(Convenience translation of condensed interim consolidated financial statements originally issued in Turkish)

# Arçelik Anonim Şirketi

January 1- September 30, 2015 condensed interim consolidated financial statements

## ARÇELİK ANONİM ŞİRKETİ

CONTE	NTS	PAGES
CONSO	LIDATED STATEMENT OF FINANCIAL POSITION	1-3
CONSO	LIDATED STATEMENT OF PROFIT OR LOSS	. <b>.</b> 4
CONSO	LIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME	5
CONSO	EDATED STATEMENT OF OTHER COMERCIAL REPORT ENCOME	
CONSO	LIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY	6-7
CONSO	LIDATED STATEMENT OF CASH FLOWS	8
	TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL MENTS	9-57
NOTE 1	GROUP'S ORGANISATION AND NATURE OF OPERATIONS	
NOTE 2	BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS	
NOTE 3 NOTE 4	BUSINESS COMBINATIONS	
NOTE 5	CASH AND CASH EQUIVALENTS	
NOTE 6	FINANCIAL INVESTMENTS.	
NOTE 7	FINANCIAL LIABILITIES	
NOTE 8	DERIVATIVE INSTRUMENTS	
NOTE 9	TRADE RECEIVABLES AND PAYABLES	
NOTE 10	INVENTORIES	
	OTHER PAYABLES	
	ASSOCIATES	
NOTE 13	INVESTMENT PROPERTIES	
	PROPERTY, PLANT AND EQUIPMENT	
NOTE 15	OTHER INTANGIBLE ASSETS	. 30
NOTE 16	GOODWILL	. 30
NOTE 17	COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES	. 31-32
NOTE 18	OTHER CURRENT AND NON-CURRENT PROVISIONS	
	PREPAID EXPENSES	
	CURRENT INCOME TAX ASSETS	
	EMPLOYEE BENEFIT OBLIGATIONS	
	OTHER ASSETS AND LIABILITIES	. 34
	EQUITY	
	OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES	
	INCOME AND EXPENSES FROM INVESTMENT ACTIVITIES	
	FINANCIAL INCOME.	-
	FINANCIAL EXPENSES	
	TAX ASSETS AND LIABILITIES	
	EARNINGS PER SHARE	
	RELATED PARTY DISCLOSURES	
NOTE 31	FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT	
	SUPPLEMENTARY CASH FLOW INFORMATION	
NOTE 33	SUBSEQUENT EVENTS	. 3

## ARÇELİK ANONİM ŞİRKETİ

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

		Unaudited	Audited
	Notes	<b>September 30, 2015</b>	December 31, 2014
ASSETS			
Current assets:			
Cash and cash equivalents	5	1,564,163	1,621,221
Trade receivables			
-Due from related parties	30	24,430	22,371
-Trade receivables, third parties	9	5,578,496	4,411,527
Derivative instruments	8	19,669	7,783
Inventories	10	2,493,368	2,124,946
Prepaid expenses	19	117,152	68,741
Current income tax assets	20	22,515	57,988
Other current assets	22	134,733	145,365
Subtotal		9,954,526	8,459,942
Assets held for sale		10,659	11,815
Total current assets		9,965,185	8,471,757
Non-current assets:			
Financial investments	6	638,745	698,488
Trade receivables	O .	030,743	070,400
-Trade receivables, third parties	9	9,831	24,423
Derivate instruments	8	139,194	17,803
Associates	12	200,622	195,311
Investment properties	13	7,265	5,929
Property, plant and equipment	14	2,018,054	1,812,746
Intangible assets	1.	2,010,031	1,012,710
-Goodwill	16	188,078	169,195
-Other intangible assets	15	1,037,647	922,000
Deferred tax assets	28	175,711	77,353
Total non-current assets		4,415,147	3,923,248
Total assets		14,380,332	12,395,005

These condensed interim consolidated financial statements as at and for the period January 1 - September 30, 2015, have been approved for issue by the Board of Directors on October 26, 2015.

## ARÇELİK ANONİM ŞİRKETİ

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2015

		Unaudited	Audited
	Notes	<b>September 30, 2015</b>	December 31, 2014
LIABILITIES			
Current liabilities:			
Financial liabilities	7	1,140,937	719,862
Short term portion of long term financial liabilities	7	1,168,608	1,082,761
Trade payables			
-Due to related parties	30	345,617	203,022
-Trade payables, third parties	9	1,801,889	1,578,420
Derivative instruments	8	6,166	3,811
Employee benefit obligations	21	173,888	163,623
Other payables			
-Due to related parties	30	13,490	10,003
-Other payables, third parties	11	176,048	114,915
Current income tax liabilities	28	18,968	18,154
Provisions			
-Other current provisions	18	391,725	263,992
Other current liabilities	22	330,045	272,240
Total current liabilities		5,567,381	4,430,803
		, ,	, ,
Non-current liabilities:			
Financial liabilities	7	3,501,426	2,964,986
Other payables			
-Due to related parties	30	67,031	57,823
Provisions			
-Provision for employee benefits		199,261	174,896
-Other non-current provisions	18	101,184	93,775
Deferred tax liabilities	28	162,800	245,422
Other non-current liabilities		32,522	28,602
Total non-current liabilities		4,064,224	3,565,504
Total liabilities		9,631,605	7,996,307

The accompanying notes form an integral part of these condensed interim consolidated financial statements.

## ARÇELİK ANONİM ŞİRKETİ

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2015

		Unaudited	Audited
	Notes	<b>September 30, 2015</b>	December 31, 2014
EQUITY			
Paid-in capital	23	675,728	675,728
Adjustment to share capital	23	468,811	468,811
Share premium		889	889
Other comprehensive income/expense not to be reclassified to profit or loss			
-Actuarial gain/loss arising from defined		(50.111)	(44.552)
benefit plans		(59,111)	(44,552)
-Non-current assets revaluation fund		81,554	67,241
Other comprehensive income/expense to be			
reclassified to profit or loss		469.702	525 540
-Financial assets revaluation fund		468,793	525,549
-Foreign currency hedge fund of net investments		(200, 402)	(016 040)
in foreign operations		(288,402)	(216,342)
-Cash flow hedge fund		(2,947)	412
-Currency translation differences		541,883	178,569
Contribution to shareholders' equity	22	14.507	14.505
related to merger	23	14,507	14,507
Restricted reserves	23	307,051	275,430
Retained earnings		1,839,689	1,792,299
Net income for the period		680,170	617,084
Attributable to:			
Equity holders of the parent		4,728,615	4,355,625
Non-controlling interest		20,112	43,073
Total equity		4,748,727	4,398,698
Total liabilities and equity		14,380,332	12,395,005

## ARÇELİK ANONİM ŞİRKETİ

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2015

			Unaudited		
		January 1–	January 1–	July 1–	July 1–
		September 30,	September 30,	September 30,	September 30,
	Notes	2015	2014	2015	2014
Net sales	4	10,099,139	9,112,298	3,877,286	3,234,067
Cost of sales	•	(6,885,533)	(6,183,930)	(2,617,177)	(2,187,976)
		, , ,	, , ,	. , , ,	, , ,
Gross profit		3,213,606	2,928,368	1,260,109	1,046,091
Concret administrative armonese		(451 225)	(274.906)	(167.420)	(120.404)
General administrative expenses		(451,335)	(374,896)	(167,430)	(130,404)
Marketing, selling and distribution expenses		(1,944,977)	(1,733,350)	(742,967)	(626,158)
Research and development expenses	2.4	(89,627)	(78,940)	(31,225)	(27,728)
Other income from operating activities	24	526,159	155,365	253,964	49,018
Other expenses from operating activities	24	(205,963)	(140,606)	(90,877)	(30,001)
Operating profit		1,047,863	755,941	481,574	280,818
		, ,	,	,	,
Income from investment activities	25	15,598	15,170	1,538	1,314
Expenses from investment activities	25	(461)	(1,211)	(109)	(151)
Income from associates (net)	12	19,840	17,113	3,520	4,202
Operating profit before financial					
income/(expense)		1,082,840	787,013	486,523	286,183
Financial income	26	671,663	329,651	321,752	124,920
Financial expenses	27	(1,211,944)	(572,090)	(567,323)	(217,242)
Timiletin Cirpenses		(1,=11,> )	(0,2,0,0)	(007,020)	(=17,=1=)
Profit before tax		542,559	544,574	240,952	193,861
Tax income/(expense)					
- Taxes on income	28	(48,542)	(65,377)	(31,703)	(17,389)
- Deferred tax income/(expense)	28	187,202	(16,935)	4,352	(16,052)
Beterred tax income, (expense)	20	107,202	(10,755)	1,552	(10,032)
Net profit for the period		681,219	462,262	213,601	160,420
Attributable to:					
Non-controlling interest		1,049	14,184	1,241	4,740
<u> </u>		680,170	448,078	212,360	155,680
Equity holders of the parent		000,170	440,078	212,300	155,060
Earnings per share (in kurus)	29	1.007	0.663	0.314	0.230

## ARÇELİK ANONİM ŞİRKETİ

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED SEPTEMBER 30, 2015

	January 1– September 30, 2015	Unaudited January 1– September 30, 2014	July 1– September 30, 2015	July 1– September 30, 2014
Net profit for the period	681,219	462,262	213,601	160,420
Other comprehensive income:				
Items not to be reclassified to profit or loss	(14,559)	(15,461)	(4,845)	886
Actuarial gain/ loss arising from defined				
benefit plans	(18,140)	(19,527)	(6,034)	(1,107)
Tax effect	3,628	3,905	1,207	221
	(14,512)	(15,622)	(4,827)	(886)
Share of other comprehensive income of associates	(47)	161	(18)	-
Items to be reclassified to profit or loss	253,471	49,877	140,456	(9,443)
Foreign currency hedge of net investments in foreign operations	(90,075)	(17,563)	(65,850)	76
Tax effect	18,015	3,512	13,170	(15)
	(72,060)	(14,051)	(52,680)	61
Gain/(loss) from financial assets' revaluations	(59,743)	99,571	-	_
Tax effect	2,987	(4,978)	-	-
	(56,756)	94,593	-	-
Share of other comprehensive expense of associates	(3,359)	(2,063)	(1,895)	(76)
Currency translation differences	385,646	(28,602)	195,031	(9,428)
Other comprehensive income/(expense) (net of tax)	238,912	34,416	135,611	(10,329)
Total comprehensive income	920,131	496,678	349,212	150,091
Attributable to:				
Non-controlling interest	9,068	15,502	4,171	4,919
Equity holders of the parent	911,063	481,176	345,041	145,172
and morners or one bar our	711,000	101,170	2 12,041	110,172

## ARÇELİK ANONİM ŞİRKETİ

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

					Other compreh income / (expense) reclassified to pro	not to be	inc	ther comprehensive ome / (expense) to assified to profit or	be		Retained	earnings			
				Contribution to	Actuarial gain/losses	Non-current	1001	Financial	Currency		Tetuneu	Net		Non-	
	Poid-in	Adjustment to	Shara : ha	reholders' equity	arising from defined a		Hedge			Restricted/	Accumulated		Equity holders of		Total
	capital	share capital p		due to merger	benefit plans	fund	funds	revaluation fund	differences	reserves	profit	the period		interest	equity
Balance at January 1, 2015	675,728	468,811	889	14,507	(44,552)	67,241	(215,930)	525,549	178,569	275,430	1,792,299	617,084	4,355,625	43,073	4,398,698
Effect of adjustments related to the prior years	,	,		,	. , ,	,	, , ,	,	,	,	61,779	,	61,779	,	61,779
Comprehensive income	-	•	•	-	•	_		_		-	01,777	-	01,777	-	01,777
Net income for the period	_											680,170	680,170	1.049	681,219
Other comprehensive income												000,170	000,170	1,047	001,217
Financial assets' fair value increase (net)	_	_	_	_	_	_	_	(56,756)	_	_	_	_	(56,756)	_	(56,756)
Foreign currency hedge of net investments								(30,730)					(30,730)		(20,720)
in foreign operations (net)	_	_	_	_	_	-	(72,060)	_	_	_	_	_	(72,060)	_	(72,060)
Share of other comprehensive income of associates	_	-	_	_	(47)	_	(3,359)	_	_	_	_	_	(3,406)	_	(3,406)
Actuarial gain/loss arising from defined benefit plans	_	-	_	_	(14,512)	_	(5,557)	_	_	_	_	_	(14,512)	_	(14,512)
Currency translation differences	-			-	-	14,313		-	363,314		-		377,627	8,019	385,646
Total other comprehensive income	_		-		(14,559)	14,313	(75,419)	(56,756)	363,314				230,893	8,019	238,912
Total comprehensive income	_		-		(14,559)	14,313	(75,419)	(56,756)	363,314			680,170	911,063	9,068	920,131
Transfers	-	-	-		-		•	-		31,621	585,463	(617,084)	-	-	-
Transactions with non-controlling shareholders (Note 3)	-	-	-	-	-	-	-	-	-	´ -	(249,852)	-	(249,852)	(32,204)	(282,056)
Subsidiary acquisition (Note 3)	-	-	-	-	-	-	-	-	-	-	-	-	-	175	175
Dividends paid	-	-	-	-	-	-	-	-	-	-	(350,000)	-	(350,000)	-	(350,000)
As of September 30, 2015	675,728	468,811	889	14,507	(59,111)	81,554	(291,349)	468,793	541,883	307,051	1,839,689	680,170	4,728,615	20,112	4,748,727

## ARÇELİK ANONİM ŞİRKETİ

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

					Other compre	honeivo	0	ther comprehens	ivo	1			]		
					income / (expense			ome / (expense)							
					reclassified to pr			assified to profit (			Retained e	ominac			
					reclassmen to pr	ont or ioss	ieci	assmed to prout o	11 1088		Ke tameu e	armings			
				Contribution to	Actuarial gain/losses	Non-current		Financial	Currency	,		Net		Non-	
	Poid-in	Adjustment to	Shara	shareholders' equity	o o		Hedge		•		Accumulated		Equity holders		Total
	capital	share capital		due to merger	U U	fund	O	revaluation fund				the period		interest	
Balance at January 1, 2014	675,728	468,811	889	14,507			(210,355)	374,201				597,845			equity 4,138,756
Datance at January 1, 2014	0/3,/20	400,011	007	14,507	(0,091)	70,002	(210,333)	374,201	300,200	240,009	1,521,030	391,043	4,002,030	75,900	4,130,730
Comprehensive income															
Net profit for the period	-	-	-	-	-	-	-	-			-	448,078	448,078	14,184	462,262
Other comprehensive income															
Financial assets' fair value increase (net)	-	-	-	-	-	-	-	94,593			-	-	94,593	-	94,593
Foreign currency hedge of net investments															
in foreign operations (net)	-	-	-	-	-	-	(14,051)	-			-	-	(14,051)	-	(14,051)
Share of other comprehensive income of associates	-	-	-	-	161	-	(2,063)	-			-	-	(1,902)	-	(1,902)
Actuarial gain/loss arising from defined benefit plans	-	-	-	-	(15,622)	-	-	-			-	-	(15,622)	-	(15,622)
Currency translation differences	-	-	-	-	-	(1,075)	-	-	(28,845)	) -	-	-	(29,920)	1,318	(28,602)
Total other comprehensive income	-		-	-	(15,461)	(1,075)	(16,114)	94,593	(28,845)	) -		-	33,098	1,318	34,416
Total comprehensive income	-	-	-	-	(15,461)	(1,075)	(16,114)	94,593	(28,845)	) -		448,078	481,176	15,502	496,678
Transfers	-	-	-	-	-	-	-	-		26,621	571,224	(597,845)	-	-	-
Transactions with non-controlling shareholders	-	-	-	-	-	-	-	-			38	-	38	(38)	-
Dividends paid	-	-	-	-	-	-	-	-		-	(300,000)	-	(300,000)	(53,883)	(353,883)
As of September 30, 2014	675,728	468,811	889	14,507	(22,352)	68,927	(226,469)	468,794	279,421	275,430	1,792,300	448,078	4,244,064	37,487	4,281,551

