non-current liabilities	(557)	(488)
Other current assets and liabilities	(12,264)	(31,819)
Trade receivables and due from related parties	(83,268)	(158,527)
	(11,742)	(291,273)

NOTE 27 - EVENTS AFTER BALANCE SHEET DATE

The Group has finalized issuance of ten years bonds amounting USD 500 million listed in Irish Stock Exchange on April 3, 2013. Maturity date of the bonds is April 3, 2023 priced with a 5% coupon to yield 5.125%.

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