## ARÇELİK ANONİM ŞİRKETİ

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

(Amounts expressed in thousands of Turkish Elia (TRT) unless other	wise indicated.)	Unau	ditad
	Notes	January 1 – September 30, 2015	January 1 – September 30, 2014
Operating activities:			
Net profit from continued operations		681,219	462,262
Adjustments to reconcile net cash provided from			
operating activities to net profit after taxes			
Taxes (income)/expense	28	(138,660)	82,312
Depreciation and amortization		275,853	258,256
Changes in provisions	32	194,594	209,067
Interest expenses	27	286,749	230,827
Interest income	26	(17,824)	(16,983)
Income from associates (net)	12	(19,840)	(17,113)
(Income)/loss from derivative instruments (net)	26, 27	(192,271)	(35,260)
Foreign exchange (gains)/losses (net)	26, 27	458,724	56,742
Other financial expense (net)	26, 27	4,903	7,113
Income from claims and incentives	24	(62,010)	(27,450)
Dividend income from financial investments	25	(12,865)	(12,944)
(Profit)/loss from sales of property plant and equipment (net)	25	(2,272)	(1,015)
Net cash flow from operating activities before changes in operating assets and liabilities		1,456,300	1,195,814
Changes in operating assets and liabilities (net):		, ,	, ,
Trade payables and due to related parties		366,052	60,853
Other non-current liabilities		(6,456)	(7,216)
Other current assets and liabilities		211,201	(8,634)
Inventories		(370,346)	(167,965)
Trade receivables and due from related parties		(1,171,427)	(434,839)
Payments for employee termination benefit obligation		(22,629)	(20,612)
Cash provided from incentives		48,627	28,441
Corporate and income taxes paid		(56,990)	(59,961)
Cash flows from operating activities		454,332	585,881
Investing activities:			
Subsidiary purchase, acquired cash excluded	3	(1,327)	-
Acquisition of tangible and intangible assets		(413,094)	(309,863)
Cash provided from sales of tangible and intangible assets		11,355	2,470
Dividends received	12	11,410	14,100
Dividends received from financial investments	25	12,865	12,944
Cash flows from investing activities		(378,791)	(280,349)
Financing activities:			
Proceeds from bank borrowings		3,111,425	1,365,050
Repayment of bank borrowings		(2,637,391)	(1,838,080)
Dividends paid	23	(350,000)	(353,883)
Acquisition of non-controlling interests	3	(282,056)	-
Interest paid		(271,037)	(219,580)
Interest received		17,677	17,250
Bond issued		-	991,201
Derivative instruments		61,350	(12,131)
Other financial expense (net)	26, 27	(4,903)	(7,113)
Cash flows from financing activities		(354,935)	(57,286)
Net increase/(decrease) in cash and cash equivalents			
before currency translation differences		(279,394)	248,246
Currency translation differences (net)		222,189	(23,482)
Net increase/ (decrease) in cash and cash equivalents		(57,205)	224,764
Cash and cash equivalents at January 1	5	1,620,523	1,265,726
Cash and cash equivalents at September 30	5	1,563,318	1,490,490

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 1 - GROUP'S ORGANISATION AND NATURE OF OPERATIONS

Arçelik Anonim Şirketi ("Arçelik" or "the Company") and its subsidiaries (collectively, "the Group") undertake all commercial and industrial activities in respect of the production, sales and marketing, customer services after sales, exportation and importation of consumer durable goods and consumer electronics. The Group operates fourteen manufacturing plants in Turkey, Romania, Russia, China and Republic of South Africa. The Company is controlled by Koç Holding A.Ş., the parent company, Koç Family and the companies owned by Koç Family (Note 23).

The Company's head office is located at:

Karaağaç Caddesi No: 2-6

Sütlüce 34445 Bevoğlu İstanbul / Turkey

The Company is registered to the Capital Markets Board ("CMB") and its shares have been quoted on the Borsa Istanbul ("BIST") since 1986. As of September 30, 2015, the publicly listed shares are 25.15% of the total shares (December 31, 2014: 25.19%).

The average number of personnel employed by categories in the Group for the period ended September 30, 2015 is 4,477 white - collar (January 1- September 30, 2014: 4,204) and 22,841 blue – collar (January 1- September 30, 2014: 20,719) totalling to 27,318 (January 1- September 30, 2014: 24,923).

Subsidiaries and branches	Country of incorporation	Core business	Nature of business
Continuing operations as of reporting date			
Ardutch B.V. ("Ardutch")	Netherlands	Investment	Holding
Ardutch B.V. Taiwan ("Ardutch Taiwan") *	Taiwan	Purchase	Consumer Durables/Electronics
Beko A and NZ Pty Ltd. ("Beko Australia") *	Australia, New Zealand	Sales	Consumer Durables
Beko Balkans D.O.O ("Beko Balkans")	Serbia	Sales	Consumer Durables/Electronics
Beko Deutschland GmbH ("Beko Deutschland")	Germany	Sales	Consumer Durables/Electronics
Beko Egypt Trading LLC ("Beko Egypt")	Egypt	Sales	Consumer Durables
Beko Electronics España S.L. ("Beko Espana")	Spain	Sales	Consumer Durables/Electronics
Beko France S.A.S. ("Beko France")	France	Sales	Consumer Durables/Electronics
Beko Hong Kong Ltd. ("Beko Hong Kong")	Hong Kong, China	Purchase	Consumer Durables/Electronics
Beko Italy SRL ("Beko Italy")	Italy	Sales	Consumer Durables/Electronics
Beko LLC. ("Beko Russia")	Russia	Production/Sales	Consumer Durables/Electronics
Beko Plc. ("Beko UK") *	UK, Republic of Ireland	Sales	Consumer Durables/Electronics
Beko Slovakia S.R.O. ("Beko Slovakia")	Slovakia	Sales	Consumer Durables/Electronics
Beko S.A. ("Beko Polska") *	Poland, Czech Republic	Sales	Consumer Durables/Electronics
Beko Shanghai Trading Company Ltd. ("Beko S	hanghai") China	Sales	Consumer Durables/Electronics
Beko Thai Co. ("Beko Thailand")	Thailand	Production/Sales	Consumer Durables
Beko Ukraine LLC. ("Beko Ukraine")	Ukraine	Sales	Consumer Durables
Changzhou Beko Electrical Appliances Co. Ltd.	("Beko China") China	Production/Sales	Consumer Durables
Computer Vision Interaction S.A. ("CoVii")	Portugal	R&D	Software
Defy Appliances (Proprietary) Ltd. ("Defy")	Republic Of South Africa	Production/Sales	Consumer Durables
Defy (Botswana) (Proprietary) Ltd. ("Defy Bots"	wana") Botswana	Sales	Consumer Durables
Defy (Namibia) (Proprietary) Ltd. ("Defy Namib	oia") Namibia	Sales	Consumer Durables
Elektra Bregenz AG ("Elektra Bregenz")	Austria	Sales	Consumer Durables/Electronics
Grundig Multimedia A.G. ("Grundig Switzerlan	d") Switzerland	Sales	Electronics
Grundig Multimedia B.V. ("Grundig Multimedia		Investment	Holding
Grundig Intermedia GmbH ("Grundig Intermedi	a") (*) Germany, Croatia	Sales	Electronics
Grundig Nordic No AS ("Grundig Norway")	Norway	Sales	Consumer Durables/Electronics
Grundig Nordic AB. ("Grundig Sweden")	Sweden	Sales	Consumer Durables/Electronics
SC Arctic SA ("Arctic")	Romania	Production/Sales	Consumer Durables/Electronics
Ceased operations as of reporting date			
Archin Limited ("Archin")	Hong Kong, China	-	-
Beko Cesko ("Beko Cesko")	Czech Republic	-	-
Defy (Swaziland) (Proprietary) Ltd. ("Defy Swa	ziland") Swaziland	-	-
Grundig Intermedia Ges.m.b.H ("Grundig Austr		-	-
Grundig Magyarország Kft. ("Grundig Hungary"	') Hungary	-	-
Grundig Portuguesa, Lda ("Grundig Portugal")	Portugal	-	-
Grundig Slovakia s.r.o ("Grundig Slovakia")	Slovakia	-	-
Raupach Wollert GmbH ("Raupach")	Germany	-	-

<sup>\*</sup> Branches of the Subsidiary, which operate in a different country, are separately presented.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 1 - GROUP'S ORGANISATION AND NATURE OF OPERATIONS (Continued)

	Country of		
<u>Associates</u>	<u>incorporation</u>	Core business	Nature of business
Arçelik-LG Klima Sanayi ve Ticaret A.Ş. ("Arçelik-LG")	Turkey	Production/Sales	Consumer Durables
Koç Finansman A.Ş. ("Koç Finansman")	Turkey	Finance	Consumer Finance
Ram Dış Ticaret A.Ş. ("Ram Dış Ticaret")	Turkey	Sales	Foreign Trade
Tanı Pazarlama İ.H.A.Ş. ("Tanı Pazarlama")	Turkey	Consultancy	Marketing /Communication

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

### 2.1 Basis of presentation

### Financial reporting standards

The condensed interim consolidated financial statements of the Group have been prepared in accordance with the Turkish Accounting Standards/Turkish Financial Reporting Standards, ("TAS/TFRS") and interpretations as adopted in line with international standards by the Public Oversight Accounting and Auditing Standards Authority of Turkey ("POA") in line with the communiqué numbered II-14.1 "Communiqué on the Principles of Financial Reporting In Capital Markets" ("the Communiqué") announced by the CMB on June 13, 2013 which is published on Official Gazette numbered 28676. TAS/TFRS are updated in harmony with the changes and updates in International Financial and Accounting Standards ("IFRS") by the communiqués announced.

For the period ended September 30, 2015, the Group prepared its condensed interim consolidated financial statements in accordance with the Turkish Accounting Standard No.34 Interim Financial Reporting. Condensed interim consolidated financial statements of the Group do not include all the information and disclosures required in the annual financial statements, therefore should be read in conjunction with the Group's annual financial statements as of December 31, 2014.

With the decision taken on March 17, 2005, the CMB announced that, effective from January 1, 2005, the application of inflation accounting is no longer required for companies operating in Turkey. The Group has prepared its consolidated financial statements in accordance with this decision.

Consolidated financial statements have been prepared under the historical cost convention except for the derivative instruments and available for sale financial assets presented at fair values and revaluations related to the differences between carrying value and fair value of tangible and intangible assets arising from business combinations.

### New and amended standards and interpretations

The accounting policies adopted in preparation of the condensed interim consolidated financial statements as of and for the period ended September 30, 2015 are applied consistently with the TAS/TFRS and interpretations. The new and amended standards and interpretations effective as of January 1, 2015 have no impact on the consolidated financial statements of the Group.

### Standards issued but not yet effective and not early adopted

Standards, amendments and interpretations to existing standards that are issued but not yet effective up to the date of issuance of the condensed interim consolidated financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the consolidated financial statements and disclosures, after the new standards and interpretations become in effect.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### TFRS 9 Financial Instruments - Classification and Measurement

As amended in April 2015, the new standard is effective for annual periods beginning on or after January 1, 2018. First phase of this new TFRS introduces new requirements for classifying and measuring financial instruments. The amendments made to TFRS 9 will mainly affect the classification and measurement of financial assets and measurement of fair value option liabilities and requires that the change in fair value of a fair value option financial liability attributable to credit risk is presented under other comprehensive income. Early adoption is permitted. The Group will be assessing the impact of the standard after other aspects of the standart are approved by POA.

# TAS 16 and TAS 38 – Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to TAS 16 and TAS 38)

The amendments to TAS 16 Property, Plant and Equipment explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The amendments to TAS 38 Intangible Assets introduce a rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate. The amendments are effective for annual periods beginning on after January 1, 2016, and are to be applied prospectively. The amendments will not have an impact on the financial position or performance of the Group.

### TFRS 11 – Accounting for Acquisition of Interests in Joint Operations (Amendments)

The amendments clarify whether TFRS 3 Business Combinations applies when an entity acquires an interest in a joint operation that meets that standard's definition of a business. The amendments require business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business. The amendments apply prospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted. The Group does not expect that these amendments will have significant impact on the financial position or performance of the Group.

# TFRS 10 and TAS 28 - Sale or Contribution of Assets Between an Investor and Its Associate or Joint Venture (Amendments)

The amendments address the conflict between the existing guidance on consolidation and equity accounting. The amendments require the full gain to be recognized when the assets transferred meet the definition of a "business" under TFRS 3 *Business Combinations*. The amendments apply prospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted. The Group does not expect that these amendments will have significant impact on the financial position or performance of the Group.

### **TAS 27 - Equity Method in Separate Financial Statements (Amendments)**

The amendments allow the use of the equity method in separate financial statements, and apply to the accounting not only for associates and joint ventures, but also for subsidiaries. The amendments apply retrospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted. The Group does not expect that these amendments will have significant impact on the financial position or performance of the Group.

### ARCELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### **TAS 1: Disclosure Initiative (Amendments)**

Amendments include narrow-focus improvements in the following five areas: Materiality, disaggregation and subtotals, notes structure, disclosure of accounting policies, presentation of items of other comprehensive income arising from equity accounted investments. The amendments are applicable for annual periods beginning on or after January 1, 2016. Earlier application is permitted. The Group does not expect that these amendments will have significant impact on the financial position or performance of the Group.

# TFRS 10, TFRS 12 and TAS 28: Investment Entities: Applying the Consolidation Exception (Amendments to TFRS 10 and TAS 28)

In February 2015, amendments issued to TFRS 10, TFRS 12 and TAS 28, to address the issues that have arisen in applying the investment entities exception under TFRS 10 Consolidated Financial Statements. The amendments are applicable for annual periods beginning on or after 1 January 2016. Earlier application is permitted. The amendment is not applicable for he Group and will not have an impact on the financial position or performance of the Group.

### Annual Improvements – 2012–2014 Cycle

Annual improvements issued for the effective standards "Annual Improvements to TFRS's" are presented below. The amendments are effective as of January 1, 2016. Early adoption is permitted. The Group does not expect that these amendments will have significant impact on the financial position or performance of the Group.

### TFRS 5 Non-current Assets Held for Sale and Discontinued Operations

The amendments clarify the requirements of TFRS 5 when an entity changes the method of disposal of an asset (or disposal group) and no longer meets the criteria to be classified as held-for-distribution.

### TFRS 7 Financial Instruments: Disclosures

TFRS 7 is amended to clarify when servicing arrangement are in the scope of its disclosure requirements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety. TFRS 7 is also amended to clarify that the additional disclosures required by *Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to TFRS 7)*.

### TAS 19 Employee Benefits

TAS 19 has been amended to clarify that high-quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid.

### ARCELİK ANONİM SİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

TAS 34 Interim Financial Reporting

TAS 34 has been amended to clarify that certain disclosure, if they are not included in the notes to interim financial statements, may be disclosed "elsewhere in the interim financial report" – i.e. incorporated by cross-reference from the interim financial statements to another part of the interim financial report (e.g. management commentary or risk report).

# The new standards, amendments and interpretations that are issued by the International Accounting Standards Board (IASB) but not issued by POA

The following standards, interpretations and amendments to existing IFRS are issued by the IASB but not yet effective up to the date of issuance of the consolidated financial statements. However, these standards, interpretations and amendments to existing IFRS are not yet adopted/issued by the POA, thus they do not constitute part of TFRS. The Group will make the necessary changes to its consolidated financial statements after the new standards and interpretations are issued and become effective under TFRS.

### **Annual Improvements – 2010–2012 Cycle**

### IFRS 13 Fair Value Measurement

As clarified in the Basis for Conclusions short-term receivables and payables with no stated interest rates can be held at invoice amounts when the effect of discounting is immaterial. The amendment is effective immediately.

# IFRS 9 Financial Instruments – Hedge Accounting and amendments to IFRS 9, IFRS 7 and IAS 39 -IFRS 9 (2013)

In November 2013, the IASB issued a new version of IFRS 9, which includes the new hedge accounting requirements and some related amendments to IAS 39 and IFRS 7. Entities may make an accounting policy choice to continue to apply the hedge accounting requirements of IAS 39 for all of their hedging transactions. Further, the new standard removes the January 1, 2015 effective date of IFRS 9. The new version of IFRS 9 (2014) issued after IFRS 9 (2013) introduces the mandatory effective date of January 1, 2018 for IFRS 9, with early adoption permitted. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

### IFRS 15 – Revenue from Contracts with Customers

The standard is the result of a joint project and IASB and FASB which replaces existing IFRS and US GAAP guidance and introduces a new control-based revenue recognition model for contracts with customers. In the new standard, total consideration measured will be the amount to which the Company expects to be entitled, rather than fair value and new guidance have been introduced on separating goods and services in a contract and recognizing revenue over time. The standard is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted under IFRS. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

### ARCELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### IFRS 9 Financial Instruments - Final standard (2014)

In July 2014 the IASB published the final version of IFRS 9 Financial Instruments. The final version of IFRS 9 brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 is built on a logical, single classification and measurement approach for financial assets that reflects the business model in which they are managed and their cash flow characteristics. Built upon this is a forward-looking expected credit loss model that will result in more timely recognition of loan losses and is a single model that is applicable to all financial instruments subject to impairment accounting. In addition, IFRS 9 addresses the so-called 'own credit' issue, whereby banks and others book gains through profit or loss as a result of the value of their own debt falling due to a decrease in credit worthiness when they have elected to measure that debt at fair value. The Standard also includes an improved hedge accounting model to better link the economics of risk management with its accounting treatment. IFRS 9 is effective for annual periods beginning on or after 1 January 2018. However, the Standard is available for early application. In addition, the own credit changes can be early applied in isolation without otherwise changing the accounting for financial instruments. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

### **IFRS 14 Regulatory Deferral Accounts**

IASB has started a comprehensive project for Rate Regulated Activities in 2012. As part of the project, IASB published an interim standard to ease the transition to IFRS for rate regulated entities. The standard permits first time adopters of IFRS to continue using previous GAAP to account for regulatory deferral account balances. The interim standard is effective for financial reporting periods beginning on or after January 1, 2016, although early adoption is permitted. The Group does not expect that these amendments will have significant impact on the financial position or performance of the Group.

### **Functional and presentation currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The condensed interim consolidated financial statements are presented in TRY, which is the functional currency of Arçelik and the presentation currency of the Group.

### Financial statements of subsidiaries operating in countries other than Turkey

Financial statements of subsidiaries operating in countries other than Turkey are adjusted to the TAS/TFRS promulgated by the POA to reflect the proper presentation and content. Subsidiaries' assets and liabilities are translated into TRY from the foreign exchange rate at the reporting date and income and expenses are translated into TRY at the average foreign exchange rate. Exchange differences arising from the translation of the opening net assets and differences between the average and balance sheet date rates are included in the "currency translation difference" under the shareholders' equity.

### **Consolidation principles**

The condensed interim consolidated financial statements, which have been prepared in accordance with the principles disclosed in the annual consolidated financial statements for the year ended December 31, 2014, include the accounts of the parent company, Arçelik, and its Subsidiaries.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The table below sets out all Subsidiaries included in the scope of consolidation discloses their direct and indirect ownership, which are identical to their economic interests, as of September 30, 2015 and December 31, 2014 (%) and their functional currencies:

	<u> </u>	September	r 30, 2015	Decembe	er 31, 2014
	Functional	Ownership	Effective	Ownership	Effective
	currency	interest	shareholding	interest	shareholding
Continuing operation	ns as of balance sheet date:				
Arctic	Romanian Lei ("RON")	96.72	96.72	96.72	96.72
Ardutch	Euro ("EUR")	100.00	100.00	100.00	100.00
Ardutch Taiwan	Taiwanese Dollar ("TWD")	100.00	100.00	100.00	100.00
Beko Australia	Australian Dollar ("AUD")/	100.00	100.00	100.00	100.00
Deko / tustrana	New Zealand Dollar ("NZD")	100.00	100.00	100.00	100.00
Beko Balkans (1)	Serbian Dinar ("SRD")	100.00	100.00	100.00	100.00
Beko China	Chinese Yuan ("CYN")	100.00	100.00	100.00	100.00
Beko Deutschland	Euro ("EUR")	100.00	100.00	100.00	100.00
Beko Espana	Euro ("EUR")	100.00	100.00	100.00	100.00
Beko Egypt	Egyptian Lira ("EGP")	100.00	100.00	100.00	100.00
Beko France	Egyptian Ena ( EGr ) Euro ("EUR")	100.00	100.00	100.00	100.00
Beko Hong Kong	US Dollar ("USD")	100.00	100.00	100.00	100.00
Beko Italy	Euro ("EUR")	100.00	100.00	100.00	100.00
Beko Polska	Polish Zloty ("PLN")/	100.00	100.00	100.00	100.00
DCRO I OISKa	Czech Koruna ("CZK")	100.00	100.00	100.00	100.00
Beko Russia	Russian Ruble ("RUB")	100.00	100.00	100.00	100.00
Beko Slovakia	Euro ("EUR")	100.00	100.00	100.00	100.00
Beko Shanghai	Chinese Yuan ("CNY")	100.00	100.00	100.00	100.00
Beko Thailand ( <sup>2</sup> )	Thai Baht ("THB")	100.00	100.00	100.00	100.00
Beko UK ( <sup>3</sup> )	British Pound ("GBP")/ Euro ("EUR")	100.00	100.00	50.00	50.00
Beko Ukraine					100.00
	Ukrainian Hryvna ("UAH")	100.00	100.00	100.00	100.00
CoVii ( <sup>4</sup> )	Euro ("EUR")	51.00	51.00	100.00	100.00
Defy	South African Rand ("ZAR")	100.00	100.00	100.00	100.00
Defy Botswana	Botswana Pula ("BWP")	100.00	100.00	100.00	100.00
Defy Kindoc (5)	South African Rand ("ZAR")	-	-	100.00	100.00
Defy Namibia	Namibian Dollar ("NAD")	100.00	100.00	100.00	100.00
Defy Trust (5)	South African Rand ("ZAR")	-	-	100.00	100.00
Elektra Bregenz	Euro ("EUR")	100.00	100.00	100.00	100.00
Grundig Multimedia	Euro ("EUR")	100.00	100.00	100.00	100.00
Grundig Intermedia	Euro("EUR")/ Croatian Kuna ("HRK")	100.00	100.00	100.00	100.00
Grundig Norway	Norwegian Krone ("NOK")	100.00	100.00	100.00	100.00
Grundig Sweden	Swedish Krona ("SEK")	100.00	100.00	100.00	100.00
Grundig Switzerland	Swiss Franc ("CHF")	100.00	100.00	100.00	100.00
Ceased operations as	of balance sheet date:				
Archin	of balance sheet date.	100.00	100.00	100.00	100.00
Beko Cesko	_	100.00	100.00	100.00	100.00
Blomberg Werke (6)	_	100.00	100.00	100.00	100.00
Defy Swaziland	_	100.00	100.00	100.00	100.00
Grundig Austria	- -	100.00	100.00	100.00	100.00
Grundig Hungary	- -	100.00	100.00	100.00	100.00
Grundig Portugal	- -	100.00	100.00	100.00	100.00
Grundig Slovakia		100.00	100.00	100.00	100.00
Raupach	- -	100.00	100.00	100.00	100.00
Raupacii	-	100.00	100.00	100.00	100.00

- (1) Founded as a sales company in February 2015.
- Founded as a production and sales company in December 2014 and planned to start production by the end of 2015.
- (3) On June 29, 2015, the Group acquired an additional 50% interest in the voting shares of Beko UK, increasing its ownership interest to 100% (Note 3).
- (4) Acquired in 2015 (Note 3).
- (5) Liquidafied in 2015
- (6) Merged with Beko Deutschland.

### ARCELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Going concern

The Group prepared condensed interim consolidated financial statements in accordance with the going concern assumption.

### **Offsetting**

Financial assets and liabilities are offset and reported in the net amount when there is a legally enforceable right or when there is an intention to settle the assets and liabilities on a net basis or realize the assets and settle the liabilities simultaneously.

### Comparatives and restatement of prior periods' financial statements

The condensed interim consolidated financial statements of the Group include comparative financial information to enable the determination of the trends in the financial position and performance. Comparative figures are reclassified, where necessary, to conform to changes in presentation in the current period condensed interim consolidated financial statements and the significant changes are explained.

For the period ended September 30, 2014, foreign exchange losses amounting to TRY 52,238 and other financial expenses amounting to TRY 7,113 which was reported under cash flows from operating activities is reclassified to cash flows from financing activities and currency translation differences amounting to TRY 33,875 and TRY (93,226) respectively.

### 2.2 Restatement and errors in the accounting policies and estimates

Any change in the accounting policies resulted from the first time adoption of a new standards is made either retrospectively or prospectively in accordance with the transition requirements of the standards. Changes without any transition requirement, material changes in accounting policies or material errors are corrected, retrospectively by restating the prior period consolidated financial statements. If changes in accounting estimates are related to only one period, they are recognised in the period when changes are applied; if changes in estimates are related to future periods, they are recognized both in the period where the change is applied and future periods prospectively.

### 2.3 Summary of significant accounting policies

The condensed interim consolidated financial statements of the Group for the nine-month period ended September 30, 2015 have been prepared in accordance with TAS 34 "Interim Financial Reporting". Additionally, the accounting policies used in the preparation of the condensed interim consolidated financial statements for the period ended September 30, 2015 are consistent with those used in the preparation of annual consolidated financial statements for the year ended December 31, 2014. Accordingly, these condensed interim consolidated financial statements should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2014.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 3 – BUSINESS COMBINATIONS**

## a) Subsidiary acquisition

On June 26, 2015 the Group has acquired 51% of the shares of CoVii company. CoVii is located in Portugal and its main activities are software development and R&D.

This acquisition will allow to The Group, to present innovative products to the market with the softwares developed by CoVii. For the purchase of CoVii's 51% shares, EUR 543,232 of the EUR 1,034,335 has been paid in cash at the closing date. The remaining amount will be paid with 4 equal instalments starting at the end of the second year following the closing date. The acquisition process has been booked with "provisional purchase method" as of September 30, 2015 and the EUR 973,320 which is the difference between the purchase price and the total fair value of net identifiable assets has been booked as goodwill.

Purchase price and the fair values of acquired assets and liabilities as of the acquisition date are as follows:

Consideration in cash	1,620
Deferred consideration	1,465
Total consideration transferred	3,085
Cash and cash equivalents	293
Other assets	21
Tangible assets	228
Intangible assets	660
Borrowings	(656)
Trade and other payables	(12)
Tax and other provisions	(37)
Other liabilities	(140)
Total fair value of identifiable net assets	357
Share of non controlling interest	(175)
Goodwill (Note 16)	2,903
Total consideration	3.085

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 3 – BUSINESS COMBINATIONS**

In the consolidated statement of profit or loss, CoVii has no contribution to consolidated sales after the date of acquisition. In the same period, excluding the effects of inter-company sales profitability, CoVii has no contribution to consolidated net profit of Arçelik Group.

Had the financial statements of CoVii been consolidated since January 1, 2015, there would be no change in the consolidated sales of Arçelik Group.

As of September 30, 2015, the total amount of acquisition costs, which is included in the general and administrative expenses, is TRY 274.

The details of cash outflow due to acquisition are as follows:

Cash outflow due to acquisition of subsidiary (net)	1,327
Cash and cash equivalents – acquired	(293)
Total consideration in cash	1,620

### b) Transactions with non-controlling shareholders

On June 29, 2015, the Group acquired an additional 50% interest in the voting shares of Beko UK (of which the Group had already controlling interest), increasing its ownership interest to 100%. Cash consideration of TRY 282,056 equivalent of GBP 67.5 million was paid to the non-controlling shareholders. The carrying value of the net assets of Beko UK was TRY 64,408. Following is a schedule of additional interest acquired in Beko UK:

Difference recognised in retained earnings	249.852
Carrying value of the additional interest	(32,204)
Cash consideration paid to non-controlling shareholders	282,056

### **NOTE 4 - SEGMENT REPORTING**

The reportable segments of Arçelik have been organized by management into white goods and consumer electronics. White goods reportable segment comprises washing machines, dryers, dish washers, refrigerators, ovens, cookers and the services provided for these products. The consumer goods reportable segment comprises televisions primarily with flat screens, computers, cash registers, other electronic devices and the services provided to consumers for these products. Other sales comprise the revenues from air conditioners, home appliances and furniture and kitchen gadgets except products included in white goods and consumer electronics.

Arçelik's reportable segments are strategic business units that present various products and services. Each of these segments is administrated separately due to the necessity of different technologies and marketing strategies.

Gross profitability is evaluated regarding the performance of the operational segments. Information about the operational segments is as follows:

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 4 - SEGMENT REPORTING (Continued)**

a) Operational segments which have been prepared in accordance with the reportable segments for the nine-month period between January 1 - September 30, 2015 are as follows:

	White	Consumer		
	goods	electronics	Other	Total
Total segment revenue	7,383,923	1,316,524	1,398,692	10,099,139
Gross profit	2,554,749	276,160	382,697	3,213,606
Depreciation and amortization	225,168	44,643	11,141	280,952
Capital expenditures	357,337	56,227	10,880	424,444

b) Operational segments which have been prepared in accordance with the reportable segments for the nine-month period between January 1- September 30, 2014 are as follows:

	White	Consumer		
	goods	electronics	Other	Total
Total segment revenue	6,635,148	1,276,682	1,200,468	9,112,298
Gross profit	2,276,705	314,920	336,743	2,928,368
Depreciation and amortization	216,216	37,346	9,239	262,801
Capital expenditures	268,873	40,970	7,171	317,014

c) Operational segments which have been prepared in accordance with the reportable segments for the three-month period between July 1 – September 30, 2015 are as follows:

	White	Consumer		
	goods	electronics	Other	Total
Total segment revenue	2,946,583	464,996	465,707	3,877,286
Gross profit	1,037,654	100,544	121,911	1,260,109
Depreciation and amortization	76,934	14,989	3,605	95,528
Capital expenditures	167,495	24,197	4,388	196,080

d) Operational segments which have been prepared in accordance with the reportable segments for the three-month period between July 1 – September 30, 2014 are as follows:

	White	Consumer		
	goods	electronics	Other	Total
Total segment revenue	2,443,775	415,577	374,715	3,234,067
Gross profit	851,507	101,469	93,115	1,046,091
Depreciation and amortization	74,045	13,224	3,056	90,325
Capital expenditures	111,313	11,035	2,446	124,794

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 4 - SEGMENT REPORTING (Continued)**

e) Sales revenue based on the location of the customers and income from associates for the ninemonth period ended at September 30, are as below:

January 1 – September 30, 2015	Turkey	Europe	Africa	Other	Total
Total segment revenue	4,192,107	4,132,407	806,838	967,787	10,099,139
January 1 – September 30, 2014	Turkey	Europe	Africa	Other	Total
Total segment revenue	3,515,055	3,870,189	752,640	974,414	9,112,298

f) Sales revenue based on the location of the customers and income from associates for the period between July 1 – September 30, are as below:

<b>July 1 – September 30, 2015</b>	Turkey	Europe	Africa	Other	Total
Total segment revenue	1,542,351	1,664,603	307,977	362,355	3,877,286
<b>July 1 – September 30, 2014</b>	Turkey	Europe	Africa	Other	Total
Total segment revenue	1,337,477	1,361,597	248,132	286,861	3,234,067

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

## NOTE 5 - CASH AND CASH EQUIVALENTS

	September 30, 2015	December 31, 2014
Cash in hand	592	331
Cash at banks		
- demand deposits	232,632	212,473
- time deposits	1,255,662	1,335,556
Cheques and notes	67,676	67,688
Other	6,756	4,475
Cash and cash equivalents in cash flow statement	1,563,318	1,620,523
Interest income accruals	845	698
	1,564,163	1,621,221
The maturity breakdown of cash and cash equivalents is as	follows:	
Up to 30 days	1,429,196	1,426,870
30-90 days	134,967	194,351
	1,564,163	1,621,221
As of balance sheet date effective interest rates (%) of time of	deposits are as follows:	
USD	0.7	1.5
EUR	0.4	1.6
AUD	0.5	0.5
BWP	1.0	-
CZK	0.0	0.0
CNY	1.2	1.2
ZAR	5.2	5.2
GBP	0.3	0.3
CHF	0.1	0.1
EGP	4.1	4.6
NAD	5.0	5.0
NOK	0.0	0.4
PLN	-	1.5
RON	1.5	2.8
RUB	11.0	11.8
RSD	0.8	-
UAH NZD	9.5 3.0	3.0
INCLU	5.0	3.0

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 6 - FINANCIAL INVESTMENTS**

### Available-for-sale investments

	<b>September 30, 2015</b>		<b>December 31, 2014</b>	
	%	TL	%	TL
Koç Finansal Hizmetler A.Ş.	3.98	637,253	3.98	696,996
Other		1,492		1,492
		638,745		698,488

### **NOTE 7 - FINANCIAL LIABILITIES**

### a) Short-term financial liabilities

	September 30, 2015	December 31, 2014
Short-term bank borrowings	1,140,370	719,267
Other	567	595
Total short-term financial liabilities	1,140,937	719,862
Short-term portion of long-term bank borrowings and interest accruals	1,129,082	1,057,375
Interest accruals of long-term bonds issued (*)	39,526	25,386
Total short-term portion of long-term financial liabilities	1,168,608	1,082,761

### (\*) Long term bonds issued:

### 2014

The Company issued bond amounting to EUR 350 million, quoted in Ireland Stock Exchange, with reoffer yield 4% and annual interest payment on September 16, 2014. Maturity of the bond is September 16, 2021 and coupon rate is 3.875%.

### 2013:

The Company issued bond amounting to USD 500 million, quoted in Ireland Stock Exchange, with reoffer yield 5.125% and semi-annual interest payment on April 3, 2013. Maturity of the bond is April 3, 2023 and coupon rate is 5%.

As of September 30, 2015, the details of short-term bank borrowings are as follows:

	Effective interest	Original	TRY
Currency	rate per annum (%)	currency	equivalent
TRY	9.7	651,176,292	651,176
EUR	0.7	126,439,625	432,575
CNY	4.9	110,933,625	52,760
SEK	1.4	10,726,818	3,859
			1,140,370

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 7 - FINANCIAL LIABILITIES (Continued)**

As of December 31, 2014, the details of short-term bank borrowings are as follows:

	Effective interest	Original	TRY
Currency	rate per annum (%)	currency	equivalent
TRY	9.7	402,805,596	402,806
EUR	1.0	82,667,374	233,180
ZAR	7.6	250,000,000	49,997
CNY	5.6	82,127,556	30,534
SEK	1.3	9,297,654	2,750
			719,267

## b) Long-term financial liabilities

	September 30,	December 31,	
	2015	2014	
Long-term bank borrowings	802,695	840,800	
Long-term bonds issued	2,698,314	2,123,584	
Other	417	602	
	3,501,426	2,964,986	

As of September 30, 2015, the details of the long-term bank borrowings are as follows:

	<b>Effective interest</b>	Original	TRY
Currency	rate per annum (%)	currency	equivalent
TRY	11.9	1,380,941,985	1,380,942
EUR	2.6	100,883,101	345,141
ZAR	8.6	750,000,000	164,325
RUB	8.7	904,255,822	41,369
			1,931,777
Short-term portion of long-term loans and interest	est accruals		(1,129,082)
			802,695

As of December 31, 2014, the details of the long-term bank borrowings are as follows:

	<b>Effective interest</b>	Original	TRY
Currency	rate per annum (%)	currency	equivalent
TRY	12.0	1,117,519,701	1,117,520
EUR	2.4	210,684,056	594,277
ZAR	8.6	750,000,000	149,991
RUB	8.7	904,255,822	36,387
			1,898,175
Short-term portion of long-term loans and interest	est accruals		(1,057,375)
			840,800

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 7 - FINANCIAL LIABILITIES (Continued)**

As of September 30, 2015, detail of discounted amounts of long-term bonds issued is given below:

	<b>Effective interest</b>	Original	TRY
Currency	rate per annum (%)	currency	equivalent
USD	5.1	508,980,374	1,548,980
EUR	4.0	347,497,801	1,188,860
			2,737,840
Interest accruals of long-term bonds issued			(39,526)
			2,698,314

As of December 31, 2014, detail of discounted amounts of long-term bonds issued is given below:

	<b>Effective interest</b>	Original	TRY
Currency	rate per annum (%)	currency	equivalent
USD	5.1	501,230,584	1,162,304
EUR	4.0	349,794,853	986,666
			2,148,970
Interest accruals of long-term bonds issued			(25,386)
			2,123,584

The payment schedule of the principal amounts of long-term bank borrowings and bonds issued is as follows:

	September 30,	December 31,
	2015	2014
2016	38,095	427,232
2017	612,546	288,203
2018	76,027	62,682
2019	76,027	62,682
2021	1,197,420	987,245
2023	1,521,650	1,159,450
	3,521,765	2,987,494

The analysis of borrowings and bonds issued in terms of periods remaining to contractual re-pricing dates is as follows:

	September 30, 2015	December 31, 2014
Up to 3 months	1,037,926	2,259,040
3 - 12 months	1,373,049	51,788
1-5 years	638,371	286,945
Over 5 years	2,719,069	2,146,695
	5,768,415	4,744,468

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 8 - DERIVATIVE INSTRUMENTS**

Valuation of outstanding derivative instruments which were transacted by the Group for foreign exchange risk management purposes are made through marketing to market value at the date of valuation and the fair value of these instruments are disclosed as asset or liability in the statement of financial position.

	Sept	<b>September 30, 2015</b>		Dec	December 31, 2014	
	Contract amount		value iabilities)	Contract amount		ir value /(liabilities)
Held for trading: Short-term derivative ins	struments					
Forward transactions Foreign currency	978,219	4,067	(1,096)	423,290	2,780	(956)
swap contracts	2,371,504	15,602	(5,070)	1,206,428	5,003	(2,855)
	3,349,723	19,669	(6,166)	1,629,718	7,783	(3,811)

### Long-term derivative instruments

Cross-currency fixed interest rate swap (\*) 2,101,005 139,194 - 1,631,796 17,803 -

### NOTE 9 - TRADE RECEIVABLES AND PAYABLES

	September 30, 2015	December 31, 2014
Short-term trade receivables:		
Trade receivables	3,651,820	2,635,678
Notes receivables	1,783,834	1,635,494
Cheques receivables	271,151	253,209
Short-term trade receivables (gross)	5,706,805	4,524,381
Provision for doubtful receivables	(111,749)	(97,019)
Unearned credit finance income	(16,560)	(15,835)
Short-term trade receivables (net)	5,578,496	4,411,527

<sup>(\*)</sup> In order to mitigate foreign exchange risk and to naturally hedge principal and interest payments of the long term bond issued in 2013 in USD against the major foreign currencies that sales and collections are performed in, the Company entered into cross currency fixed interest rate swap amounting to EUR 202.8 million with 4.65% interest rate in return for USD 270 million and amounting to GBP 57.5 million with 5% interest rate in return for USD 90 million in April, 2013.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 9 - TRADE RECEIVABLES AND PAYABLES (Continued)**

Movements in the provision for doubtful receivables for the nine-month periods ended September 30 are as follows:

	2015	2014
As of January 1	97,019	113,281
Current year additions (Note 24)	11,791	10,913
Provisions no longer required (Note 24)	(1,369)	(2,541)
Write-offs (*)	(899)	(24,006)
Acquisitions	7	-
Currency translation differences	5,200	(504)
As of September 30	111,749	97,143

<sup>(\*)</sup> Doubtful receivables for which no possibility of collection is foreseen or no further cash inflow are expected are written off from the records along with the related provisions.

	September 30, 2015	December 31, 2014
Long-term trade receivables	9,831	24,423
	September 30, 2015	December 31, 2014
Short-term trade payables:		
Trade payables	1,664,512	1,526,520
Debt accruals	150,387	61,882
Unearned credit finance charges	(13,010)	(9,982)
	1,801,889	1,578,420

### **NOTE 10 - INVENTORIES**

	September 30, 2015	December 31, 2014
Raw materials and supplies	1,105,786	950,651
Work in progress	86,381	68,229
Finished goods	1,087,094	906,004
Trade goods	274,408	258,020
Inventories (gross)	2,553,669	2,182,904
Provision for impairment on inventories	(60,301)	(57,958)
Inventories (net)	2,493,368	2,124,946

There are no inventories pledged as security for liabilities (December 31, 2014: None).

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

## **NOTE 10 – INVENTORIES (Continued)**

Allocation of the provision for impairment on inventories in terms of inventory type is as follows:

	<b>September 30, 2015</b>	<b>December 31, 2014</b>
Raw materials and supplies	47,756	47,210
Finished goods	9,737	8,344
Trade goods	2,808	2,404
	60,301	57,958

Movements of provision for impairment on inventories for the nine-month periods ended September 30 are as follows:

	2015	2014
As of January 1	57,958	60,187
Current year additions (Note 24)	1,637	1,941
Realized due to sales of inventory	(1,049)	(4,306)
Write-offs	(876)	-
Currency translation differences	2,631	(777)
As of September 30	60,301	57,045

### **NOTE 11 - OTHER PAYABLES**

	September 30, 2015	December 31, 2014
Taxes and duties payable	159,554	102,613
Dividend payables to shareholders	5,016	4,155
Deposits and guarantees received	3,646	5,385
Other	7,832	2,762
	176,048	114,915

### ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 12 - ASSOCIATES**

	Septembe	er 30, 2015	Decembe	er 31, 2014
	0/0	TRY	%	TRY
Koç Finansman	47.0	82,263	47.0	84,279
Arçelik - LG	45.0	99,167	45.0	91,568
Ram Dış Ticaret	33.5	11,655	33.5	12,338
Tanı Pazarlama	32.0	7,537	32.0	7,126
		200,622		195,311

The movements of associates for the nine-month periods ended September 30 are as follows:

	2015	2014
As of January 1	195,311	192,404
Shares of income/loss of associates	19,840	17,113
Shares of other comprehensive income/loss of associates	(3,406)	(1,902)
Gross profit elimination on inventory	287	527
Dividends received	(11,410)	(14,100)
As of September 30	200,622	194,042

## Shares of income/loss from associates:

	January 1- September 30,	January 1- September 30,	July 1- September 30,	July 1- September 30,
	2015	2014	2015	2014
Koç Finansman	10,794	15,396	3,971	5,098
Arçelik – LG	7,312	(469)	(1,420)	(1,314)
Ram Dış Ticaret	1,322	1,937	985	428
Tanı Pazarlama	412	249	(16)	(10)
	19,840	17,113	3,520	4,202

### Aggregated summary figures of the financial statements of associates:

		Septemb	er 30, 2015	<b>December 31, 2014</b>
Total assets			3,658,293	2,973,065
Total liabilities			3,204,550	2,531,165
	January 1- September 30,	January 1- September 30,	July September	•
	2015	2014	20	2014
Net sales	1,473,155	1,217,630	499,7	758 354,028
Profit for the period	45,086	39,447	10,2	234 9,576

### ARÇELİK ANONİM ŞİRKETİ

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 13 - INVESTMENT PROPERTIES**

As of January 1 Cost Accumulated depreciation	14,966	15,651
	*	15,651
Accumulated depreciation	(0.007)	
	(9,037)	(9,305)
Net carrying value	5,929	6,346
Net carrying value at the beginning of the period	5,929	6,346
Currency translation differences	1,443	(108)
Depreciation for the period	(107)	(106)
Net carrying value at the end of the period	7,265	6,132
As of September 30		
Cost	18,604	15,384
Accumulated depreciation	(11,339)	(9,252)
Net carrying value	7,265	6,132

	2015	2014
As of January 1		
Cost	4,603,877	4,466,236
Accumulated depreciation	(2,791,131)	(2,629,447)
Net carrying value	1,812,746	1,836,789
Net carrying value at the beginning of the period	1,812,746	1,836,789
Acquisitions (Note 3)	228	-
Additions	321,825	226,333
Disposals	(9,061)	(1,455)
Currency translation differences	100,838	(20,660)
Depreciation for the period	(208,522)	(198,792)
Net carrying value at the end of the period	2,018,054	1,842,215
As of September 30		
Cost	5,056,320	4,604,434
Accumulated depreciation	(3,038,266)	(2,762,219)
Net carrying value	2,018,054	1,842,215

There is no mortgage on property, plant and equipment as of September 30, 2015 (December 31, 2014: None).

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 15 – OTHER INTANGIBLE ASSETS**

	2015	2014
As of January 1		
Cost	1,318,647	1,199,395
Accumulated amortization	(396,647)	(313,127)
Net carrying value	922,000	886,268
Net carrying value at the beginning of the period	922,000	886,268
Acquisitions (Note 3)	660	-
Additions	102,619	90,681
Disposals	(22)	-
Currency translation differences	84,713	(4,597)
Amortization for the period	(72,323)	(63,903)
Net carrying value at the end of the period	1,037,647	908,449
As of September 30		
Cost	1,514,537	1,285,353
Accumulated amortization	(476,890)	(376,904)
Net carrying value	1,037,647	908,449

Net carrying value of the development costs as of September 30, 2015 is TRY 361,899 (December 31, 2014: TRY 325,896) and capitalized development costs excluding amount of borrowing cost capitalized in the period is TRY 90,608 (January 1 – September 30, 2014: TRY 77,836).

As of September 30, 2015 total amount of borrowing costs capitalized in the period is TRY 6,251 (September 30, 2014: TRY 2,606).

### **NOTE 16 - GOODWILL**

	2015	2014
As of January 1	169,195	172,706
Acquisitions (Note 3)	2,903	-
Currency translation differences	15,980	(2,007)
As of September 30	188,078	170,699

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 17 - COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES

As of September 30, 2015, export commitments from Turkey under the scope of inward processing authorization certificates as export incentives amounts to full USD 709,006,742 (December 31, 2014: USD 177,667,707). In case that the related tax advantages are not utilized, it is possible to close of the certificates including export commitments without any sanctions.

Future minimum rentals payable under non-cancellable operating lease are as follows:

	<b>September 30, 2015</b>	<b>December 31, 2014</b>
Up to 1 year	27,005	22,068
1-5 years	37,406	35,054
Over 5 years	6	<u>-</u> ,
Operating lease commitments	64,417	57,122

### **Derivative instruments contracts commitments**

TRY equivalents of the Group's foreign exchange purchase and sales commitments in terms of currencies as of September 30, 2015 and December 31, 2014 are as follows:

	Purchase	Sales
<b>September 30, 2015</b>	commitments	commitments
TRY	-	585,767
USD	1,558,237	148,414
EUR	898,079	1,011,534
AUD	8,239	74,127
CZK	-	13,807
CNY	5,663	76,213
DKK	-	20,602
ZAR	22,191	201,709
GBP	-	374,790
SEK	44,279	40,656
CHF	77,740	-
CAD	-	2,266
NOK	17,017	2,143
PLN	-	41,938
RON	173,419	-
RUB	-	26,306
THB	-	17,101
NZD		8,491
	2,804,864	2,645,864

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 17 - COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES (Continued)

	Purchase	Sales
December 31, 2014	commitments	commitments
TRY	-	160,517
USD	1,065,730	42,429
EUR	387,762	783,601
AUD	-	64,240
CZK	-	18,528
ZAR	-	85,589
GBP	-	291,848
SEK	16,861	36,971
CHF	56,139	-
NOK	11,286	4,983
PLN	-	53,041
RON	114,747	-
RUB	7,968	59,274
	1,660,493	1,601,021

	September 30, 2015	December 31, 2014
Collaterals obtained	2,682,279	2,594,287

Collaterals/ pledges/ mortgages ("CPM") position of the Group as of September 30, 2015 and December 31, 2014 are as follows:

	September 30,	December 31,
CPM's given by the Company	2015	2014
A. CPM's given for Company's own legal personality	632,771	591,335
B. CPM's given on behalf of fully consolidated companies	108,534	163,593
C. CPM's given on behalf of third parties for ordinary		
course of business	-	-
D. Total amount of other CPM's	-	-
i) Total amount of CPM's given on		
behalf of the majority shareholder	-	-
ii) Total amount of CPM's given on behalf of other		
Group companies which are not in scope of B and C	-	-
iii) Total amount of CPM's given on behalf of		
third parties which are not in scope of C	-	
Total	741,305	754,928

TRY equivalents of collaterals, pledges and mortgages give as of September 30, 2015 and December 31, 2014 are as follows on original currency basis are as follows:

CPM's given by the Company	<b>September 30, 2015</b>	<b>December 31, 2014</b>
USD	552,455	568,176
EUR	113,022	123,909
TRY	52,220	43,772
Other currencies	23,608	19,071
	741,305	754,928

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 18 - OTHER CURRENT AND NON-CURRENT PROVISIONS

	<b>September 30, 2015</b>	<b>December 31, 2014</b>
Other current provisions		
Warranty provision	184,456	145,034
Assembly provision	56,638	47,369
Provision for transportation cost	18,119	14,688
Provision for returns	9,583	8,471
Provision for lawsuit risks	8,631	8,256
Other	114,298	40,174
	391,725	263,992
Other non-current provisions		
Warranty provision	99,590	92,339
Other	1,594	1,436
	101,184	93,775

### **NOTE 19 – PREPAID EXPENSES**

	<b>September 30, 2015</b>	<b>December 31, 2014</b>
Prepaid expenses	85,260	50,708
Advances given for fixed assets	21,194	10,049
Advances given for inventories	10,698	7,984
	117,152	68,741

### **NOTE 20 – CURRENT INCOME TAX ASSETS**

	September 30, 2015	December 31, 2014
Prepaid taxes and funds	22,515	57,988

### NOTE 21 – EMPLOYEE BENEFIT OBLIGATIONS

	September 30, 2015	December 31, 2014
Accruals for bonuses and premiums	69,812	37,220
Payables to personnel	52,433	60,532
Social security payables	51,643	65,871
	173,888	163,623

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 22 - OTHER ASSETS AND LIABILITIES

	September 30, 2015	December 31, 2014
Other current assets:		
Value Added Tax and Private Consumption		
Tax receivable	71,857	75,589
Taxes and funds deductible	35,100	55,756
Income accruals	16,469	4,874
Other	11,307	9,146
	134,733	145,365
Other current liabilities:		
Accruals for customer premiums	298,352	236,423
•	,	
Advances received	26,669	30,345
Other	5,024	5,472
	330,045	272,240

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 23 - EQUITY**

#### Paid-in capital

The Company adopted the registered share capital system available to companies registered to the CMB and set a limit on its registered share capital representing registered type shares with a nominal value of kurus1, registered and issued share capital of the Company is as follows:

	September 30,	December 31,	
	2015	2014	
Limit on registered share capital	1,500,000	1,500,000	
Issued share capital in nominal value	675,728	675,728	

Companies in Turkey may exceed the limit on registered share capital in the event of the issuance of bonus shares to existing shareholders.

The shareholding structure of the Company is as follows:

	<b>September 30, 2015</b>		December 31, 2014	
	Share %	Amount	Share %	Amount
Shareholders:				
Koç Holding A,Ş,	40.51	273,742	40.51	273,742
Temel Ticaret ve Yatırım A.Ş.	2.75	18,577	2.75	18,577
Semahat S. Arsel	2.72	18,397	2.72	18,397
Suna Kıraç	2.60	17,542	2.60	17,542
Rahmi M. Koç	2.44	16,474	2.44	16,474
Mustafa V. Koç	0.91	6,177	0.91	6,177
Total Koç Family members and companies				
owned by Koç Family members	51.93	350,909	51.93	350,909
Teknosan Büro Makine ve				
Levazımı Ticaret ve Sanayi A.Ş.	12.05	81,428	12.05	81,428
Burla Ticaret ve Yatırım A.Ş.	5.56	37,572	5.56	37,572
Koç Holding Emekli ve		•		,
Yardım Sandığı Vakfı	5.14	34,722	5.14	34,722
Vehbi Koç Vakfı	0.17	1,137	0.13	893
Other	25.15	169,960	25.19	170,204
Paid-in capital	100	675,728	100.00	675,728
Adjustment to share capital (*)		468,811		468,811
Total share capital		1,144,539		1,144,539

<sup>(\*) &</sup>quot;Adjustment to share capital" represents the restatement effect of cash and cash equivalent contributions to share capital measured in accordance with the TAS/TFRS promulgated by the POA. "Adjustment to share capital" has no use other than being transferred to paid-in share capital.

All of the shareholders of the Company have equal rights and there are no preference shares outstanding.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

#### **NOTE 23 – EQUITY (Continued)**

#### Contribution to shareholders' equity related to the merger

Contribution to shareholders' equity related to the merger with Grundig Elektronik A.Ş. at September 30, 2009.

#### **Restricted reserves**

The Turkish Commercial Code ("TCC") stipulates that the general legal reserve is appropriated out of statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the Group's paid-in share capital. Other legal reserve is appropriated out of 10% of the distributable income after 5% dividend is paid to shareholders. Under the TCC, general legal reserves can only be used for compensating losses, continuing operations in severe conditions or preventing unemployment and taking actions for relieving its effects in case general legal reserves does not exceed half of paid-in capital or issued capital.

The details of these restricted reserves are as follows:

	September 30, 2015	December 31, 2014
General legal reserves	83,690	83,690
Other legal reserves	223,361	191,740
	307,051	275,430

As agreed in the ordinary general meeting dated March 23, 2015, the decision to pay dividend as cash has been taken and the payment was made in April 2015 (previous year in April 2014). The dividend details are as follows: 51.8% (2014: 44.4%) corresponding to gross TRY 0.51796 (full) (2014:TRY 0.44396 (full)) (net amount being equal to gross amount) per share of TRY 1.00 (full) nominal value to the institutional shareholders who are full taxpayers and to the limited liable taxpayers who obtain dividends through a business or permanent representative in Turkey; 44.0% (2014: 37.7%) corresponding to gross TRY 0.51796 (full) (2014: gross TRY 0.44396 (full)) and net TRY 0.44027 (full) (2014: net TRY 0.37737 (full)) per share of TRY 1.00 (full) nominal value to the other shareholders.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 24 - OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES

	January 1- September 30,	January 1- September 30,	July 1-	July 1- September 30,
	2015	2014	2015	2014
Other income from operating				
Foreign exchange gains arising from				
trading activities	413,137	93,948	224,391	23,191
Income from claims and grants	62,010	27,450	16,810	11,350
Credit finance income arising from				
trading activities	12,235	10,917	4,029	4,485
Reversal of provisions for doubtful				
receivables	1,369	2,541	153	127
Reversal of provisions	1,062	1,019	377	63
Other	36,346	19,490	8,204	9,802
	526,159	155,365	253,964	49,018
Other expenses from operating activitie	es:			
Foreign exchange losses arising from	(1.10.100)	(0.5.40.4)	(50.050)	(10.000)
trading activities	(143,423)	(86,494)	(68,079)	(13,022)
Cash discounts expenses	(17,205)	(11,473)	(6,269)	(3,683)
Provision expense for doubtful receivables	(11.701)	(10.012)	(5 707)	(000)
Provision expense for impairment on	(11,791)	(10,913)	(5,787)	(999)
inventories	(1,637)	(1,941)	(836)	(715)
Credit finance charges arising from	(1,037)	(1,)41)	(630)	(713)
trading activities	(1,259)	(11,207)	(571)	(3,424)
Other	(30,648)	(18,578)	(9,335)	(8,158)
	(205,963)	(140,606)	(90,877)	(30,001)

## NOTE 25 – INCOME AND EXPENSES FROM INVESTMENT ACTIVITIES

	January 1- September 30,	January 1- September 30,	July 1- September 30,	July 1- September 30,
	2015	2014	2015	2014
Income from investment activ	ities:			
Dividends received from financial investments	12,865	12,944	-	-
Profit from sales of property				
plant and equipment	2,733	2,226	1,538	1,314
	15,598	15,170	1,538	1,314

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### NOTE 25 – INCOME AND EXPENSES FROM INVESTMENT ACTIVITIES (Continued)

	January 1-	January 1-	July 1-	July 1-
	September 30,	September 30,	September 30,	September 30,
	2015	2014	2015	2014
Loss on sales of property				
plant and equipment	(461)	(1,211)	(109)	(151)
	(461)	(1,211)	(109)	(151)

### **NOTE 26- FINANCIAL INCOME**

	January 1- September 30, 2015	January 1- September 30, 2014	July 1- September 30, 2015	July 1- September 30, 2014
Foreign exchange gains (*)	379,841	218,338	177,372	57,397
Gains on derivative instruments	273,707	94,309	139,152	62,240
Interest income	17,824	16,983	4,999	5,089
Other	291	21	229	14
	671,663	329,651	321,752	124,920

<sup>(\*)</sup> Foreign exchange gains are related to cash and cash equivalents, financial borrowings and other liabilities.

### **NOT 27 – FINANCIAL EXPENSES**

	January 1- September 30,	January 1- September 30,	July 1- September 30,	July 1- September 30,
	2015	2014	2015	2014
Foreign exchange losses (*)	(838,565)	(275,080)	(430,986)	(141,755)
Interest expenses	(286,749)	(230,827)	(110,127)	(79,321)
Losses on derivative instruments	(81,436)	(59,049)	(25,603)	5,732
Other	(5,194)	(7,134)	(607)	(1,898)
	(1,211,944)	(572,090)	(567,323)	(217,242)

<sup>(\*)</sup> Foreign exchange losses are related to cash and cash equivalents, financial borrowings and other liabilities.

## ARCELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

#### **NOTE 28 - TAX ASSETS AND LIABILITIES**

	September 30, 2015	December 31, 2014
Corporation taxes	49,028	78,248
Less: Prepaid tax	(30,060)	(60,094)
Taxes payable (net)	18,968	18,154
Deferred tax assets	175,711	77,353
Deferred tax liabilities	(162,800)	(245,422)
Deferred tax assets/ (liabilities) (net)	12,911	(168,069)

Turkish tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, tax liabilities, as accounted for in these condensed interim consolidated financial statements, have been calculated on a separate-entity basis.

The corporation tax rate is 20% in Turkey (December 31, 2014: 20%). Corporation tax rate is applied to net income of the companies after adjusting for certain disallowable expenses, exempt income and allowances.

The taxes on income for the periods ended September 30 are summarized as follows:

	January 1-	January 1-	July 1-	July 1-
	September 30,	September 30,	September 30,	September 30,
	2015	2014	2015	2014
Tax expenses				
- Current period tax expense	(48,542)	(65,377)	(31,703)	(17,389)
- Deferred tax income/(expense)	187,202	(16,935)	4,352	(16,052)
Tax income/(expense) (net)	138,660	(82,312)	(27,351)	(33,441)

The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between their statement of financial position accounts prepared in accordance with TAS/TFRS promulgated by POA Financial Reporting Standards and their statutory financial statements. These temporary differences usually result from the recognition of revenue and expenses in different reporting periods for TAS/TFRS and Tax Laws.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

#### **NOTE 28 - TAX ASSETS AND LIABILITIES (Continued)**

The breakdown of cumulative temporary differences and the resulting deferred tax assets/liabilities calculated using effective tax rates is as follows:

	Cumulative temporary differences		Deferred tax assets/(liabilities)	
	September 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014
Property, plant and equipment and intangible assets	1,594,270	1,430,172	(344,301)	(302,199)
Available-for-sale investments	493,467	553,209	(24,672)	(27,659)
Derivative instruments Unearned credit finance	137,515	19,471	(27,482)	(3,882)
income/expense (net)	51,743	38,932	(10,349)	(7,786)
Unused tax advantages (*) Provision for warranty, assembly and	(2,582,377)	(409,035)	280,990	63,664
transportation expenses Provision for employment termination	(245,198)	(193,785)	51,057	40,053
benefits Provision for impairment on	(175,349)	(158,974)	35,069	31,795
inventories	(49,591)	(50,774)	10,019	10,148
Accrual for licenses	(8,635)	(1,915)	1,727	383
Provision for doubtful receivables	(10,246)	(4,889)	2,562	1,182
Other	(171,737)	(113,402)	38,291	26,232
Deferred tax assets/(liabilities)(net)			12,911	(168,069)

<sup>(\*)</sup> Gains arising from investments under incentive certificate are subject to corporate income tax at reduced rates being effective from the financial year which the investment starts to be operated partially or entirely till the period that investment reaches the contribution amount. As of September 30, 2015 the tax court approved that the corporate income tax at reduced rates is determined by deducting accumulated depreciation in the calculation of the net value of property plant and equipment. In this context the tax advantage of TRY 242,198 (December 31, 2014: TRY 23,959) that the Company will benefit in the foreseeable future is recognized as deferred tax asset and reflected on consolidated financial statements.

Movements in deferred tax asset/(liabilities) for the nine-month periods ended September 30 are as follows:

	2015	2014
Balance as of January 1	(168,069)	(154,856)
Deferred tax income/(expense) recognized in statement of profit or loss	187,202	(16,935)
Deferred tax income/(expense) recognized in shareholders' equity	6,615	(1,074)
Currency translation differences	(12,837)	(1,268)
Balance as of September 30	12,911	(174,133)

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

#### **NOTE 29 - EARNINGS PER SHARE**

Earnings per share disclosed in the consolidated statements of income are determined by dividing the net income per share by the weighted average number of shares that have been outstanding during the year.

The Companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. In earnings per share calculation, this bonus share issuance is accepted as shares issued. Hence, weighted average stock share, which is used in the calculation of earnings per share, is acquired by retrospective application of bonus share issue.

Earnings per share and dividends paid in terms of share groups are as follows:

	January 1-	January 1-	July 1-	July 1-
	September 30,	September 30,	September 30,	September 30,
	2015	2014	2015	2014
Net income	680,170	448,078	212,360	155,680
Weighted average number of ordinary shares with nominal				
value (kurus 1 each one)	67,572,820,500	67,572,820,500	67,572,820,500	67,572,820,500
Earnings per share (kurus) (*)	1.007	0.663	0.314	0.230
Dividends distributed to the				
equity holders of the parent	350,000	300,000	-	
Gross dividend distributed per				_
share (kurus) (*)	0.518	0.444	-	

<sup>(\*)</sup> The earnings and dividends paid per diluted and basic shares do not differ since the shareholders have equal rights on the shares and there is no preferred share.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

#### **NOTE 30 - RELATED PARTY DISCLOSURES**

## (i) Balances with related parties

(1) Balances with related parties	September 30,	December 31,
	2015	2014
(a) Due from related parties:		
Akpa Dayanıklı Tüketim LPG ve Akaryakıt Ürünleri		
Pazarlama A.S. (1)	14,642	9,534
Yapı ve Kredi Bankası A.Ş. (1)	5,529	7,362
Ark İnşaat A.Ş. (4)	2,126	1,216
Koçtaş Yapı Marketleri Ticaret A.Ş. (1)	1,788	1,709
Other	345	2,550
	24,430	22,371
(b) Due to related parties:		
Current:		
Arçelik-LG ( <sup>2</sup> )	181,511	60,754
Zer Merkezi Hizmetler ve Ticaret A.Ş. (1)	106,895	68,701
Ram Dış Ticaret ( <sup>2</sup> )	41,034	48,259
Koç Üniversitesi (¹)	3,437	861
Koç Holding A.Ş. ( <sup>3</sup> )	3,279	5,880
Bilkom Bilişim Hizmetleri A.Ş. (¹)	2,950	5,006
Setur Servis Turistik A.Ş. (¹)	1,784	-
Otokoç Otomotiv Tic. ve San. A.Ş. (¹)	1,608	-
Koç Sistem Bilgi ve İletişim Hizmetleri A.Ş. (¹)	1,378	5,771
Ram Sigorta Aracılık Hizmetleri A.Ş. (4)	449	365
Other	1,292	7,425
	345,617	203,022
	September 30,	December 31,
	2015	2014
Other payables to related parties – Current:		
Zer Merkezi Hizmetler ve Ticaret A.Ş. (*)	13,490	10,003
Other payables to related parties – Non Current:		
Zer Merkezi Hizmetler ve Ticaret A.Ş. (*)	65,615	57,823
Other	1,416	
	67,031	57,823

<sup>(\*)</sup> The Company has a contract regarding the right to use Beko brand and undertaking the marketing, sales and distribution activities of Beko brand products between the Company and Zer Merkezi Hizmetler ve Ticaret A.Ş. (prior title was Beko Ticaret A.Ş.) for 20 years beginning on 2001. Due to the fact that the rights to use Beko brand will be held by the Company upon the expiration of the contract period, Beko brand has been recognized under intangible assets in the consolidated financial statements of the Group. Net book value of Beko brand, which is held under other liabilities to related parties, amounts to TRY 81,040 as of September 30, 2015. (December 31, 2014: TRY 81,040).

- (1) Koç Holding group companies
- (2) Associates
- (<sup>3</sup>) Main shareholder
- (4) The Company which is controlled by Koç family members

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

## **NOTE 30 - RELATED PARTY DISCLOSURES (Continued)**

Maturity breakdown of gross future minimum payables of other payables to related parties is as follows:

	September 30, 2015	December 31, 2014
Other payables to related parties (gross)		
Up to 1 year	17,328	13,321
1 to 5 years	70,594	52,769
Over 5 years	4,337	13,217
	92,259	79,307
Future finance charges on other liabilities	(11,738)	(11,481)
Present value of other payables to related parties (net)	80,521	67,826

Maturity analysis of the present value of other payables to related parties is as follows:

	September 30, 2015	December 31, 2014
Up to 1 year	13,490	10,003
1 to 5 years	62,749	45,021
Over 5 years	4,282	12,802
	80,521	67,826
(c) Deposits:		
Yapı ve Kredi Bankası A.Ş. and its subsidiaries (1)	295,272	738,976
(d) Bank borrowings:		
Yapı ve Kredi Bankası A.Ş. and its subsidiaries	51,438	19,114

### (e) Derivative instruments

	Contract	Fair value	
<b>September 30, 2015</b>	amount	assets/(liabilities)	
Yapı ve Kredi Bankası A.Ş. and its subsidiaries	622,394	24	(1,259)

	Contract	Fair value	
December 31, 2014	amount	assets/(liabilities)	
Yapı ve Kredi Bankası A.Ş. and its subsidiaries	428,405	3	(395)

### (1) Koç Holding group companies

## ARCELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 30 - RELATED PARTY DISCLOSURES (Continued)**

## (ii) Transactions with related parties

#### (a) Sales of goods and services:

	January 1- September 30,	January 1- September 30,	July 1- September 30,	July 1- September 30,
	2015	2014	2015	2014
Akpa Dayanıklı Tüketim LPG				
ve Akaryakıt Ürün. Paz.A.Ş.	25,649	23,876	3,001	2,543
Yapı ve Kredi Bankası A.Ş. Koçtaş Yapı Marketleri	9,801	8,475	2,459	2,653
Ticaret A.Ş.	9,636	10,959	2,650	3,786
Arçelik-LG Zer Merkezi Hizmetler	2,669	2,561	1,134	1,350
ve Ticaret A.Ş.	1,556	1,991	797	607
Other	1,981	3,700	543	2,412
	51,292	51,562	10,584	13,351

#### (b) Purchases of goods and services:

	January 1-	January 1-	July 1-	July 1-
	September 30,	September 30,	September 30,	September 30,
	2015	2014	2015	2014
Zer Merkezi Hizmetler ve				
Ticaret A.Ş.	445,300	467,798	111,940	181,378
Arçelik-LG	275,035	205,944	86,290	77,365
Ram Dış Ticaret	107,914	119,102	19,869	47,258
Bilkom Bilişim Hizmetleri A.Ş.	63,302	-	16,698	-
Koç Sistem Bilgi ve İletişim				
Hiz. A.Ş.	53,108	24,069	9,539	9,398
Ram Sigorta Aracılık				
Hizmetleri A.Ş. (¹)	43,430	23,687	499	609
Koç Holding A.Ş.	23,494	10,425	17,427	3,639
Setur Servis Turistik A.Ş.	16,118	19,844	3,006	11,711
Other	37,880	53,914	10,342	18,699
	1,065,581	924,783	275,610	350,057

<sup>(1)</sup> The amount is composed of accrued premiums in the interim periods in scope of policies signed between insurance companies with the intermediary role of Ram Sigorta Aracılık Hizmetleri A.Ş which is operating as insurance agency.

The Group purchases direct and indirect materials and receives service from Zer Merkezi Hizmetler A.Ş. The average payment term is around sixty days.

The Group purchases air conditioners, produced by Arçelik-LG. Purchasing conditions are determined in line with sales conditions.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

### **NOTE 30 - RELATED PARTY DISCLOSURES (Continued)**

	January 1-	January 1-	July 1-	July 1-
	September 30,	September 30,	September 30,	September 30,
(c) Other purchases:	2015	2014	2015	2014
Temel Ticaret ve				
Yatırım A.Ş. (*)(1)	282,056	-	-	-

<sup>(\*)</sup> The Group purchased Beko UK's 50% shares from Temel Ticaret ve Yatırım A.Ş. at June 29, 2015 for TRY 282,056.

#### (d) Key management compensation

Total compensation provided to members of the Board of Directors, General Manager and Assistant General Managers by the Company during the period ended September 30, 2015 amounts to TRY 18,238 (January 1- September 30, 2014: TRY 9,392). Compensation includes only short-term benefits.

#### (e) Other transactions

	January 1-	January 1-	July 1-	July 1-
	September 30,	September 30,	September 30,	September 30,
	2015	2014	2015	2014
Interest income:				
Yapı ve Kredi Bankası A.Ş. and				
its subsidiaries	9,803	8,194	1,601	2,329
Interest expense:				
Yapı ve Kredi Bankası A.Ş. and				
its subsidiaries	9,762	3,641	2,560	1,002

<sup>(1)</sup> Koç Holding shareholder

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

#### NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks, including the effects of changes in debt and equity market prices, foreign currency exchange rates and interest rates. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Group.

#### Hedging operations and derivative instruments

#### Liquidity Risk

The risk of failure in settling financial liabilities is eliminated by managing the balance sheet and expected cash flows in harmony. In this context; the maturities of the financial liabilities are kept in line with the maturities of assets to eliminate any duration mismatch and in order to maintain short term liquidity, net working capital objectives are set and balance sheet ratios are aimed to be kept at particular levels.

Cash flow estimations for midterm and long term liquidity management of the Group are made by taking into account financial market and sector dynamics and cash flow cycle is observed and is tested by various scenarios.

#### Interest Rate Risk

Changes in interest rates create significant risks over financial results with due to the impact on interest sensitive assets and liabilities. These exposures are managed with inter balance sheet methods by maintaining a balance in terms of amount and maturity between interest rate sensitive assets and liabilities and using derivative instruments when considered necessary.

In this context, matching of not only maturities of receivables and payables but also contractual repricing dates is crucial. In order to minimize the exposures to interest rate volatility, contractual repricing date of financial liabilities and receivables and "fixed interest/ floating interest", "short-term/long-term" balance within liabilities are structured coherently.

#### Funding risk

The ability to fund the existing and prospective debt requirements is managed by maintaining the availability of adequate committed funding lines from high quality lenders.

#### Credit risk

The Group is exposed to credit risk arising from receivables from credit financed sales and deposits with banks.

Credit risk of receivables from third parties is managed by securing receivables with collaterals covering receivables at the highest possible proportion. Methods used are as follows:

- Bank guarantees (guarantee letters, letter of credits etc.),
- Credit insurance (Global insurance policies, Eximbank and factoring insurance etc.),
- Mortgages,
- Cheques-notes negotiated.

In credit risk control, for the customers which are not secured with collaterals, the credit quality of the customer is assessed by taking into account its financial position, past experience and other factors. Individual risk limits are set in accordance and the utilization of credit limits is regularly monitored.

For banks, the ratings of the independent rating institutions are taken into consideration.

Same credit risk management principles are used for the management of the financial assets. Investments are made to instruments with highest liquidity and credit note of the company of transaction is taken into consideration.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Details of credit and receivable risk as of September 30, 2015 and December 31, 2014 are as follows

	Trade rec	eivables		
September 30, 2015	Related party	Third party	Bank deposits	Derivatives
Maximum exposed credit risk				
as of reporting date <sup>(1)</sup>	24,430	5,588,327	1,489,139	158,863
Secured portion of the maximum credit risk by guarantees, etc. (2)	-	(3,956,730)	-	-
A. Net book value of financial asset	24.420	5 120 042	1 400 120	150.062
either are not due or not impaired -Secured portion by guarantees, etc.	24,430	5,138,943	1,489,139	158,863
* · · · · ·	-	(3,634,949)	-	-
B. Financial assets with renegotiated conditions	-	65,129	-	-
- Secured portion by guarantees, etc.  C. Net book value of overdue	-	(15,281)	-	-
but not impaired financial assets	_	351,556	_	_
- Secured portion by guarantees, etc.  D. Net book value of the	-	(273,801)	-	-
impaired assets	-	32,699	_	_
- Overdue (Gross book value)	-	144,448	_	_
- Impairment (-)	_	(111,749)	-	-
- Secured portion of the net value		, , ,		
by guarantees, etc.	-	(32,699)	-	-
	Trade rec	eivables		
December 31, 2014	Related party	Third party	Bank deposits	Derivatives
Maximum exposed credit risk			-	
Maximum exposed credit risk as of reporting date (1)	22,371	4,435,950	1,548,727	25,586
	22,371	<b>4,435,950</b> (3,509,767)	1,548,727	
as of reporting date (1) Secured portion of the maximum credit risk by guarantees, etc. (2) A. Net book value of financial asset	<b>22,371</b> - 22,371	(3,509,767)	<b>1,548,727</b> - 1,548,727	
as of reporting date (1) Secured portion of the maximum credit risk by guarantees, etc. (2)	-	(3,509,767) 4,028,144	-	25,586
as of reporting date (1) Secured portion of the maximum credit risk by guarantees, etc. (2) A. Net book value of financial asset either are not due or not impaired	22,371	(3,509,767)	-	25,586
as of reporting date (1)  Secured portion of the maximum credit risk by guarantees, etc. (2)  A. Net book value of financial asset either are not due or not impaired -Secured portion by guarantees, etc.  B. Financial assets with renegotiated conditions - Secured portion by guarantees, etc.  C. Net book value of overdue	22,371	(3,509,767) 4,028,144 (3,177,039)	-	25,586
as of reporting date (1)  Secured portion of the maximum credit risk by guarantees, etc. (2)  A. Net book value of financial asset either are not due or not impaired -Secured portion by guarantees, etc.  B. Financial assets with renegotiated conditions - Secured portion by guarantees, etc.  C. Net book value of overdue but not impaired financial assets	22,371	(3,509,767) 4,028,144 (3,177,039) 52,113 (44,882) 319,701	-	25,586
as of reporting date (1)  Secured portion of the maximum credit risk by guarantees, etc. (2)  A. Net book value of financial asset either are not due or not impaired -Secured portion by guarantees, etc.  B. Financial assets with renegotiated conditions - Secured portion by guarantees, etc.  C. Net book value of overdue but not impaired financial assets - Secured portion by guarantees, etc.  D. Net book value of the	22,371	(3,509,767) 4,028,144 (3,177,039) 52,113 (44,882)	-	25,586
as of reporting date (1)  Secured portion of the maximum credit risk by guarantees, etc. (2)  A. Net book value of financial asset either are not due or not impaired -Secured portion by guarantees, etc.  B. Financial assets with renegotiated conditions - Secured portion by guarantees, etc.  C. Net book value of overdue but not impaired financial assets  - Secured portion by guarantees, etc.  D. Net book value of the impaired assets	22,371	(3,509,767) 4,028,144 (3,177,039) 52,113 (44,882) 319,701	-	25,586
as of reporting date (1)  Secured portion of the maximum credit risk by guarantees, etc. (2)  A. Net book value of financial asset either are not due or not impaired -Secured portion by guarantees, etc.  B. Financial assets with renegotiated conditions - Secured portion by guarantees, etc.  C. Net book value of overdue but not impaired financial assets - Secured portion by guarantees, etc.  D. Net book value of the impaired assets - Overdue (Gross book value)	22,371	(3,509,767) 4,028,144 (3,177,039) 52,113 (44,882) 319,701 (251,854) 35,992 133,011	-	25,586
as of reporting date (1)  Secured portion of the maximum credit risk by guarantees, etc. (2)  A. Net book value of financial asset either are not due or not impaired -Secured portion by guarantees, etc.  B. Financial assets with renegotiated conditions - Secured portion by guarantees, etc.  C. Net book value of overdue but not impaired financial assets - Secured portion by guarantees, etc.  D. Net book value of the impaired assets - Overdue (Gross book value) - Impairment (-)	22,371	(3,509,767) 4,028,144 (3,177,039) 52,113 (44,882) 319,701 (251,854) 35,992	-	25,586
as of reporting date (1)  Secured portion of the maximum credit risk by guarantees, etc. (2)  A. Net book value of financial asset either are not due or not impaired -Secured portion by guarantees, etc.  B. Financial assets with renegotiated conditions - Secured portion by guarantees, etc.  C. Net book value of overdue but not impaired financial assets - Secured portion by guarantees, etc.  D. Net book value of the impaired assets - Overdue (Gross book value)	22,371	(3,509,767) 4,028,144 (3,177,039) 52,113 (44,882) 319,701 (251,854) 35,992 133,011	-	25,586

<sup>(1)</sup> Amounts showing the maximum credit risk exposed as of reporting date by excluding guarantees in hand and other factors that increase the credit quality

<sup>(2)</sup> Major part of guarantees is composed of mortgages and trade receivable insurances

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

# a) Credit quality of financial assets which are not overdue and not impaired and receivables which are re-negotiated

	September 30,	December 31,
	2015	2014
Group 1	18,012	5,828
Group 2	5,024,728	3,926,722
Group 3	185,762	170,078
	5,228,502	4,102,628

Group 1 - New customers (customers for a period less than 3 months).

Group 2 - Existing customers with no defaults in the past (customers for a period of more than 3 months).

Group 3 - Existing customers with some defaults in the past of which were fully recovered.

#### b) Aging analysis of the receivables which are overdue but not impaired

	September 30,	December 31,
	2015	2014
Up to 1 month	134,615	123,183
1-3 months	116,263	136,199
3-12 months	74,179	46,274
1-5 years	26,499	14,045
	351,556	319,701

## Foreign exchange risk

Since the Group operates in a diverse geographical area, operations are performed using multiple currencies. Therefore, foreign exchange risk is one of the most significant financial risks that the Group is exposed to.

Trade relations between the Company and its subsidiaries are structured within the framework of relevant legislations and managed centrally by subsidiaries' functional currencies. Thus, foreign currency risk born by the subsidiaries is minimized.

Foreign exchange risk is followed based on functional currency of each subsidiary. It is aimed to set the ratio of foreign exchange risk position over equity at a predetermined interval.

The main principle of foreign currency risk management is to minimize the impact of foreign exchange fluctuations by maintaining foreign exchange asset position close to zero.

Inter balance sheet methods are preferred for the management of foreign currency risk as in other risk items. However, when necessary, derivative instruments are also used for maintaining foreign currency position at a predetermined level.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

#### Foreign currency hedge of net investments in foreign operations

The Group designated some portion of the Euro dominated bank loans as a hedging instrument in order to hedge the foreign currency risk arisen from the translation of net assets of part of the subsidiaries operating in Europe from Euro to Turkish Lira. Gains or losses on the hedging instrument relating to the effective portion of the hedge are recognized in equity in foreign currency hedge of net investments in foreign operations fund in order to net off the increment value fund arisen from the translation of the net assets of investments in foreign operations. As of September 30, 2015 a portion of bank borrowings amounting to EUR 150,000,000 (before tax) was designated as a net investment hedging instrument (December 31, 2014: EUR 150,000,000).

#### Foreign currency position

Assets and liabilities denominated in foreign currency held by the Group before consolidation adjustments are as follows

	September 30,	December 31,
	2015	2014
Assets	3,301,101	3,257,933
Liabilities	(4,169,996)	(3,633,544)
Net position of financial statement	(868,895)	(375,611)
Net position of derivative instruments	919,586	398,562
Foreign currency position (net)	50,691	22,951

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

#### NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Currencies, other than the functional currencies of the Company and its' subsidiaries are accepted as foreign currencies. The original currencies are presented in thousands ('000).

The original currency amounts of assets and liabilities denominated in foreign currencies and the total TRY equivalent as of September 30, 2015 are as follows:

The original currency amounts of	EUR	USD	GBP	RUB	PLN	_	NOK		ZAR	DKK				CAD		IRY Equivalent
Current Assets																
Trade receivables	380,071	171,978	88,941	740,605	52,788	127,486	9,045	90,721	659,587	24,175	32,686	-	-	1,721	-	2,590,819
Monetary financial assets	121,184	24,592	1,091	659	1	10	-	4,737	1	18,054	4	4	-	-	5	504,484
Other	17,287	47,773	274	-	-	-	-	-	-	-	1	-	110	-	-	205,798
Total Assets	518,542	244,343	90,306	741,264	52,789	127,496	9,045	95,458	659,588	42,229	32,691	4	110	1,721	5	3,301,101
Current Liabilities																
Trade payables	129,628	156,592	2,221	-	-	-	3	123,155	10,831	-	4,431	-	110	-	-	986,351
Financial liabilities	23,600	12,361	-	-	-	-	-	-	-	-	-	-	-	-	-	118,358
Other monetary liabilities	9	4,624	-	-	-	-	-	-	-	-	-	-	-	-	-	14,103
Non-Current Liabilities																
Financial liabilities	427,896	500,000	-	-	-	-	-	-	-	-	-	-	-	-	-	2,985,568
Other monetary liabilities	-	21,561	-	-	-	-	-	-	-	-	-	-	-	-	-	65,616
Total Liabilities	581,133	695,138	2,221	-	-	-	3	123,155	10,831	-	4,431	-	110	-	-	4,169,996
Net Position of Financial Statement	(62,591)	(450,795)	88,085	741,264	52,789	127,496	9,042	(27,697)	648,757	42,229	28,260	4	-	1,721	5	(868,895)
Off-balance sheet																
derivative assets (*)	362,807	512,022	-	-	-	-	-	80,518	-	-	3,890	-	-	-	-	2,836,681
Off-balance sheet																
derivative liabilities	(295,667)	(48,767)	(81,284)	(575,000)	(52,000)	(110,000)	(6,000)	(113,000)	(654,000)	(45,000)	(35,000)	(62)	-	(1,000)	(204,800)	(1,917,095)
Net position of																
off-balance sheet items	67,141	463,254	(81,284)	(575,000)	(52,000)	(110,000)	(6,000)	(32,482)	(654,000)	(45,000)	(31,110)	(62)	-	(1,000)	(204,800)	919,586
Net Asset/(Liability) Position																
of Foreign Currency	4,550	12,460	6,801	166,264	789	17,496	3,042	(60,179)	(5,243)	(2,771)	(2,850)	(58)	-	721	(204,795)	50,691
Net Asset/(Liability) Position of Foreign																
Currency Monetary Items	(79,878)	(498,568)	87,811	741,264	52,789	127,496	9,042	(27,697)	648,757	42,229	28,259	4	(110)	1,721	5	(1,074,693)
Fair Value of Financial Instruments Used																
for Foreign Exchange Hedge																152,697
Hedged Amount of Foreign Currency Assets	295,667	48,767	81,284	575,000	52,000	110,000	6,000	113,000	654,000	45,000	35,000	62	-	1,000	204,800	1,917,095
Hedged Amount of Foreign Currency																
Liabilities	212,807	512,022	-	-	-	-	-	80,518	-	-	3,890	-	-	-	-	2,323,501

<sup>(\*)</sup> Loans designated as hedging instrument against to the foreign currency risk arisen from the conversion of net investments in foreign operation at subsidiaries located in Europe, is included in off balance sheet derivative assets.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

## NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Net foreign currency positions against the functional currencies are as follows:

															TRY
September 30, 2015	EUR	USD	GBP	RUB	PLN	CZK	NOK	SEK	ZAR	DKK	AUD	NZD	CAD	ТНВ	Equivalent
Against TRY	9,310	43,711	5,263	166,264	789	17,487	3,045	(22,283)	-	-	(2,313)	(62)	721	(204,795)	172,172
Against EUR	-	1,008	-	-	-	-	-	-	5,588	-	-	-	-	-	4,292
Against RUB	3,392	210	-	-	-	-	-	-	-	-	-	-	-	-	12,244
Against PLN	(1,285)	21	-	-	-	9	-	-	-	-	-	-	-	-	(4,331)
Against GBP	104	329	-	-	-	-	-	-	-	-	-	-	-	-	1,357
Against RON	(1,717)	1,872	1,164	-	-	-	-	-	-	-	-	-	-	-	5,190
Against CZK	(471)	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,611)
Against NOK	4,808	(53)	-	-	-	-	-	(37,896)	-	(2,771)	-	-	-	-	1,384
Against SEK	(2,909)	(29)	-	-	-	-	(3)	-	-	-	-	-	-	-	(10,041)
Against CNY	1,315	5,712	1,168	-	-	-	-	-	-	-	-	-	-	-	27,268
Against ZAR	(648)	(939)	-	-	-	-	-	-	-	-	-	-	-	-	(5,075)
Against AUD	(330)	277	-	-	-	-	-	-	-	-	-	4	-	-	(278)
Against EGP	2	(31,356)	(794)	-	-	-	-	-	-	-	-	-	-	-	(99,080)
Against UAH	(1,767)	(9,101)	-	-	-	-	-	-	-	-	-	-	-	-	(33,742)
Against CHF	1,340	1,131	-	-	-	-	-	-	-	-	-	-	-	-	8,026
Against BWP	-	-	-	-	-	-	-	-	(10,831)	-	-	-	-	-	(2,374)
Against NZD	-	-	-	-	-	-	-	-	-	-	(537)	-	-	-	(1,137)
Against USD	156	-	-	-	-	-	-	-	-	-	-	-	-	-	534
Against RSD	(5,520)	-	-	-	-	-	-	-	-	-	-	-	-	-	(18,885)
Against THB	(1,224)	(333)	-	-	-	-	-	-	-	-	-	-	-	-	(5,201)
Other	(6)	-	-	-	-	-	-	-	-	-	-	-	-	-	(21)
	4,550	12,460	6,801	166,264	789	17,496	3,042	(60,179)	(5,243)	(2,771)	(2,850)	(58)	721	(204,795)	50,691

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

## NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

The original currency amounts of assets and liabilities denominated in foreign currencies and the total TRY equivalent as of December 31, 2014 are as follows:

	**************************************	TION.	ann	D.T.ID	DV 31	CONT	NIOT	CTT.	745	D. 47.47		Man	*****	G L D	TRY
	EUR	USD	GBP	RUB	PLN	CZK	NOK	SEK	ZAR	DKK	AUD	NZD	JPY	CAD	Equivalent
Current Assets	264 245	121 077	97.255	1 200 071	04.901	102 412	10.404	120.510	260.206	26.259	21 140			1.504	1 071 274
Trade receivables	364,245	131,977 26.901	87,255	1,388,861	94,891	182,413	19,494	120,510	369,286	26,358	31,140 147	- 5 4 2	-	1,584	1,971,374
Monetary financial assets	283,501	- ,	1,392	3	(1)	-	-	2,820	1	6,004	14/	542	2.467	-	871,426
Other	40,928	128,384	536	<del></del>	<del></del>	<del>-</del>	<del>-</del>	1	<del></del>	<del>-</del>	<del>-</del>		2,467		415,133
Total Assets	688,674	287,262	89,183	1,388,864	94,890	182,413	19,494	123,331	369,287	32,362	31,287	542	2,467	1,584	3,257,933
Current Liabilities															
Trade payables	101,257	211,702	1,617	-	-	-	10	66,392	12,725	-	3,519	-	14,710	-	811,466
Financial liabilities	35,951	10,228	-	-	-	-	-	-	-	-	-	-	-	-	125,125
Other monetary liabilities	41	4,427	-	-	-	-	-	-	-	-	-	-	-	-	10,382
Non-Current Liabilities															
Financial liabilities	524,911	495,119	-	-	-	-	-	-	-	-	-	-	-	-	2,628,747
Other monetary liabilities	-	24,936	_	-	-	-	_	-	-	-	_	_	-	-	57,824
Total Liabilities	662,160	746,412	1,617	-			10	66,392	12,725	-	3,519	-	14,710	-	3,633,544
	ĺ		,					,			,		ĺ		
Net Position of Financial Statement	26,514	(459,150)	87,566	1,388,864	94,890	182,413	19,484	56,939	356,562	32,362	27,768	542	(12,243)	1,584	(375,611)
Off-balance sheet	•						-	•			•				
derivative assets (*)	262,660	459,584	-	-	-	-	-	57,008	-	-	-	-	-	-	1,823,475
Off-balance sheet															
derivative liabilities (*)	(277,804)	(18,297)	(81,157)	(1,473,000)	(81,000)	(182,000)	(16,000)	(125,000)	(350,000)	-	(34,000)	-	-	-	(1,424,913)
Net position of															
off-balance sheet items	(15,144)	441,287	(81,157)	(1,473,000)	(81,000)	(182,000)	(16,000)	(67,992)	(350,000)	-	(34,000)	-	-	-	398,562
Net Asset/(Liability) Position															
of Foreign Currency	11,370	(17,863)	6,409	(84,136)	13,890	413	3,484	(11,053)	6,562	32,362	(6,232)	542	(12,243)	1,584	22,951
Net Asset/(Liability) Position of Foreign															
Currency Monetary Items	(14,414)	(587,534)	87,030	1,388,864	94,890	182,413	19,484	56,938	356,562	32,362	27,768	542	(14,710)	1,584	(790,744)
Fair Value of Financial Instruments Used															
for Foreign Exchange Hedge															21,775
Hedged Amount of Foreign Currency Assets	277,804	18,297	81,157	1,473,000	81,000	182,000	16,000	125,000	350,000	-	34,000	_	-	-	1,424,913
Hedged Amount of Foreign Currency															
Liabilities	112,660	459,584	-	-	-	-	-	57,008	-	-	-	-	-	-	1,400,370

<sup>(\*)</sup> Loans designated as hedging instrument against to the foreign currency risk arisen from the conversion of net investments in foreign operation at subsidiaries located in Europe, is included in off balance sheet derivative assets.

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

## NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Net foreign currency positions against the functional currencies are as follows:

<b>December 31, 2014</b>	EUR	USD	GBP	RUB	PLN	CZK	NOK	SEK	ZAR	DKK	AUD	NZD	JPY	CAD	TRY Equivalent
Against TRY	7,183	21,189	(327)	(84,136)	13,890	413	3,494	(4,490)	-	-	(2,769)	-	(11,375)	1,584	71,439
Against EUR	-	7,101	-	-	-	-	-	-	19,287	-	-	-	-	-	20,325
Against RUB	1,990	4,038	-	-	-	-	-	-	-	-	-	-	-	-	14,977
Against PLN	(61)	17	-	-	-	-	-	-	-	-	-	-	-	-	(133)
Against GBP	(266)	58	-	-	-	-	-	-	-	-	-	-	-	-	(616)
Against RON	(346)	521	1,552	-	-	-	-	-	-	(71)	-	-	(868)	-	5,769
Against CZK	(2,356)	-	-	-	-	-	-	-	-	-	-	-	-	-	(6,646)
Against NOK	(418)	(62)	-	-	-	-	-	(6,563)	-	32,433	-	-	-	-	9,007
Against SEK	6,025	(11)	-	-	-	-	(10)	-	-	-	-	-	-	-	16,966
Against CNY	1,464	(11,012)	5,184	-	-	-	-	-	-	-	-	-	-	-	(2,764)
Against ZAR	(2,569)	(9,931)	-	-	-	-	-	-	-	-	-	-	-	-	(30,275)
Against AUD	(125)	(182)	-	-	-	-	-	-	-	-	-	542	-	-	210
Against EGP	4	(20,054)	-	-	-	-	-	-	-	-	-	-	-	-	(46,492)
Against UAH	(117)	(10,575)	-	-	-	-	-	-	-	-	-	-	-	-	(24,852)
Against CHF	909	1,040	-	-	-	-	-	-	-	-	-	-	-	-	4,976
Against BWP	-	-	-	-	-	-	-	-	(12,725)	-	-	-	-	-	(2,546)
Against NZD	-	-	-	-	-	-	-	-	-	-	(3,463)	-	-	-	(6,543)
Other	53	-	-	-	-	-	-	-	-	-	-	-	-	-	149
	11,370	(17,863)	6,409	(84,136)	13,890	413	3,484	(11,053)	6,562	32,362	(6,232)	542	(12,243)	1,584	22,951

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

As of September 30, 2015 and December 31, 2014, if related currencies had appreciated by 10% against TRY with all other variables held constant, profit before tax and other comprehensive income (before tax) as a result of foreign exchange losses on the translation of foreign exchange position is presented in the tables below. Secured portions include impact of derivative instruments.

Gain/(Loss)

Other Comprehensive Income

	Gain/(I	Other Comprehensive Income			
Santambar 20, 2015	annuariation by 100/	Foreign excha depreciation by 10%	-	donnociation by 100/	
September 30, 2015 USD net asset/liability	appreciation by 10% (137,186)	137.186	appreciation by 10%	depreciation by 10% 136,049	
Secured portion from USD risk	140,982	(140,982)	(136,049) 140,982	(140,982	
USD Net effect	3,796	(3,796)	4,933		
EUR net asset/liability	29,903		,	(4,933)	
Secured portion from EUR risk	(28,348)	(29,903)	32,925 22,970	(32,925)	
EUR Net effect		28,348	55 <b>,89</b> 5		
GBP net asset/liability	1,555	(1,555)		(55,895)	
Secured portion from GBP risk	40,615	(40,615)	47,964	(47,964)	
GBP Net effect	(37,479)	37,479	(37,479)	37,479	
RUB net asset/liability	3,136	(3,136)	10,485	(10,485)	
Secured portion from RUB risk	3,391	(3,391)	25,068	(25,068)	
RUB Net effect	(2,631)	2,631	(2,631)	2,631	
	760	(760)	22,437	(22,437	
RON net asset/liability	-	-	60,645	(60,645)	
Secured portion from RON risk	-	-	-	· · · · · · · · · · · · · · · · · · ·	
RON Net effect	- 1270	- (1.570)	60,645	(60,645)	
PLN net asset/liability	4,258	(4,258)	15,848	(15,848)	
Secured portion from PLN risk	(4,194)	4,194	(4,194)	4,194	
PLN Net effect	64	(64)	11,654	(11,654)	
CZK net asset/liability	1,600	(1,600)	4,856	(4,856)	
Secured portion from CZK risk	(1,381)	1,381	(1,381)	1,381	
CZK Net effect	219	(219)	3,475	(3,475)	
NOK net asset/liability	323	(323)	766	(766)	
Secured portion from NOK risk	(214)	214	(214)	214	
NOK Net effect	109	(109)	552	(552)	
SEK net asset/liability	(997)	997	1,932	(1,932)	
Secured portion from SEK risk	(1,169)	1,169	(1,169)	1,169	
SEK Net effect	(2,166)	2,166	763	(763)	
NZD net asset/liability	1	(1)	1	(1)	
Secured portion from NZD risk	(12)	12	(12)	12	
NZD Net effect	(11)	11	(11)	11	
ZAR net asset/liability	14,214	(14,214)	60,129	(60,129)	
Secured portion from ZAR risk	(14,329)	14,329	(14,329)	14,329	
ZAR Net effect	(115)	115	45,800	(45,800)	
AUD net asset/liability	5,985	(5,985)	5,589	(5,589)	
Secured portion from AUD risk	(6,589)	6,589	(6,589)	6,589	
AUD Net effect	(604)	604	(1,000)	1,000	
DKK net asset/liability	1,933	(1,933)	1,933	(1,933)	
Secured portion from DKK risk	(2,060)	2,060	(2,060)	2,060	
DKK Net effect	(127)	127	(127)	127	
CAD net asset/liability	390	(390)	390	(390)	
Secured portion from CAD risk					
CAD Net effect	(227)	227	(227)	227	
	163	(163)	163	(163)	
THB net asset/liability		-	7,751	(7,751)	
Secured portion from BWP risk	(1,710)	1,710	(1,710)	1,710	
THB Net effect	(1,710)	1,710	6,041	(6,041)	
EGP net asset/liability	-	-	(1,377)	1,377	
Secured portion from EGP risk	-	-	-		
EGP Net effect	-	-	(1,377)	1,377	
UAH net asset/liability	-	-	(1,421)	1,421	
Secured portion from UAH risk	-	-	-		
UAH Net effect	-	-	(1,421)	1,421	
CNY net asset/liability	-	-	8,546	(8,546)	
Secured portion from CNY risk	-	-	-	-	
CNY Net effect			8,546	(8,546)	
CHF net asset/liability	-	-	20,484	(20,484)	
Secured portion from CHF risk	-	-	· -		
CHF Net effect	-	-	20,484	(20,484)	
BWP net asset/liability	-	-	(239)	239	
Secured portion from BWP risk	-	_	-		
BWP Net effect	-		(239)	239	
RSD net asset/liability	-	_	356	(356)	
Secured portion from BWP risk	-	_	-	(550)	
RSD Net effect	_		356	(356)	
-	5,069	(5,069)	248,054	(248,054)	
	3,009	(3,007)	240,034	(240,034)	

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

(Continued)	Gain/(I	.oss)	Other Comprehe	nsive Income
		Foreign ex		
December 31, 2014	appreciation by 10%	depreciation by 10%	appreciation by 10%	depreciation by 10%
USD net asset/liability	(106,472)	106,472	(106,342)	106,342
Secured portion from USD risk	102,330	(102,330)	102,330	(102,330)
USD Net effect	(4,142)	4,142	(4,012)	4,012
EUR net asset/liability	49,789	(49,789)	49,225	(49,225)
Secured portion from EUR risk	(46,583)	46,583	(4,272)	4,272
EUR Net effect	3,206	(3,206)	44,953	(44,953)
GBP net asset/liability	31,490	(31,490)	37,328	(37,328)
Secured portion from GBP risk	(29,185)	29,185	(29,185)	29,185
GBP Net effect	2,305	(2,305)	8,143	(8,143)
RUB net asset/liability	5,589	(5,589)	20,519	(20,519)
Secured portion from RUB risk	(5,927)	5,927	(5,927)	5,927
RUB Net effect	(338)	338	14,592	(14,592)
RON net asset/liability	-	-	42,334	(42,334)
Secured portion from RON risk	-	-	42 224	(42.224)
RON Net effect		(6.215)	42,334	(42,334)
PLN net asset/liability	6,215	(6,215)	14,616	(14,616)
Secured portion from PLN risk	(5,304)	5,304	(5,304)	5,304
PLN Net effect  CZK net asset/liability	911 1,857	(911) (1,857)	<b>9,312</b> 4,027	(9,312) (4,027)
•				
Secured portion from CZK risk CZK Net effect	(1,853) <b>4</b>	1,853 ( <b>4</b> )	(1,853) <b>2,174</b>	1,853
NOK net asset/liability	607	(607)	1,340	(2,174) (1,340)
Secured portion from NOK risk	(498)	498	(498)	(1,340)
NOK Net effect	109	(109)	842	(842)
SEK net asset/liability	1,684	(1,684)	3,490	(3,490)
Secured portion from SEK risk	(2,011)	2,011	(2,011)	2,011
SEK Net effect	(327)	327	1,479	(1,479)
NZD net asset/liability	98	(98)	98	(98)
Secured portion from NZD risk	-	(70)	-	(70)
NZD Net effect	98	(98)	98	(98)
ZAR net asset/liability	7,131	(7,131)	47,747	(47,747)
Secured portion from ZAR risk	(7,000)	7,000	(7,000)	7,000
ZAR Net effect	131	(131)	40,747	(40,747)
AUD net asset/liability	5,245	(5,245)	4,803	(4,803)
Secured portion from AUD risk	(6,424)	6,424	(6,424)	6,424
AUD Net effect	(1,179)	1,179	(1,621)	1,621
DKK net asset/liability	1,224	(1,224)	1,224	(1,224)
Secured portion from DKK risk		-	-	-
DKK Net effect	1,224	(1,224)	1,224	(1,224)
JPY net asset/liability	(23)	23	(24)	24
Secured portion from JPY risk	· -	_	-	-
JPY Net effect	(23)	23	(24)	24
CAD net asset/liability	316	(316)	316	(316)
Secured portion from CAD risk	-	-	-	-
CAD Net effect	316	(316)	316	(316)
EGP net asset/liability	-	-	(604)	604
Secured portion from EGP risk	-	-	-	-
EGP Net effect	-	-	(604)	604
UAH net asset/liability	-	-	(707)	707
Secured portion from UAH risk	-	-	-	-
UAH Net effect	-	-	(707)	707
CNY net asset/liability	-	-	8,342	(8,342)
Secured portion from CNY risk	-	-	-	-
CNY Net effect	<u> </u>	<u>-</u>	8,342	(8,342)
CHF net asset/liability	-	-	14,112	(14,112)
Secured portion from CHF risk	-	-	-	-
CHF Net effect	-	-	14,112	(14,112)
BWP net asset/liability	-	-	(437)	437
Secured portion from BWP risk	-	-	-	-
BWP Net effect	-	-	(437)	437
	2,295	(2,295)	181,263	(181,263)

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Import and exports performed to / from Turkey for the periods ended as of September 30, 2015 and 2014 are as follows:

	September 30,	2015	September 30,	2014
	Original	TRY	Original	TRY
	amount	equivalent	amount	equivalent
EUR	712,115,295	2,436,289	750,434,171	2,200,273
USD	236,059,168	718,399	235,505,236	510,372
GBP	178,752,394	824,209	190,032,560	684,975
Other		421,395		400,807
<b>Total exports</b>		4,400,292		3,796,427
EUR	277,105,441	824,125	276,577,566	808,192
USD	631,747,548	1,663,732	675,862,127	1,464,203
GBP	822,004	3,283	747,743	2,682
Other		5,109		29,438
<b>Total imports</b>		2,496,249		2,304,515

### Fair value hierarchy table

The Group classifies the fair value measurement of each class of financial instruments according to the source, using the three-level hierarchy, as follows:

Level 1: Market price valuation techniques for the determined financial instruments traded in markets (unadjusted)

Level 2: Other valuation techniques includes direct or indirect observable inputs

Level 3: Valuation techniques does not contains observable market inputs

Fair value hierarchy table as at September 30, 2015 is as follows:

Financial assets carried at fair value in statement of			
financial position:	Level 1	Level 2	Level 3
Derivative instruments (assets) (Note 8)	-	158,863	_
Financial assets (Note 6)	-	637,253	-
Financial liabilities carried at fair value in statement of			
financial position:			
Derivative instruments (liabilities) (Note 8)	-	6,166	_

## ARÇELİK ANONİM ŞİRKETİ

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise indicated.)

# NOTE 31 - FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Fair value hierarchy table as of December 31, 2014 is as follows:

### Financial assets carried at fair value in statement of

financial position	Level 1	Level 2	Level 3
Derivative instruments (assets) (Note 8)	-	25,586	-
Financial investments (Note 6)	-	696,996	-
Financial liabilities carried at fair value in statement of			
financial position			
Derivative instruments (liabilities) (Note 8)	-	3,811	-

### NOTE 32 - SUPPLEMENTARY CASH FLOW INFORMATION

Statements of cash flows are presented within the consolidated financial statements.

Details of "changes in provisions" line presented in the consolidated statements of cash flows are as follows:

	September 30,	September 30,
	2015	2014
Changes in provisions:		
Accrual for customer premiums	61,929	115,854
Warranty provision	46,673	6,309
Accrual for bonuses and premiums	32,592	54,231
Provision for employment termination benefits	21,108	17,879
Assembly and transportation provision	12,700	(4,017)
Provision for doubtful receivables	11,791	10,913
Provision for vacation pay liability	7,747	3,762
Provision for impairment on inventories	1,637	1,941
Return provisions	1,112	422
Provision for legal claims	(2,695)	1,773
	194,594	209,067

### **NOTE 33 – SUBSEQUENT EVENTS**

At October 5, 2015, The Group founded a new sales and marketing company in Malaysia named "Beko Appliances Malaysia Sdn. Bhd." whose all of shares owned by the Group.

.....